



*The LED Growth Network*

# LOUISIANA'S ENTREPRENEURIAL ENGINE 2021

**500+**  
COMPANIES

**\$3.6B**  
IN ANNUAL SALES

**17,400+**  
EMPLOYEES



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## GOVERNOR JOHN BEL EDWARDS

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Small businesses provide a strong foundation for Louisiana's economy, and my administration has worked continuously to increase support for small businesses so that they can grow and thrive. Since 2016, we have enhanced, established and relaunched several important programs that benefit our small business community.

Among these initiatives is the LED Growth Network, which we launched in 2017. This dynamic network now consists of more than 500 growth companies from all across Louisiana. These companies collectively represent more than 17,400 employees, and they generate more than \$3.6 billion in annual sales. The LED Growth Network seeks to nurture these Louisiana companies by providing resources that accelerate their growth, tools that import new wealth into our state, and strategies that ultimately add new jobs.

We are pleased to recognize this impressive class of Louisiana Growth Leaders. The 10 members selected for the 2021 Louisiana Growth Leaders Class have gone above and beyond, both as business owners and community leaders.

We have so much to be proud of here in Louisiana. Featured in these pages, the strength of Louisiana's small business community shines. I encourage you to learn more about the impact these business leaders are having upon our economy, to congratulate them, and to emulate their success.



## LED SECRETARY DON PIERSON

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Louisiana Economic Development is responsible for strengthening the state's business environment and for creating a more vibrant Louisiana economy. We cultivate jobs and economic opportunity for the people of Louisiana through strategies that include the support of small business, innovation and entrepreneurship. That is why we have grown our suite of small business programs, and why we have designed resources to build capacity, increase opportunity, and accelerate growth among Louisiana's more than 450,000 small businesses.

Some of our most innovative programming comes from the LED Growth Network, including Strategic Research and CEO Roundtables. These programs return more than \$8 for every \$1 invested by the state. Some 283 companies participating in Strategic Research have added 2,102 new jobs, while 349 companies participating in CEO Roundtables have created 1,617 jobs.

This year, the LED Growth Network has launched a new program called the Rural Entrepreneurship Initiative, and we have plans for additional pilot programs in the coming months. LED's Small Business Services team is building and strengthening these programs to accelerate business growth, and we will continue to provide effective resources for Louisiana's businesses to thrive.

Thank you for joining us to celebrate the success of these companies through our annual Spotlight Louisiana event.





## WELCOME TO THE LED GROWTH NETWORK

### WHAT IS LED GROWTH NETWORK (LGN)?



Small Business Services staff members and  
LED Secretary Don Pierson

Launched in 2017, the LED Growth Network (LGN) is the expanding suite of resources designed by Louisiana Economic Development (LED) to accelerate the growth of Louisiana's second-stage companies. Second-stage companies are beyond the startup and early stages of business but have not yet reached maturity.

In nearly every community, second-stage companies will represent a small percentage of overall business establishments, but a much larger percentage of all the jobs. In Louisiana, about 15.6% of establishments are second-stage business and they represent about 38.3% of all the jobs.

Brick by brick, the LGN is growing both in terms of companies and continued access to strategic business resources with the goal of accelerating the growth of Louisiana's economy from within.

- Strategic research
- Peer-to-peer learning
- Customized leadership retreats
- Recognition events
- Networking and educational opportunities
- Mentoring
- Technical assistance and more



LED wins IEDC Gold Award for Entrepreneurship

# HONORED LEADER

# LED GROWTH NETWORK

## WHAT IS A LOUISIANA GROWTH LEADER?

Louisiana Growth Leaders is a recognition program of the LED Growth Network. The honor of being a Louisiana Growth Leader signifies that the recognized company has demonstrated outstanding contributions to both its local community and the State of Louisiana. Being a Louisiana Growth Leader is about much more than just company growth. It is recognition that the company and its leadership are making important contributions that positively impact our economy.

For the 2021 award, all LED Growth Network companies from across the state were eligible to apply. LED's Small Business Services team then narrowed the applicant pool to 30 outstanding finalists. Afterwards, a 17-member panel of economic development professionals evaluated these applications to select the awardees. Applicant companies were evaluated in the following categories for a maximum score of 100 points:

**Growth** (30 points)

**Strategy** (15 points)

**Innovation** (15 points)

**Leadership/Culture** (25 points)

**Philanthropy** (10 points)

**Intangibles** (5 points)

## Inaugural Louisiana Growth Leaders



# 2021 LOUISIANA GROWTH LEADER SELECTION PANEL

The LED Growth Network would like to thank the organizations listed below for their support of small business and their partnership in selecting the 2021 class of Louisiana Growth Leaders.





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# LED GROWTH NETWORK RESOURCES

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Leadership retreat at Edward Lowe Foundation (2019)

## **AMERICAN ACADEMY OF ENTREPRENEURS**

**CEO ROUNDTABLES**

**LEADERSHIP RETREATS**

**LOUISIANA GROWTH LEADERS**

**RURAL ENTREPRENEURSHIP INITIATIVE**

**SPOTLIGHT LOUISIANA**

**STRATEGIC RESEARCH**

**30/60/90 AFTERCARE**



Leadership retreat at Edward Lowe Foundation (2018)



# SPECIAL PROGRAM HIGHLIGHT



## Louisiana's Inaugural AAE Inductees

aVeriFact	Flexicrew Technical Services
Bespoke Experiences	Greenup Industries
BrandRUSSO	ITinspired
Bulldog Services	K-Belle Consultants
Chief of Minds	M S Benbow & Associates
Confetti Momma	Online Optimism
CyberReef Solutions	Solscapes
E-Claim.com	Utiliserve



In February 2021, sixteen Louisiana companies became the first in the nation to be inducted into the American Academy of Entrepreneurs. Louisiana partnered with the Michigan-based Edward Lowe Foundation in July 2020 to become the first state in the country to launch the initiative.

The mentorship-based program is designed to accelerate growth by breaking down brick walls preventing scaling and facilitate the development of meaningful relationships amongst second-stage companies. This inaugural class will have the opportunity to attend an annual conference in September 2021 with other inductees from Michigan and Florida.

# LOUISIANA GROWTH LEADER HALL OF FAME

Once named a Louisiana Growth Leader, companies will always carry that badge of honor. Below are the awardees since the inaugural year in 2019.



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your technology *people*

**LOGOJET™**  
EMPOWERING CUSTOMIZATION

*Neighbors*  
AMERICA'S FAVORITE TREATS

**MasteryPrep**

**POD**  
PACK

**SOUTHERN  
DESIGNS**

**THREE  
SIXTY  
EIGHT**

 **TECHNEAUX**

 **WAITR**

 **WESTPORT**  
LINEN SERVICES  
*Your partner for healthcare laundry.*

# 2021 LOUISIANA GROWTH LEADERS

**BALLARD BRANDS**  
COVINGTON, LOUISIANA



*"We are honored to be acknowledged by the LED Growth Network for a second year in a row. We take pride in supporting the communities we serve as well as building strong relationships with other business leaders throughout the state. The continued growth of our brands is directly tied to our family of franchisees, our incredibly talented and dedicated team leaders and the support of our patrons within the great State of Louisiana and beyond."*

**- Peter Boylan, President**

Founded in December 2001, Ballard Brands is a hospitality and food service business formed by brothers Paul, Steven, and Scott Ballard. After starting the company with one restaurant and two coffee house franchises, the Ballard Brands now owns, operates, and manages restaurants and food and beverage concepts in 30 states and three countries. The company's restaurant portfolio includes retail brands WOW American Eats, PJ's Coffee of New Orleans, and Boardhouse Serious Sandwiches.

Ballard Brands is currently developing a mobile app for contactless ordering, mobile pay, and loyalty integration. This technology will not only enhance customer experience, but provide the company with information regarding consumer behavior, so they can customize offerings. The company is constantly working on new lines of consumer-packaged goods and products to target various demographics. For example, Cold Brew Nitro and Velvet Ice Lattes, the newest products in the ready-to-drink product line, are poised for accelerated growth. Focusing on the future, Ballard Brands and PJ's Coffee is committed to doing business in ways that are good for the planet and each other. To ensure the quality of the product and life of Honduran & Nicaraguan farmers, PJ's Coffee has a Direct Trade relationship which allows PJ's to buy directly from the farmer. PJ's Coffee is able to influence the quality of the coffee and the prices the farmers are able to receive.

## **Louisiana Growth Leader Facts:**

- PJ's Coffee franchise has 128 locations and aims to have 175 locations by the end of 2021
- E-commerce revenue for PJ's Coffee and New Orleans Roast has experienced triple-digit percentage growth year over year
- New Orleans Roast was awarded Walmart's open call contract, giving shelf space at 150+ starting July 2021
- Fosters relationships and donates to Mary Bird Perkins Cancer Center, Children's Hospital, the American Heart Association, Heart Gift, and Fore!Kids Foundation

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# 2021 LOUISIANA GROWTH LEADERS

**BBQGUYS**  
BATON ROUGE, LOUISIANA



*"BBQGuys is honored to be among the outstanding local businesses recognized as 2021 Louisiana Growth Leaders. We're equally grateful for LED's support as we continue to lean on this state's tremendous workforce. Of course, BBQGuys recognizes that growth comes from the ground up, and we wouldn't be here without the efforts of each and every employee. The people of Louisiana are hard-working and resilient by nature, a fundamental fact borne out yet again during the most challenging economic year in recent memory. As BBQGuys builds on the one million nationwide customers we've already served, we hope our success will continue lifting the local economy that we're so proud to call home."*

**- Russ Wheeler, CEO**

After 23 years in business, BBQGuys is considered to be one of the leading online retailers of grills, BBQ smokers, and outdoor living products. The growing company is proud to have served over one million customers and counting nationwide, a number that includes homeowners, professionals, and licensed contractors. BBQGuys is in the business of helping build better backyards across America, which the company achieves by investing in their employees and providing proper product training to ensure each customer receives the items that best fit their needs.

BBQGuys continues to experience demanding growth and continuously strives to improve its services. In 2019, the company consolidated its multi-site offerings under the BBQGuys brand and website, a move that greatly streamlined customer experience. Throughout the rebrand, BBQGuys maintained its strategy of actively seeking new customers through digital marketing, web optimization, and a heavy reliance on analytics. Fall 2020 brought even bigger changes for BBQGuys, which introduced new CEO Russ Wheeler following its acquisition by Brand Velocity Partners. Wheeler's experience growing businesses and BVP's strong marketing influence will accelerate the company's brand awareness and lead to surging sales, meaning even bigger things are on the horizon for BBQGuys.

## **Louisiana Growth Leader Facts:**

- Created Paid Time Grilling program for continuing education, which empowers employees to be knowledgeable about all products
- Expanded staff by 40% during the first months of the COVID-19 pandemic
- On track to hit \$400M+ in revenue by 2022
- *Inc.* magazine has listed BBQGuys as one of America's fastest-growing private companies for 12 years in a row
- Every employee receives 40 hours of Volunteer Time Off to contribute to projects that support the company's corporate sustainability goals
- Enrolled all employees in a Share the Gains program, which could result in an average bonus of \$25,000 for each employee if the company is sold

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# 2021 LOUISIANA GROWTH LEADERS

**CYBERREEF**  
SHREVEPORT, LOUISIANA



*"We moved our business from Alabama to Louisiana in 2015. One of the first groups that we connected with was LED. LED has been by our side through three rounds of strategic research, providing angel tax credits to our investors, leadership development through the CEO Roundtable and American Academy of Entrepreneurs. CyberReef has been blessed to have the support of LED as well as angel investors throughout the great State of Louisiana. We would not have reached this level of business success without them!"*

**- Hilton Nicholson, CEO**

Founded in 2012, CyberReef provides mobile cybersecurity for businesses, governments, and educational institutes. The company is known for the first patented cloud-based software-as-a-service (SaaS) mobile data bandwidth management and private networking solution. CyberReef provides various services, including, Bandwidth Manager for mobile data control, Private Networking Plus for end-to-end secure networking, UptimePlus for unlimited wireless failover for business, and Kids Internet Defense Shield for education. These services have protected customers from cyberattacks while saving an average of 50-70% in data usage, resulting in millions of dollars of savings.

In the last year, CyberReef has experienced rapid growth. They are working with over 500 school districts to provide website filtering for on-line learning during the COVID-19 pandemic. The company won four state level contracts, including Louisiana, to protect K-12 students while on the Internet. CyberReef is able to compete and excel in the cybersecurity market because their services are cloud-based, allowing the company to be both effective and efficient in delivering cyber protection for mobile users.

#### **Louisiana Growth Leader Facts:**

- In 2019, awarded two patents that protect services provided to customers
- Currently partnered with Verizon Wireless, AT&T Wireless, US Cellular and T-Mobile
- CyberReef added over 300,000 devices in three months through their technology
- Donates to various local colleges, as well as providing free services to schools during the COVID-19 pandemic

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# 2021 LOUISIANA GROWTH LEADERS

**E-CLAIM**  
HARVEY, LOUISIANA



*"E-Claim is happy to be founded and headquartered in the great State of Louisiana. As a product of the state and various institutions such as Louisiana State University, I am equally as appreciative of the opportunities, support, and guidance that LED provides. LED has been instrumental throughout E-Claim's formative years and continues to support our growth as a second stage company. CEO Roundtables, favorable tax incentives, strategic research, plus multiple learning programs through the incredible Edward Lowe Foundation have truly advanced my leadership skills and instilled the confidence needed to scale our company into a dominant, national software solutions provider. E-Claim is so honored to be recognized as a Louisiana Growth Leader and we are fortunate to be Louisiana-owned, Louisiana-proud!"*

**- Thomas Brown, Founder & CEO**

E-Claim provides Software-as-a-Service (SaaS) Claims Management Solutions for property and casualty insurance carriers, independent claims adjusters, third party administrators, and specialty claim service providers. An early pioneer in digital project management platforms, we paved the way for the industry to transition away from paper-based processes to web-based workflows, enabling rapid deployment and remote disaster recovery services.

E-Claim has grown from a niche, boutique software firm, into an industry-leading solutions provider with over 15,000 registered users. Having expanded into the carrier market and diversifying into automotive solutions, E-Claim moved into a newly renovated office space in Harvey, Louisiana, allowing for targeted growth to 40 full-time staff by 2024. Roadmap products include end-to-end automated claim processing using AI, dynamic mobile data forms, robust SMS and telephony services, and self-service claims triage. Many of these tools were deployed to multiple new carriers during the record-breaking hurricane season of 2020.

#### **Louisiana Growth Leader Facts:**

- In 2020, E-Claim completed a successful rebranding and expanded products offering.
- Conducting research and development for Artificial Intelligence and Robotic Process Automation platforms
- Company goal to increase revenue by 350% by 2024
- Encourages in-house innovation through a company created program, "Each Employee - One Idea - Every Quarter"
- CEO created non-profit to assist minority-owned claims vendors with free training and technology services

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# 2021 LOUISIANA GROWTH LEADERS

## GENESIS 360 FACILITY MAINTENANCE & CONSTRUCTION BATON ROUGE, LOUISIANA



“As an Air Force veteran, I’ve traveled the world and seen many great places; however, none compares to the culture and expansive opportunities of the state coupled with the unlimited resources of Louisiana Economic Development (LED). Additionally, because of the tremendous support from our governor, mayors, and other elected officials, Genesis 360, LLC and every small business has the opportunity to scale to unimaginable heights. Genesis 360 is humbly honored to have be recognized as a Louisiana Growth Leader. I am forever grateful for the support from LED and the passion they display towards helping small businesses grow. Salute!”

– **Craig Stevens, President**

Founded in 2011, Genesis 360 is a one-stop shop for all Construction, Grounds Maintenance, and Building Maintenance Services. Genesis 360 provides services to commercial clients across the U.S. as well as federal agencies such as the Army Corp of Engineers, Federal Aviation Administration, U.S. Air Force, U.S. Coast Guard, Department of the Navy, and NASA Space Center-Houston. With their wide array of services and strong customer focus, Genesis 360 is often referred to as the Amazon of Maintenance and Construction.

Genesis 360’s success can be attributed to performing well and forming strong relationships with clients. By offering so many services, the company has been able to expand across the United States at an accelerated rate. Due to this expansion, the company has found other opportunities, even non-construction related, to fulfill client’s needs. For example, they now generate additional revenue by providing medical staffing, waste management services, steel manufacturing, janitorial, and lawn maintenance services. This multi-service business model has allowed the business to grow continuously in the local community with shopping centers, schools, banks, and the chemical industry. The vision of Genesis 360 is to reach every commercial and federal client, in every part of the globe, with a variety of services.

### **Louisiana Growth Leader Facts:**

- President Craig Stevens appointed to the Contractors Board Subcommittee in 2020 by Governor John Bel Edwards
- Awarded six multi-million dollar federal contracts totaling \$14 million dollars
- President is a current board member of The Boys & Girls Club of Baton Rouge, Ascension Chamber, Home Builders of Greater Baton Rouge, and the State Contractor’s Board
- Granted contracts with Army Corp of Engineers in Louisiana and Washington State, Federal Aviation Administration, U.S. Air Force, U.S. Navy, U.S. Coast Guard, Army National Guard, and NASA Space Center-Houston
- Certifications: Veteran Owned, 8(a), Commercial Construction, Residential Construction

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# 2021 LOUISIANA GROWTH LEADERS

**ITINSPIRED**  
BATON ROUGE, LOUISIANA

**ITinspired**  
your technology *people*



*"The ITinspired work family is honored and grateful to be named a Louisiana Growth Leader for the third year in a row! We applaud the amazing small businesses of the LED Growth Network for making our state's future more attainable and brighter each day. The leadership, programming, and people at the LED are among the finest in the nation - thank you for your investment in our small business and our success."*

**- Rob Wise, CEO & Co-Owner**

ITinspired helps businesses better utilize technology to impact their performance and ultimately change lives. Through the company's unique corporate culture and innovative solutions, they are bridging the gap between people and technology. Unlike any other IT company, the combination of their knowledge and big personality delivers an unforgettable IT experience. ITinspired serves clients in various areas, including, engineering, education, associations, insurance, state and local government, small to large businesses, and non-profit organizations.

In recent years, ITinspired expanded two product lines in the Cloud and Voice categories. With a streamlined product and service offering, they strive to deliver solutions to clients that solve business needs, save money, and lay the groundwork for growth.

ITinspired's success can be attributed to their efforts that transcend simple IT support because the company is inspired by a deeper purpose - to deliver complete customer care and service to its clients.

#### **Louisiana Growth Leader Facts:**

- CEO Rob Wise completed the Spring 2020 Cohort of the Goldman Sachs 10,000 Small Businesses program
- 2020 Sales and Marketing Executive (SME-GBR) Excellence in Sales & Marketing Award winner
- Named a Best Place to Work in 2019 by *Inc.* magazine
- Contributes and volunteers for the organizations, events, and causes that share a common mission and vision to ITinspired

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# 2021 LOUISIANA GROWTH LEADERS

**LOGOJET**  
LAFAYETTE, LOUISIANA

**LOGOJET™**  
EMPOWERING CUSTOMIZATION



*"It is an immense honor to once again be selected as an Honored Growth Leader. LED remains a powerful resource for us. Our team has learned and grown so much over the course of the past year and I am proud of their hard work. Our customers and core values are the heart and soul of what we do and we believe they motivate us to continue to deliver the best. Having our company headquarters in Acadiana gives us access to such a wonderful and supportive business community, as well as a unique culture where our team members can thrive."*

**– Susan Cox, CEO, President & Founder**

LogoJET is a leading direct-to-object printer manufacturer based in Lafayette, Louisiana. Female- and minority- owned, LogoJET was founded in 2004 by Susan Cox to find customizable solutions to customers' printing projects. Over the last 16 years, they've empowered more than 1,000 businesses around the world to have more control over their products and profits by developing a full UV printing solution that includes industrial-grade, award-winning printers, ink and workflow solutions.

The success of their R-series printer line, commitment to exceptional customer service, and the addition of their direct-to-food printer models this year, has propelled the company forward and enabled significant growth. They have sales and support offices in Minneapolis, Minnesota and Bogota, Colombia, with another international location to be named later this year.

#### **Louisiana Growth Leader Facts:**

- Launched the industry's first three-year warranty program
- Released new line of industrial edible ink printers this year
- *Inc.* magazine's 5000 list honoree 2013-2018
- Won the renowned Printing United (formerly SGIA) Product of the Year Award 2020 for UV Flatbed printer under \$70,000; also received Product of the Year awards in 2016 and 2019.

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# 2021 LOUISIANA GROWTH LEADERS

**MASTERYPREP**  
BATON ROUGE, LOUISIANA



*"This year, as our school partners struggled to educate students through the pandemic, MasteryPrep was challenged like never before. It was the resilience of our Louisiana team combined with the success of our new learning platform (made possible in large part by LED and the Angel Investment and Digital Media Tax Credit programs) that allowed us to pivot and meet our partners' virtual learning needs. In the end, we served 395,000 students in 2020, more than double our 2019 reach. It's a testament not only to our employees' commitment to our mission to help level the educational playing field, but also to Louisiana's unique ability to nurture and support growing technology startups."*

**- Craig Gehring, Founder & CEO**

Founded in 2013, MasteryPrep is one of the nation's leading ACT and SAT test preparation programs. Partnering with over 2,000 schools and more than 100 institutions of higher education, MasteryPrep helps close the gap preventing underserved and under-performing students from improving their scores and getting into the college of their choice. This partnership provides academic services to thousands of students each year, all at no cost to the students or their families.

MasteryPrep's ultimate goal is to help students secure bright futures for themselves. The company focuses on customer success by making learning a little easier and a little more fun for educators. To do so, MasteryPrep relies on innovation and automation to remain at the forefront of college readiness programs. Due to the COVID-19 pandemic, MasteryPrep was forced to create their own technology platform which included numerous programs all within a short time period. The Study Hall web app and Snap Course micro-video course authoring platform have allowed MasteryPrep to grow, as well as their customers. The company has successfully crossed the digital divide, and now they deliver 100-plus virtual classes per day, compared to the previous 100 virtual classes per year.

## **Louisiana Growth Leader Facts:**

- Digital revenue increased more than 45% after releasing the Study Hall web app and Snap Course micro-video course authoring platform
- Through partnerships with college access federal grant programs, MasteryPrep has provided millions of dollars of in-kind match, providing free college readiness products, and services for thousands of low-income, first-generation students
- Recognized in *Entrepreneur 360* for its company growth and customer success
- *Inc.* magazine's 5000 list honoree four years in a row

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# 2021 LOUISIANA GROWTH LEADERS

**TECHNEAUX TECHNOLOGY SERVICES**  
LAFAYETTE, LOUISIANA



*"We are so pumped to receive this award for the second time in three years! Even with the global challenges of the past year which are too numerous to list, Louisiana has continued to provide our company with excellent business programs, a talent pool second to none, and a culture of great people doing great things."*

**- Ben Johnson, Owner & CEO**

Founded in 2010, Techneaux is a technology focused services company which works in several different markets, largely oil and gas production. The company specializes in assisting customers manage "Big Data" from oil fields to corporations. Techneaux works with clients to understand their unique technology requirements and the drivers that influence them in order to provide the most value. Providing custom services and solutions designed to accelerate and improve overall business performance is the passion of Techneaux.

In the last year, Techneaux received the biggest project in company history and it was also their first project outside of the United States. The result of this project gave them the opportunity to expand into three new business units: software services, industrial communications, and AI and machine learning units. In addition to the new business units, Techneaux will be expanding their service offerings into new markets including, renewables, food and beverage, and manufacturing verticals. Such expansion can be attributed to strong company culture, valuing team members, and offering financial incentives. This culture sets Techneaux apart from competitors and puts the company in a position poised for continued growth in the future.

## **Louisiana Growth Leader Facts:**

- Techneaux began in a garage and now has offices in Lafayette, Denver, Dallas, and Houston
- Signed four new owners to the company, practicing their business model of allowing team members to become owners
- Mentors students at local universities and provides internships to high school students with a passion for technology
- Allocated largest project in 2021, expanded service offering of industrial communications

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# 2021 LOUISIANA GROWTH LEADERS

**THREESIXTYEIGHT**  
BATON ROUGE, LOUISIANA

**THREE  
SIXTY  
EIGHT**



*“Our team was blessed to be stressed last year. While these awards don’t tell the whole story of what it takes to grow, it certainly is a by-product of working hard at our growth. We’re thankful to have partners and resources in Louisiana that allow us to build something like ThreeSixtyEight in our home state. Our hope is that, by capitalizing on these resources, we can continue making our vision of positioning Louisiana as the creative capital of the south come to life.”*

**– Kenny Nguyen, CEO & Co-Founder**

Founded in 2016, ThreeSixtyEight is a creative agency whose mission is “to challenge common thinking so that we can create an uncommon future.” The agency’s work typically revolves around defining a brand’s purpose, stoking innovation, and helping organizations tell their story. By challenging their clients with tough questions, ThreeSixtyEight hopes to help guide those they work with to their uncommon future – a place their competitors can’t imagine possibly reaching.

Headquartered in Baton Rouge, ThreeSixtyEight has the vision to help Louisiana become the creative epicenter of the south through igniting the creative community, hiring the world’s best talent, and helping Louisiana become a place that residents are proud to call home. Beyond the agency’s creative work, the company assists in developing their internal talent and the Louisiana community’s leadership skills through shared development programs, virtual webinars, and community programs.

#### **Louisiana Growth Leader Facts:**

- Worked with Louisiana Department of Health on the COVID-19 contact tracing app
- Created Viral Positivity to serve East Baton Rouge healthcare workers during the COVID-19 pandemic
- Helped telecommunications company Eatel launch a new service line to help businesses stay connected.
- Recognized as one of the Best Places to Work by *Inc.* magazine in 2020
- Recognized on 2020 *Inc.* magazine 5000 and Adweek’s 100: Fastest Growing Agencies

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# 2021 Louisiana Growth Leader Finalists



**AMERICAN COVERS**  
**MANDEVILLE, LOUISIANA**

Founded in 1995, American Covers Inc. manufactures and provides fabric shelters, temporary warehouses, lunch tents, shipping container covers, and quarantine and treatment stations to many industrial sectors throughout Louisiana. American Covers stresses the importance of giving back to their communities by striving to source everything locally. They are active supporters of the Louisiana Prisoner Reentry Initiative and aiding schools to help mentor students interested in pursuing careers in various trade sectors. The company strongly believes in providing opportunities to those in their community.

American Covers has aided the Covid-19 response by providing prescreening tents, contributing to the 2020 hurricanes with fabric shelters, and donating commissioned tents to Sails for Sustenance. The company's employees are actively involved in multiple business, civic, and charitable organizations such as Habitat for Humanity and Baton Rouge Industrial Group.

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**ARGENT FINANCIAL GROUP**  
**RUSTON, LOUISIANA**

Founded in 1990, Argent Financial Group is a leading, independent, fiduciary wealth management firm headquartered in Ruston. The firm provides individuals, families, businesses and institutions with a broad range of wealth management services, such as trusts and estate planning, investment management, ESOPs, retirement plan consulting, funeral and cemetery trusts, mineral management and other unique financial services. Responsible for over \$30 billion in client assets and operating in 30 markets across 12 southern states, the company approaches work with humble confidence achieved through their CORE principles of Collaboration, Organization, Relationship, and Excellence.

Putting people and their needs first is core to how Argent conducts business. With respect to clients, the firm takes an unbiased, personalized approach to investing to protect the financial well-being of clients, their family or organization and their future generations. Amid the pandemic, the company has provided flexible, remote work arrangements so that staff can remain safe and can focus on caring for their own families, all while serving their valued clients.

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Launched in 2001 by CEO Jaci Russo and Chief Creative Officer Michael Russo, brandRUSSO has grown to include a diversified client roster with experience with a wide variety of industries from coast to coast. Their branding process, Razor Branding™, permeates all levels of marketing, advertising, digital and social media giving them a unique advantage in first identifying their clients' target audience then developing messaging, strategies, and creative that builds awareness, loyalty, and advocacy.

As a strategic branding agency, RUSSO believes in the promise behind the brand and that by changing the conversation, you can inspire and motivate consumer behavior. In 2021, the company became one of the first 16 companies in the nation to be inducted into the American Academy of Entrepreneurs.

**Media Contact**

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**CBM TECHNOLOGY**  
**BREAUX BRIDGE, LOUISIANA**

CBM Technology is a managed IT service provider who provides business technology solutions in the Acadiana and Greater New Orleans area for over 45 years. They believe that every business deserves focused and reliable IT support. With CBM Technology, you will get a team who cares about your business because CBM cares. CBM Technology is backed by a SOC 2 Type 2 Compliance which has an independent, 3rd party review system that ensures that it meets strict security and process requirements. This level of compliance enables clients to trust that their IT network is in good hands and kept secure, which is something CBM pledges when handling their clients' critical information.

CBM Technology's unique mix of solutions and hands-on approach provides their clients with the peace of mind. These services include cyber security, cloud services, software development and application integration. CBM Technology's primary goal is to keep their clients focused on their business by enabling them to work smarter by improving productivity and security. With CBM Technology, you can expect fast, dependable IT support 24/7 with less downtime and disruption and with controlled and predictable costs through strategic budget management.

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**CRYSTAL CLEAR IMAGING  
NEW ORLEANS, LOUISIANA**

Since 1999, Crystal Clear Imaging has established excellence as a signage solutions specialist by providing clients with professional consultation, creative conceptualization, high quality production, and expert execution. From building wraps and stadium branding to retail signage and transportation graphics, they offer the highest quality printing with competitive pricing and impressive turnaround times.

Crystal Clear Imaging has demonstrated resiliency throughout its history by turning tremendous challenges into opportunities. Following the devastation of Hurricane Katrina in 2005, CCI became the go to company for all emergency response signage. Since then, CCI has become the official Signage Solutions Partner of the New Orleans Saints and the go to for major sporting events in New Orleans including multiple Super Bowl's, Final Fours, NBA All-Star Games and more. During the 2020 COVID-19 pandemic, CCI turned its printing supplies, materials and knowledge into PPE solutions. CCI has donated to many 501c3 organizations to help fight cancer, Parkinson's, hunger, etc. Their CEO is currently working on a special project in Peru where he's had medical supplies, medicine, and general necessities delivered, and helped build a water well for the Shipibo indigenous people living in the jungles.

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**ENGINEERING &  
INSPECTION SERVICES, LLC**  
*Specializing in Plant Engineering & Small Cap Projects*

**ENGINEERING & INSPECTION SERVICES, LLC  
METAIRIE, LOUISIANA**

Established in 2000, Engineering & Inspection Services (EIS) is an engineering, design, inspection, and specialty services firm serving the U.S. petrochemical industry and beyond. They specialize in providing premium engineering solutions and technical personnel for clients with a specialized emphasis on small to mid-sized capital projects. Always looking to the future, EIS continuously researches innovative ways to solve engineering challenges.

Their implementation of cutting-edge technology into their approach helps clients increase efficiencies and decrease long-term costs. Applications include 3D laser scanning and secure cloud access for modeling, planning and inspection applications in the plant environment and the use of a reverse engineering scanner for replicating damaged or discontinued parts. Their latest innovations include animation to assist with turnaround planning and virtual reality to transform operator safety training.

**Media Contact**

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Founded in 2010, Facilities Maintenance Management (FMM) is a vertically integrated maintenance and construction firm that provides general maintenance, HVAC, plumbing and electrical services regionally for a broad base of clients. Vertical integration allows FMM to provide more than management and general handyman maintenance, including mechanical, electrical, and plumbing services. They've solidified their niche in the market by providing top notch service through the use of technology and hiring exceptional field technicians. Facilities Maintenance Management is a company comprised of a team of professionals dedicated to uncompromising quality, responsive service, value and integrity.

At FMM, their culture is one that cultivates a family atmosphere and fosters a healthy work family balance. If a team member is down and needs help, the FMM family is there to support them. At FMM, each department strives to promote and excel at their skill set while also keeping the entire company's end goal as the driving force.

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Founded in 2015, Flexicrew Technical Services (FTS) is a recruiting firm that provides technical staffing solutions and talent acquisitions to businesses in the Gulf South Region and nationwide. FTS uses its trademark program, FlexEvolve, to approach recruiting needs as a strategic, client-focused partnership. They have grown rapidly through being aggressive and taking on risk. The company is operated based on four cornerstones: Attitude, Personal Accountability, Perseverance, and Habit, which are enforced through impactful leadership.

In 2019, the company was listed in *Inc.* magazine's 5,000 fastest growing businesses, and was named Louisiana's fastest growing company (#287 overall). In March 2020, like many others their business dropped, but they were committed to retain staff. Later in the year, they made key opportunity hires and are now forecasting year-over-year growth. While others were laying off, they used the pandemic as an opportunity. In 2020, FTS was recognized again as an Inc. 5000 company. In 2021, the company became one of the first 16 companies in the nation to be inducted into the American Academy of Entrepreneurs.

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**INGALLS**  
INFORMATION SECURITY

**INGALLS INFORMATION SECURITY**  
WOODWORTH, LOUISIANA

Founded in 2010, Ingalls Information Security is a full-spectrum cybersecurity services provider to government, non-profit, enterprise and small-to-midsize business clients. The company's four lines of business provide comprehensive cyber risk management. Ingalls employs cybersecurity veterans to perform incident response and security monitoring solution to respond and prevent cyberattacks. Ingalls fields cybersecurity risk management solutions that are proven to stop and remove threat actors from IT networks in hospitals, manufacturers, and professional services firms around the world.

The company's vision for the future includes creating an army of cybersecurity experts who live and work in Louisiana. Ingalls believes the state has unlimited potential for growth in the cybersecurity industry. To that end, Ingalls developed a "cybersecurity onramp" program that actively hires enthusiasts with little to no experience, and provides them with on-the-job training. This allows Ingalls to grow their own talent pool, in an industry with a severe skills shortage and few paths for workers to gain these high-demand skills.

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**InnoGenomics**  
INNOVATION IS IN OUR GENES

**INNOGENOMICS TECHNOLOGIES**  
NEW ORLEANS, LOUISIANA

Founded in 2010 by Dr. Sudhir Sinha, InnoGenomics Technologies is a biotech company that develops products for forensic DNA analysis and cancer treatment monitoring. The company has developed and commercialized several DNA analysis kits used for solving crimes domestically and abroad. These patented kits help reduce the current backlog of samples across the globe. Recently, InnoGenomics developed a non-invasive blood test to monitor cancer treatment. This technology will reduce both patient costs and side effects. Their technology is licensed to Cadex Genomics, also co-founded by Dr. Sinha, which operates a lab in New Orleans.

In 2020 the company launched their newest product called SpermX, the only fully automated sexual assault processing kit available in the market, to help reduce the more than 200,000 untested rape kits in police storage. InnoGenomics is dedicated to solving problems that affect the most vulnerable people.

**Media Contact**

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## **INTEGRATED LOGISTICAL SUPPORT (ILSI ENGINEERING) NEW ORLEANS, LOUISIANA**

Founded in 1994, Integrated Logistical Support, Inc. (ILSI Engineering) is a Minority-Female owned engineering and construction management firm that primarily serves local, state, and federal public sector clients in the south and at select locations across the country. The company specializes in civil & structural engineering, program & construction management, hydraulic and hydrologic modeling, and stormwater management planning. Their work focuses on infrastructure projects including water, sewer, green infra design, drainage design and roadway design. The firm is 8a Certified and has extensive experience serving the U.S. Army Corps of Engineers.

ILSI Engineering has innovated their services by paying attention to green infrastructure trends in the industry and updated storm-water management policies. They ensure their projects conform to new regulations and civil tasks all while being green. One of their projects won in a HUD Resiliency Competition. The company participated in the LED Mentor-Protégé program as a protégé for the JM Smuckers company. In addition, ILSI Engineering has completed two task orders to assist the Folgers Corporation with flooding outside of their plant in LaPlace.

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**M S BENBOW & ASSOCIATES**  
CONSULTING ENGINEERS  
888-211-5741 | [MSBENBOW.COM](http://MSBENBOW.COM)

## **M S BENBOW AND ASSOCIATES PROFESSIONAL ENGINEERING CORPORATION METAIRIE, LOUISIANA**

Founded in 1978, M S Benbow & Associates is a multi-discipline, integrated engineering consultancy firm that provides expertise in electrical power systems, instrumentation and controls, telecommunications and technology, and drafting and design including end-to-end project management services. With clients in over 30 states and offices in Metairie, Mandeville, Houston and Dallas, they are regarded as one of the top professional engineering firms serving some of the most notable refineries, airports, convention centers, campuses, and large public venues in the United States. They continue to innovate and adjust to both market opportunities and social changes, and as a result have been recognized as a provider of high quality, responsive professional services company by customers nationwide.

Their culture thrives on the concept that if the company takes care of employees, the employees will better serve the clients. When the pandemic hit, they retained all employees and did not cut pay. As the pandemic unfolds, they are positioning to respond to the post-virus growth expected in many markets. In 2021, the company became one of the first 16 companies in the nation to be inducted into the American Academy of Entrepreneurs.

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**MEDITRANS**  
NEW IBERIA, LOUISIANA

Founded in 2003, MediTrans LLC is a Premier Private Transportation Provider and Louisiana's first and only Coordinated Transportation Network. Taking a coordinated, comprehensive approach to Non-Emergency Medical Transportation (NEMT), MediTrans prioritizes the Member experience, while balancing quality and cost to create safer, healthier communities throughout the state. The company works with the Department of Health and other medical facilities to identify challenges and solve them with a Coordinated Transportation Network (CTN).

Working closely with all stakeholders, they help influence positive change for Members and the Medicare/Medicaid programs. When the pandemic hit, they increased their pay per trip for Independent Transportation Providers to prepare for the expected drop in trips. MediTrans has held multiple virtual Town Hall Meetings to communicate best practices and avenues to PPE. In coordination with Healthy Blue, they distribution of over 25,000 PPE donations to Network Transportation Providers.

**Media Contact**

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**NANO, LLC**  
NEW ORLEANS, LOUISIANA

Founded in 2000, NANO is an architectural and interior design firm that serves commercial, residential, municipal, industrial, hospitality, and educational clients throughout the Gulf South Region. NANO is present in a multitude of architectural and design arenas including new construction, renovations, historic preservation and restoration, and custom furniture design. With over 30 awards and national recognitions since 2001, and as the only New Orleans-based Architecture firm to have ever been invited to the internationally-renowned Venice Biennale, NANO's mission is to consistently design quality architectural environments by adding enriching value to clients' atmospheric and operational experiences. NANO's ongoing innovation in design and within the community heavily focuses on building viable, resilient projects that operate as efficiently as possible.

NANO is an extraordinary case study of how success is earned to those who commit to progress, strategy, innovation, and investing in employees. NANO is a testament to our rigorous commitment to our profession of architecture and design. We live architecture and architecture lives within us. NANO has grown from the firm's origin in 2000 with \$5,000 in the bank to a projected 2022 revenue of \$3.5 million. Through all of their projects, NANO incorporates the 2030 Climate Change Initiative as a driver for continued sustainability in design. Many of NANO's employees are both LEED and WELL AP certified, prioritizing the health and user of the building's occupants. In response to COVID-19, NANO has made a point of providing support to every single one of their employees.

**Media Contact**

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**ONESOURCE EHS**  
**GONZALES, LOUISIANA**

ENVIRONMENTAL | HEALTH | SAFETY

Founded in 2011, OneSource EHS is an environmental, health, and safety management consulting company. Their teams develop strategy, programs, and processes that support clients to strategically align their environmental, health, and safety programs with their business objectives. They help clients protect their people, property, profits, while minimizing impacts to the environment. Through site-specific programs and comprehensive solutions, the OneSource team helps clients achieve risk reductions, increased productivity, and enhanced employee morale. Because innovation is key to their success, management develops S.M.A.R.T. (Specific, Measurable, Actionable, Realistic and Time-based) objectives aligned with company goals.

OneSource EHS emphasizes customer service by being very hands on, which has led to a solid base of loyal clients. With the pandemic halting many operations, one of their clients had them provide on-site safety and technical support for the Morial Convention Center as it was being converted into a makeshift hospital. The OneSource EHS family consists of highly diverse and highly skilled professionals that embrace the unique culture of Louisiana while also welcoming team members from around the world.

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**ONLINE OPTIMISM**  
**NEW ORLEANS, LOUISIANA**

Founded in 2012, Online Optimism is a creative digital marketing agency with four main services lines: design, search, social media, and content marketing. The company helps diverse clients appear online when and where potential customers are searching for their services. They help each client utilize digital means to grow their organizations and achieve specific goals. Their team works every day to achieve their vision to “be the marketing agency that organizations want to work with, and people aspire to work for.”

Online Optimism values their team members, and employees are given a voice in company decisions. In response to the pandemic, they changed their unlimited snacks with company-wide monthly care package deliveries along with gifts for acquiring a new client, renewing a contract with a client, or achieving their triannual goals set with their supervisor. In 2021, the company became one of the first 16 companies in the nation to be inducted into the American Academy of Entrepreneurs.

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Founded in 2005, Susco Solutions is a software publishing and development company. The company serves to augment clients' internal development teams or act as their sole development resource. Their core purpose is enabling people to contribute in more meaningful and fulfilling ways. To accomplish this, they have a three-fold mission to (1) transform organizations with intuitive software, (2) facilitate the holistic development of our teammates, and (3) contribute to organizations that exist to increase the human capital of disadvantaged individuals.

Susco Solutions has found success in national brands by aggressively pursuing accounts in the insurance space. They believe in the concept of providing people with the tools they need to lead fulfilling lives, so that humanity can self-actualize. In addition, Susco fosters a strong company culture, providing employees with a wealth of benefits and philanthropic opportunities; employees volunteer and donate quarterly to a community charity that is alleviating, suffering, or helping disadvantaged individuals.

**Media Contact**

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**TECHNOLOGY ASSOCIATES, INC. (TAI)**  
**NEW ORLEANS, LOUISIANA**

Founded in 1993, Technology Associates is a maritime solutions company that designs ships, boats, barges, and other maritime structures. In addition, they provide design and build services as a prime contractor. The company assists small shipyards in expanding outside the state and complete on federal government work. Their mission statement is to "Providing Solutions which Enhance Value", which is accomplished by providing well-conceived engineering maritime designs and enhanced capability to the end user.

Technology Associates culture is to make all staff a part of each success. They keep staff involved in the building process so they can see the fruits of their hard work. Technology Associates will be designing one of the largest Ice Breakers in the United States and amongst the largest and most capable in the world called the Polar Security Cutter series of ships.

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**THOMAS PUMP & MACHINERY**  
SLIDELL, LOUISIANA

Founded in 1985, Thomas Pump & Machinery is a solutions-based pump distributor and pump manufacturer. Manufactured in the USA, the Thomas Pump T-GTO is utilized for centralized high-pressure sanitation systems. The T-GTO pump can be supplied within 24 hours of receiving a call eliminating critical process downtime. The ability to respond quickly to a customer emergency is a point of pride for Thomas Pump employees. With key customers such as Tyson and Frito-Lay, Thomas Pump is using an established base in food processing to expand distribution and other industries nationally. In 2020, Thomas Pump expanded its reach to further develop the Northeast, Midwest, and Western regions of the USA.

Thomas Pump's family atmosphere and supportive culture enabled them to respond in 2020 to split shifts, remote workforce, and countless obstacles throughout the year. This effort was acknowledged when awarded the LABI 2020 Manufacturer of the Year Award as well as a Top Workplace Award in New Orleans. Thomas Pump is a loyal supporter of a variety of organizations including Habitat for Humanity, Ohana Pier, Project Graduation, numerous athletic associations, and law enforcement agencies. The company builds more than pumps, they build relationships — over thirty-five years' worth — with an unmatched commitment to serving their clients.

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**UTILISERVE, LLC**  
BOSSIER CITY, LOUISIANA

Founded in 2014, Utiliserve, LLC is a utility service provider for municipal water/sewer, fire departments, engineering firms, military institutes, state and federal government, industrial water applications, rural water, and rural fire departments. They provide many services such as valve exercise programs, fire hydrant programs, subsurface utility engineering field services (SUE), utility locating and ground penetrating radar (GPR), leak detection, water/wastewater plant equipment repair and maintenance, and fire department asset testing. All assets serviced are tested and maintained to make sure they are ready for any events, planned or unplanned.

Utiliserve utilizes technology and specialized equipment to help clients know more about the assets they have, their condition and their useful life while providing properly documented records per regulated requirements. The data clients receive from the services provided is stored, can be imported into existing software, and use the data to benefit the customer in more than one way. Through their passion, attitude and industry knowledge, Utiliserve knows every detail about the assets they service all while being reliable and welcoming. Despite the troubles the pandemic has introduced, the company has been able to keep growing and keep all their employees safe and happy. In 2021, the company became one of the first 16 companies in the nation to be inducted into the American Academy of Entrepreneurs.

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# LED GROWTH NETWORK COMPANIES

365 Connect  
3 Sided Media  
5 Stones Media  
A thru Z Janitorial Service & Supply Inc  
A&E Enterprise Management  
Abell+Crozier+Davis Architects  
Abform, Inc.  
Abigails  
Absolutely Custom Apparel  
Acacia Industries, LLC  
Accessibility by Design, Inc.  
Adley Services, LLC  
Advance Telehealth/One Telemed LLC  
Advanced Corrosion Technologies  
& Training, LLC  
Advanced Graphic Engraving, LLC  
Advanced Imaging Solutions, Inc.  
Aillet, Fenner, Jolly & McClelland, Inc.  
AIMS, Inc.  
Airmaster Aerator, LLC  
Ajax Executive Nutrition, LLC  
DBA Your Nutrition Delivered  
Alarm Monitoring Services  
Albert Architecture, LLC  
All The Way Health Center  
Allegiance, LLC  
Allen's Electric Motor Service, Inc.  
Alta Max, LLC  
Always Connected Answering Service  
American Covers, Inc.  
American Rubber Products, LLC  
American Screening Corp  
Andi Lynn's Pure & Custom Formulary  
Angelica Manufacturing  
Angelle Architects  
Angelle Materials, LLC  
Antares Technology Solutions, Inc.  
Anytime Electric, LLC  
AOSS Medical Supply, Inc.  
Apex Innovations  
Approach Environmental, LLC  
ArcMail Technology  
Argent Trust Company  
Aristotle's Alexander LLC

Arnold & Associates Interiors Inc.  
Ascension Roofing and Sheetmetal  
Ashley Ross Construction LLC  
Atlas Feed Mills  
Atlas Security, LLC  
aVeriFact, LLC  
Aviation Exteriors Louisiana  
Avionics Solutions LLC  
Baker Sales, Inc.  
Ballard Brands  
Ballard Hospitality  
Barrister Global Network Services  
Bart's Office, Inc.  
Baum Environmental Group, Inc.  
Bayou Concrete Pumping, LLC  
Bayou Teche Brewing LLC  
BBP Sales, LLC  
BBQ Guys  
BBR Creative  
Bell Foods  
Ben Paul Housing Initiatives  
Bespoke Experiences  
BFC Marine, Inc.  
Bilco Tools, Inc.  
Bioceptive, Inc.  
Bizzuka  
Boudreaux Henderson & Company, LLP  
Brammer Machine Shop  
brandRUSSO  
BRC & Associates, LLC  
Brew Agency  
Brightside Social Services Louisiana  
Brown Builders, Inc.  
Brown Eagle  
Brute Strength LLC  
Bulldog Services  
BIC ALLIANCE, INC  
Business Health Partners  
C&J Safety Solutions, LLC  
C&R Preferred Concrete Pumping  
Cajun Energy Services & Rental, LLC  
Cajun Kleen Products  
Calls Plus  
Cane River Pecan Company

Capital Glass & Mirror  
Cardinal Services  
Cardiovascular Institute of the South  
Castle Row Construction  
Cayenne Marketing  
CBM Technology  
CBS 1 Collision  
Cecil D. Gassiott, LLC  
Cenla Environmental Science  
CFX (Composite Effects, LLC)  
Chief of Minds, LLC  
Clara's Little Lambs Preschool  
Academy, Inc.  
Clean Concepts Equipment, Inc.  
C M Combs Construction, LLC  
Colby Service and Supply, LLC  
Cole Pratt Gallery  
Colmex Construction, LLC  
Complete Safety Solutions  
Computrols  
ComTec Information Systems, Inc.  
Con-Fab Engineering & Welding  
Confetti Momma  
Continental Kennel Club, Inc.  
Copeland Electric  
CORE. LLC  
Covalent Logic  
Crescent Payroll Solutions, Inc.  
Crump Wilson Architects  
Crystal Clear Imaging  
Custom Automated Controls  
CyberReef Solutions  
Cypress Bayou Home Builders  
D&H Wholesale Medical, Inc.  
D'Argent Companies  
Datacom, LLC dba BlackHawk Datacom  
Data-Tel of Louisiana, Inc.  
Dave Rambaran Geosciences, LLC  
David Chauvin's Seafood Company, LLC  
Davis Drapery & Interiors, Inc.  
Delta Administrative Services, LLC  
Delta Compression and Equipment  
Demo Diva Demolition  
Dependable Glass



# LED GROWTH NETWORK COMPANIES

Design the Planet, LLC  
Diesel Specialist, LLC dba  
Diesel Parts Direct  
Digital Forensics Solutions  
Dixie Paper Company, Inc.  
DMI Contractors, Inc.  
DMR Mechanical LLC  
Dupuy Storage and Forwarding, LLC  
E.M.J. Enterprises, Inc.  
Eagle Consulting  
Eagle Eye Resources, LLC  
Eberhardt Physical Therapy,  
Nutrition, and Wellness Clinic  
Echo Powerline, LLC  
E-Claim.com, LLC  
Eclectic Products, Inc  
Ed. Smith's Stencil Works  
e-Gov Systems  
EJES, Inc.  
ELOS Environmental, LLC  
EME Company  
Engineering & Inspection Services, LLC  
Enterprise Computing Services  
Enterprise Data Concepts, LLC  
Enviro-Tech Systems  
Envoc  
ESI Fabrication, LLC  
Event Producers, Inc.  
Evergreen Working Capital, LLC  
Evonir, LLC  
Excelerant, LLC  
Fabricated Steel Products, Inc  
Fabrication Services, Inc.  
Facilities Maintenance Management  
Falcon Rice Mill, LLC  
Feigley Communications  
FileLink  
Fire Tech Systems, Inc.  
First Choice Couriers  
First Choice Medical Staffing  
of Louisiana, Inc.  
Fleur de Vie Beauty and Cosmetics  
Flexicrew Technical Services, LLC  
Fluence Analytics

Forte and Tablada, Inc.  
FRAC-CHEM  
Frazee Recruiting Consultants, Inc.  
Freedom Tours  
Frontline Real Estate Group  
FSC Interactive  
Furniture Rental Service  
FusionStak  
FutureProof, LLC  
G.T. Michelli Co., Inc.  
G2 Land Services, Inc.  
Gaea Consultants, LLC  
Gambel Communications  
General Hearing Instruments  
Genesis 360 Facility Maintenance  
& Construction  
Gladden Sales, LLC  
Glen Armand Furniture, Inc.  
Go Media, LLC  
Grandmother's Buttons  
Great Raft Brewing  
Greenup Industries, LLC  
Guardian Computer, Inc.  
Guidry's Fresh Cut, Inc.  
Gulf Coast Machine Services, LLC  
Gulf South Engineering & Testing  
Gulf South Machine, Inc.  
H.J.M. Machine Shop  
H2O Auto Spa, LLC  
H2O, Inc.  
Hall Builders, Inc.  
Hand Construction  
Hanna Manufacturing Company, Inc.  
Haydel's Game Calls  
Healthy Image  
Henkel Enterprises, LLC  
Hernandez Consulting  
Hilton's Restaurant Supply  
HIT International Consulting  
Hi-Tech Computers of Ruston, Inc.  
Holbert Steel of LA  
Holbrook Multi Media, Inc.  
Holiday Fried Pecans  
Home Building Materials, Inc.

Homeland Safety Systems  
Howell Foundry, LLC  
HR Solutions  
Hunt Forest Products, LLC  
Hunt, Guillot & Associates  
Hybrid Racing  
Hydro Blade Waterjets  
iARCHiTECHTURE, LLC  
iConvergence, Inc.  
iFAB Industrial, LLC  
iShuttle, LLC  
IMA, Inc.  
Industrial Solutions Group, LLC  
InfiniEDGE Software, Inc.  
InfoTECH Solutions, LLC  
Ingalls Information Security, LLC  
Inglewood Farm  
Innogenomics  
Integrated Logistical Support (ILSI)  
IntegriCert, LLC  
Internet Retail Connection  
Interstate Electronic Systems, LLC  
IPC Louisiana LLC  
IPS of Louisiana Corp  
ISOMAG Corp.  
ITInspired  
J & M Industries  
J Custom Supply, Inc.  
Jackson Cabinetry, LLC  
Jani-King Gulf Coast  
JCM Greenhouse Manufacturing, LLC  
Jean Simpson Personnel Services, Inc.  
Jefferson Fiberglass Co.  
Jenkins Counseling Services, LLC  
Jireh Plastics  
JM CPA LLC  
JM Lyons Construction, LLC  
JM Test Systems, Inc.  
Johnson, Siebeneicher & Ingram  
JPS Aviation, LLC  
Kajan Perfection  
K-Belle Consultants  
KETO, LLC  
KHEIRON LLC

# LED GROWTH NETWORK COMPANIES



Kidcam Camps  
KouCo Environmental Services, Inc.  
L&R Security Services, Inc.  
L.H. Hayward Co, LLC  
LA New Product Development Team  
Labarre Associates, Inc.  
Lafayette Marble and Granite, LLC  
Landrieu Concrete and  
Cement Industries  
Landry Vineyards, LLC  
LaTech Security + Surveillance, LLC  
LATG, Inc.  
Launch Media  
Leaaf Environmental, LLC  
Lemonade Creative Marketing  
Lettermans  
Lightning Bolt & Supply, Inc.  
Livers Construction Inc.  
LogoJET  
Loksafe Services, Inc.  
Long's Products, LLC  
Louisiana Container Company, Inc.  
Louisiana CSI, LLC  
Machine Tech, Inc.  
Mayco  
M S Benbow & Associates  
M&M Bumper Service, LLC  
M&M International  
M. L. Smith, Jr., LLC  
M.L. Bath Company  
Mackie One Construction, LLC  
Magee Resource Group, LLC  
Magnolia Physical Therapy  
Magnolia's Home Care, LLC  
Manchac Technologies, LLC  
Manning Architects  
Marrero, Couvillon, and Associates LLC  
Martin Ecosystems, LLC  
MasteryPrep  
Maxim Evaporators, LLC  
McClure, Bomar & Harris, LLC  
McGee Equipment Rental and Sales, Inc.  
mcnew Architecture, APAC  
MDM Tool Supply  
Mechanical Specialties  
MediTrans, LLC  
Medpharmics, LLC  
Melanie Massey Physical Therapy  
Merchants Security Services, Inc.  
MetalCraft Manufacturing, LLC  
Microchip ID Systems  
MMO Behavioral Health Systems  
MOEbiz  
MOJO Outdoors  
Motivatit Seafood  
Mouledoux, Bland, Legrand  
& Brackett, LLC  
My Spa My Way  
NANO, LLC  
Neighbors, LLC  
NetTech, LLC  
New Age Social Services  
New Orleans Perspectives  
Nexus Systems, Inc.  
Nick's Cleaning & Janitorial  
Noble Plastics  
Noel Medical Transportation  
NOLA BOARDS & New  
Orleans Woodworking  
Norred Fire Systems, LLC  
nSpire Technologies, LLC  
Nu-Worx, LLC  
NXT Energy Services  
Offshore LiftBoats  
Oilquip, Inc.  
Old South Fabricators, LLC  
Omega Concierge Services  
OneSource EHS, LLC  
Online Optimism LLC  
OrionCase  
OrthoLA  
Ouachita Biomass, Inc.  
Ourso Designs, LLC  
Painting with a Twist, LLC  
Panola Pepper Corp.  
Pearce Pump Supply, Inc.  
Pearson Medical Technologies  
Pel Hughes Printing  
Pelican Bill Management, LLC  
Pelican Waste & Debris, LLC  
Perez, A Professional Corporation  
Petro TV  
Pharma-Safe Industrial Services  
Picture This Wraps and Graphics, LLC  
Pinnacle Security & Investigation, Inc.  
Pixus Digital Printing  
Pizza Artista Inc.  
Planche Politz Ledet, LLC  
Planet Beach  
PMO Link, LLC  
Pod Pack International, LTD  
Pontchartrain Blue Crab  
Post Trauma Institute of LA  
PRA New Orleans  
Praeses, LLC  
Hadley Precision  
ProForce, LLC  
Pro-Log, Inc.  
ProMed Jobcare  
ProTech Fixture & Display, LLC  
Protemp Staffing Solutions, Inc.  
Providence  
Pulpmill Services, Inc.  
Puryear IT, LLC  
Putman Restoration  
QDS Systems  
Quality Engineering & Surveying  
Quality First Marine  
Quality Sitework Materials  
Quaternary Resource Investigations, LLC  
RAM Computer Services, LLC  
Ratcliff Development, LLC  
Raw Republic

# LED GROWTH NETWORK COMPANIES

Ready Power LLC  
RecordMax New Orleans, LLC  
Red Stick Entertainment  
Regal Construction, LLC  
Reliability Point, LLC  
Reliant Healthcare  
Remont Engineering & Design Group, LLC  
Reputation Capital Media Services  
Restech Information Services, Inc.  
Reulet Electric Supplies, LLC  
Rewarding Events, LLC, dba REI Promos  
R&H Quality Refractory Services, Inc.  
Richard's Supply Co.  
Rig-Chem, Inc.  
Right Angle  
Ritter Maher Architects, llc  
Robbins Association / Irrigation Mart, Inc.  
Robert Brown Plumbing, LLC  
Ross & Wallace Paper Products, Inc.  
Royal Service & Rentals, Inc.  
Safe Haven Enterprises LLC  
Safeguard Business Systems  
Sage Foods of Louisiana, LLC  
Savoies Sausage & Food Products  
Sawyer Industrial Plastics, Inc.  
School Info App, LLC  
Search Influence  
SecureNation  
SEMS, Inc.  
Separator Spares & Equipment, LLC  
Servicemaster Quality Services  
Skip and Whistle, LLC  
Skyhawk  
SNA Contracting  
Soldevila & Associates, LLC  
Solid Ground Innovations  
SolPowerlines, LLC  
SolScapes, LLC  
Southern Designs & Gifts, LLC  
Southern Geo  
Southern Marsh  
Southern Roofing  
Southern Scripts  
Southern Services & Equipment, Inc.  
Southern Survey Services, LLC  
Southern Tank Testers  
Southwest Call Center  
Spears Group  
Spectrum Employee Services  
Square Button  
Step-Ko Products, LLC  
Story Block Media, LLC  
Streamline Industries  
Stric-Lan Companies  
Stuart & Company General Contractors  
studioWTA  
Success Labs  
Sullivan and Sons, Inc.  
Superior Contract Cleaning  
Surgical Imaging Specialists, Inc.  
Susco Solutions and Touch Studios  
SYCON International, LLC  
SysCom, LLC  
System Services Broadband  
System Services Pipeline, LLC  
Tarpan Construction, LLC  
Tasc Performance  
TBA Studio Architects  
Techneaux Technology Services, LLC  
Technogix Group LLC  
Technology Associates  
Technology Professionals  
Teknarus, LLC  
Tensas Machine and Manufacturing  
The Backpacker  
The Bass Companies  
The Ehrhardt Group  
The Ellis Company  
The Healing Sole  
The Olinger Group  
The Pangburn Group  
The Wellness Studio, LLC  
The Workforce Group, LLC.  
Thomas Pump & Machinery  
Three Sixty Eight  
Tides Medical  
Tiger Shredding and Recycling, LLC  
Tillage Construction, LLC  
Tin Roof Brewing Company  
Tommy's Tees Inc.  
Touchpoints Marketing, LLC  
TraceSecurity  
Trackable Lead Generation LLC  
Trahan Construction  
Trigon Associates, LLC  
Tri-Seal Valve, LLC  
Triton Industries  
Turn Key Health  
Turner & Turner Contracting, LLC  
Tutties Machine & Supply  
TWRU CPAs & Financial Advisors  
U.S. Forensic, LLC  
Uncorked, LLC  
United Engines, LLC  
Universal ComOne Louisiana, LLC  
Universal Data, Inc.  
Urban Systems, Inc.  
Utiliserve, LLC  
Valentine Chemicals  
VCC Janitorial Supply  
Velocity Agency, LLC  
Vgraham, LLC  
Vincent Piazza Jr.and Sons Seafood, Inc.  
Vinformatix, LLC  
VPG Enterprise  
Waitr Inc.  
Walpole Tire & Services  
Watch Systems, LLC  
Webbing Industries, Inc.  
WellNecessities Holding, Inc  
West Industries  
Westport Linen Services  
Wetland Equipment Company  
Wieland  
WMD Squared, LLC  
Worknet Staffing  
Xenetech Global, LLC

