



GREATER NEW ORLEANS
INC
REGIONAL ECONOMIC DEVELOPMENT

10 PARISHES
Jefferson
Orleans
Plaquemines
St. Bernard
St. Charles
St. James
St. John the Baptist
St. Tammany
Tangipahoa
Washington

May 9, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson,

I am writing to you today to express our support for the proposed rules changes to the Industrial Tax Exemption Program (ITEP), and I urge the Board of Commerce and Industry to adopt these proposed rules as soon as possible.

The proposed rules changes will maintain accountability by making clearer the applicant's obligations for job creation/retention, payroll, and capital investment, preserve an attractive incentive tool for economic development while allowing local governments to place properties on the tax rolls immediately, and make the local approval process more efficient for everyone.

Changes to the ITEP process were instituted as a way to give local governments increased control over their own finances. These proposed changes improve the ITEP process for all parties involved while still meeting the original goal of increased local control. We commend you and Governor Edwards for taking these needed steps to improve business conditions in Louisiana, and we urge the adoption of the proposed rules changes by the Board of Commerce and Industry as soon as possible.

Sincerely,

Michael Hecht
President and CEO



June 7, 2018

Secretary Don Pierson
Louisiana Economic Development
617 N 3rd St.
Baton Rouge, Louisiana 70802

Dear Secretary Pierson,

On behalf of the Board of Directors of the Livingston Economic Development Council (LEDC), I want to express our support for the recent proposed changes to the Industrial Tax Exemption Program (ITEP). The hard work by your office that led to the new recommendations are appreciated as they provide more stability and certainty to the process.

The value of manufacturers to Livingston Parish and the State of Louisiana cannot be overstated. Capital investments that result in the retention and expansion of manufacturing jobs have a lasting impact on local communities. For this reason alone, we need a strong and competitive ITEP that will encourage capital investment, have a simple and clearly defined process, and provide opportunity for local input. The new proposed rules accomplish this and we urge the timely adoption of these changes to minimize any uncertainty regarding the program.

Any additional changes contemplated moving forward should continue to focus on a streamlined process that reduces uncertainty and strengthens the overall program.

We appreciate your work on improving this program and for your commitment to enhancing economic development in Louisiana.

Sincerely,

A handwritten signature in blue ink, appearing to read "David O. Bennett".

David O. Bennett
President & CEO

Physical address: 20355 Government Blvd., Suite E Livingston, LA 70754

Mailing address: P.O. Box 809 Livingston, LA 70754

Phone: 225-686-3982 **Fax:** 225-686-3983 **Email:** Info@ledc.net

Paine Gowen

From: Don Pierson
Sent: Thursday, June 07, 2018 3:26 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: ITEP Support Letter
Attachments: image003.png; ATT00001.htm; GSCC_ITEP_Update_Support_Letter.pdf; ATT00002.htm

Capture

Sent from my iPad

Begin forwarded message:

From: Tim Magner <tim.magner@shreveportchamber.org>
Date: June 7, 2018 at 2:57:49 PM CDT
To: "pierson@la.gov" <pierson@la.gov>
Cc: 'Steve Roop' <steve.roop@chase.com>, Ellie Ward <ellie@shreveportchamber.org>, Carole Bennett <cbennett@shreveportchamber.org>
Subject: ITEP Support Letter

Dear Secretary Pierson:

On behalf of the Greater Shreveport Chamber of Commerce, attached is our letter expressing our support for the proposed updates to the Industrial Tax Exemption Program (ITEP), slated for action at the June 25th meeting of the Board of Commerce and Industry.

The ITEP program has been an important inducement to attract and maintain manufacturing in Northwest Louisiana and we want to express our appreciation for the efforts you, the Governor and the Board have taken to improve and enhance the program.

We also believe that predictability and transparency are critical to building confidence, not only among manufacturers, but among the many municipalities that are impacted by these exemptions. We have spent many hours with our city, parish and school board representatives working through the implementation of ITEP in our region, and believe these updates and changes go a long way toward providing the confidence business needs and the resources our municipalities require.

Further, the Chamber urges Louisiana Economic Development to immediately begin work on what has been referred to as ITEP 3.0. We believe that there are additional improvements and clarifications that should be considered to both fulfill the principles behind the original Executive Order that Governor Edwards issued on this matter and to make the ITEP program fair, stable and competitive.

If the Greater Shreveport Chamber of Commerce can provide any additional input on our support for these measures, please do not hesitate to let me know.

Best Regards,

Tim

Timothy J. Magner Ed.D.
President

Greater Shreveport Chamber of Commerce
400 Edwards St.
Shreveport, LA 71101
318-677-2523



CENTRAL LOUISIANA REGIONAL CHAMBER OF COMMERCE
1118 Third Street
PO Box 7826
Alexandria, Louisiana 71306-7826
Ph 318.442.6671 Fax 318.442.6734
www.cenlachamber.org

June 7, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson:

On behalf of the Central Louisiana Chamber of Commerce, I thank you for the hard work you and the LED staff have done to develop a new set of proposed guidelines for the Industrial Tax Exemption Program (ITEP).

The Central LA Chamber Board and I fully support the proposed rule changes for ITEP to provide a more streamlined application process and more certainty for industries seeking to qualify for this important exemption program. An added benefit of the proposed changes will be to have a uniform process in parishes across the state.

Therefore, the Central LA Chamber respectfully urges and requests the Board of Commerce and Industry to adopt the proposed rule changes and we thank board members for their consideration.

As an organization, the chamber will continue to support and participate with our regional economic development organization, the Central LA Economic Development Alliance, to facilitate local engagement on exemption decisions that involve local taxes.

Again, thank you for your leadership on this issue.

Sincerely,

Deborah Randolph, IOM
President
Central LA Chamber of Commerce
2018 LA Association of Chamber of Commerce Executives (LACCE) President

Our Mission The mission of the Central Louisiana Regional Chamber of Commerce is to provide value for members by advocating pro-business policies and delivering innovative programming and services fostering economic growth
Our Vision The vision of the Central Louisiana Regional Chamber of Commerce is to be an influential, vital, dynamic force in the region, creating the preferred community in which to live and conduct business.



Town of Gramercy

"THE BEST LITTLE TOWN FOR MILES AROUND."

120 North Montz Street

P. O. Drawer 340

Gramercy, Louisiana 70052

Phone 225-869-4403 • FAX 225-869-4195



Aldermen

Betty Cooper-Coleman
District 1

Jody Bourgeois
District 2

Rhonda Lee
District 3

Craig Calcagno
At Large

Claude "Clyde" Wiggins
At Large

Robert Fauchaux, Jr.
Town Attorney

Steven T. Nosacka
Mayor

Brent Dicharry
Police Chief

May 10, 2018

Honorable Don Pierson, Secretary
Louisiana Economic Development
Baton Rouge, LA 70802

Via Email

RE: Proposed ITEP Rules Changes 4/25/18

Dear Secretary Pierson:

I have reviewed the proposed rule changes and I urge the Board of Commerce and Industry to adopt them. The 80/20 percentages that give our communities tax proceeds from these industries is a welcome change, as is the provision that would allow local governments to reject the C&I's approval if determined by us to not be in the best interests of our community. Those two provisions, along with giving prospective and incumbent manufacturers a predictable outcome and a clear process should be positive for our State's economic development efforts.

While I do favor the "variable abatement" that the Governor's 2016 Executive Order allowed and I would hope we could reconsider this in the future, I do think that the 4/25/18 ITEP rules changes would be a positive for the Town of Gramercy, St. James Parish and the State of Louisiana, and the stability gained by enacting these changes would serve to enhance our economic development, industrial recruitment and workforce employment efforts.

Thank you, as always, for your commitment to Louisiana.

Sincerely,

Steven T. Nosacka
Mayor



May 10, 2018

Louisiana Board of Commerce and Industry
PO Box 94185
Baton Rouge, LA 70804-9185

Chairman Steven L. Windham,

The Committee of 100 for Economic Development, Inc. is a 501-C non-profit Business Roundtable of private sector business leaders from throughout Louisiana with a non-partisan interest in making Louisiana a good place to live and work. After review of the revisions proposed in the Industrial Tax Exemption program rules, we hereby endorse and support these changes as necessary to providing a more streamlined application process while providing certainty to industry seeking to qualify for this exemption program.

The ITEP is a core incentive utilized by our competitor states to induce industry to make capital investments and create jobs. The changes in the ITEP rules are a significant improvement that will continue Louisiana's competitive position. These changes have been promoted by the Louisiana Department of Economic Development in consultation with industry stakeholders, local government and others in developing these revisions that the Committee of 100 supports. As the former Secretary of Economic Development for Louisiana and a Certified Professional Economic Developer, I also endorse and support these revisions as a "best practice".

Sincerely,

A handwritten signature in black ink, appearing to read 'MJ Olivier', written in a cursive style.

Michael J. Olivier, CEcD
CEO, Committee of 100

P. O. Box 106
Convent, Louisiana 70723

Parish of St. James

Phone: (225) 562-2260

Taxing Authorities

Timothy Roussel, Parish President
Willy Martin, Jr., Sheriff
Glenn Waguespack, Assessor
P. Edward Cancienne, Superintendent
George Nassar, School Board President
Ryan Louque, Council Chairman

May 10, 2018

Honorable Don Pierson, Secretary
Louisiana Economic Development
Baton Rouge, LA 70802

Via Email

RE: Proposed ITEP Rules Changes as Announced on 4/25/18

Dear Secretary Pierson:

The proposed ITEP rules changes will bring stability and predictability for both local governments and the industrial facilities to locate and expand in our communities, and for that reason we want to urge the Board of Commerce and Industry to adopt them.

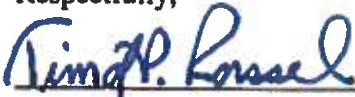
The 80/20 percentages provide our communities with additional tax revenues upon the completion of construction, instead of ten-years later, which allows us to better serve the needs that result from industrial expansions. And the clear process and consistent outcomes give industry the clarity that they need. Of course, the ability for local governments to reject the C&I's approval gives us the "final say" which reflects the fact that property taxes are local and not state revenues.

Also, giving prospective companies a predictable outcome and a clear process should be positive for our State's economic development efforts.

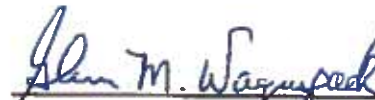
Overall, we think the 4/25/18 ITEP rules changes would be a positive for St. James Parish and the State of Louisiana and that the stability gained by enacting these changes will be viewed favorably by both industry and government.

Thank you for all you do for St. James Parish and for Louisiana.

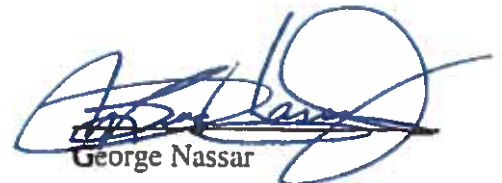
Respectfully,



Timothy P. Roussel
Parish President



Glenn M. Waguespack
Assessor



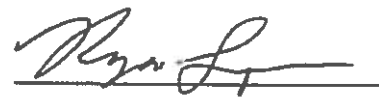
George Nassar
School Board President



Willy J. Martin, Jr.
Sheriff



P. Edward Cancienne, D Ed.
Superintendent



Ryan Louque
Council Chairman



BOSSIER MEANS BUSINESS.

CHAIRMAN
IAN MCELROY May 11, 2018

VICE CHAIRMAN
CHARLIE COYLE

SECRETARY
TIM WILHITE Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
TOMMY BOGGS Baton Rouge, LA 70802

EXECUTIVE DIRECTOR
DAVID R. "ROCKY" ROCKETT, JR. Dear Secretary Pierson:

MEMBERS
MIKE BOGGS
JOHN BONOMO
RAND FALBAUM
G. CARLTON GOLDEN, JR.
GARY HUBBARD
JOHN HUBBARD
PERCY HUBBARD
JIM JOHNSON
BILL MCFADDEN
JOHN MICHAEL MOORE
LANCE MOSLEY
DOUG ROGERS
DANA SMELSER
DON UPDEGRAFF
After due consideration the Greater Bossier Economic Development Foundation would like to express its support for the proposed rules change to the Industrial Tax Exemption Program (ITEP), and to urge the Board of Commerce and Industry to adopt these proposed rules.

We believe the proposed rules change will maintain accountability by making clearer the applicant's obligations for capital investment, job creation/retention, and payroll, as well as preserve an attractive incentive tool for economic development professionals. This also allows local governments to place properties on the tax rolls and streamline the local approval process.

BOARD OF DIRECTORS
CHARLES COYLE
MAYOR LORENZ WALKER
The spirit of the changes to the ITEP process were instituted as a way to give local governments increased control over their own finances. The GBEDF feels these proposed changes improve the ITEP process for all parties involved, while still meeting the original goal of local control. We commend you and your team for taking these needed steps to improve business conditions in Louisiana and urge the adoption of the proposed rules changes by the Board of Commerce and Industry.

Sincerely,

David R. Rockett, Jr.
President/Executive Director

DRR/jm

GREATER BOSSIER ECONOMIC DEVELOPMENT FOUNDATION

710 BENTON RD. BOSSIER CITY, LA 71111-3705 PH 318.742.6043 FX 318.742.6044 WWW.GBEDF.ORG

To: Mr. Don Pierson
Louisiana Department of Economic Development

From: Board of Directors of the Committee of 100, Shreveport-Bossier

RE: Proposed ITEP Rule Changes

The Board of Directors of the Committee of 100 hereby supports the proposed rule changes re: ITEP approval process. The proposed rules appear to help streamline the process of approval which we believe will help stimulate economic development.

Original Signed,

Reginald W. Abrams, Sr.
President
Committee of One Hundred, Inc.
Shreveport-Bossier



May 14, 2018

Sec. Don Pierson
Secretary
Louisiana Economic Development
1051 N. Third St., Rm 123
Baton Rouge, LA 70802

The Board of Commerce & Industry

Re: Industrial Tax Exemption Program – Proposed Rules Introduced April 25, 2018

To Whom It May Concern:

The purpose of this letter is to show our support for the proposed changes to the Industrial Tax Exemption Program (“ITE”) Rules (LAC 13:I. Chapter 5) as currently written. Our firm, SumIt Credits, LLC (“SumIt”) is in the business of assisting companies with comparing and analyzing costs associated with the process of selecting an ideal site for a new project or expansion project. As part of this work, we provide services to companies to manage the compliance with any incentives that are awarded by the state or locals for the selected final site. Our comparison and analysis reports typically entail looking at the tax costs and any incentives to reduce such tax costs.

Unfortunately, Louisiana, has a very high sales tax cost, a high property tax cost (one of only a handful of states left that assess property tax on inventory), and a moderately high-income tax when compared to other states, especially our neighboring states. The ITE program has been VERY instrumental in mitigating the overall high taxes in Louisiana as compared to other states, especially Texas. Without this program it would be very difficult to lure projects to Louisiana instead of Texas, in our opinion.

We understand and respect that changes that have been made to the ITE program over the past two years and have worked to comply with the new rules. It has been very difficult and time consuming for us, and for company representatives, to attend numerous local meetings to get the necessary local approvals under the current rules. On average it is requiring 3-5 separate visits and meetings to get the necessary approvals. Although we will do whatever is required to follow the rules, we are very supportive of the new proposed rules to change the locals input from requiring a resolution, to merely giving them the option to deny what has been awarded. This should reduce the amount of time and streamline the approval process greatly, and we are 100% in favor of this. Further, some local parishes, haven’t wanted to even vote on any ITE proposals, because the council members are uneasy about the negative ramifications (regardless of how the vote) that it will have on them with their constituents. One particular parish was very happy to learn of the new rules which would allow them to give ITE exemptions to their local businesses, but without having to put a vote on record, and complicate this with other tax issues they must consider.

In conclusion, under the current rules, we are seeing a huge slowdown in the approval process, that could affect future projects, or cause some existing project to not get any local ITE approvals. This could be devastating for Louisiana’s economic development image. Thus, we are fully supportive of Sec. Pierson’s proposed rules AND the proposed timeline to get these implemented as soon as possible, which would require no changes. Although we are a little concerned about the change in the exemption percentage up front, we understand the compromise that is needed, at this time, to help the state get to a better place

Page 2
May 14, 2018



financially. Therefore, we are good with the proposed rules, as is, and request that they move forward as quickly as possible. If you have any questions, please don't hesitate to call me at (225) 664-2160.

Very truly yours,

SUMIT CREDITS, LLC

A handwritten signature in black ink, appearing to read "Jesse D. Broderick".

Jesse D. Broderick
Managing Partner



May 14, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson,

The SWLA Economic Development Alliance has worked to comply with Governor Edward's Executive Order for ITEP rule changes. We adopted a successful procedure in our five parishes of Allen, Beauregard, Calcasieu, Cameron, and Jeff Davis.

However, we realize there has not been a cohesive procedure in all of Louisiana's parishes. Therefore, we support the proposed rule changes to the Industrial Tax Exemption Program.

A strong benefit of the proposed rule changes will be to have a unified process in all sixty-four parishes. This will avoid different procedures across the state and create a predictable procedure for applicants to follow. After vetting by the LED staff and the Board of Commerce and Industry, local governmental bodies would act to insure full disclosure and accountability.

We urge the Board of Commerce and Industry to adopt these changes and thank them for their consideration.

Sincerely,

George Swift
President/CEO



Louisiana Board of Commerce and Industry
P O Box 94185
Baton Rouge, LA 70804-9185

Chairman Steven L. Windham,

Brown Builders, Inc. is a Louisiana based general contracting firm. Our business is very dependent on the economic development activity for our State.

After review of the revisions proposed in the Industrial Tax Exemption program rules, Brown Builders hereby endorses and supports these changes as necessary to providing certainty to industries seeking to qualify for this exemption program.

The ITEP is a core incentive utilized by our competitor states to induce industry to make capital investments and create jobs. The changes in the ITEP rules are a significant improvement that will continue Louisiana's competitive position. These changes have been promoted by the Louisiana Department of Economic Development in consultation with industry stakeholders, local government and others in developing these revisions Brown Builders, Inc. supports.

As I serve on the Executive Committee of the State Committee of 100, I stand in support of these revisions with them as well.

Sincerely,

B. Wayne Brown
Chairman of the Board

ST. MARY PARISH GOVERNMENT

DAVID HANAGRIFF, PRESIDENT

FIFTH FLOOR - COURTHOUSE

FRANKLIN, LOUISIANA 70538-6198



HENRY "BO" LAGRANGE
CHIEF ADMINISTRATIVE OFFICER



DIRECTOR OF FINANCE
PAUL J. GOVERNALE, CPA, CGFM



DIRECTOR OF PERSONNEL
JILLIAN E. FISHER



DIRECTOR OF PLANNING AND ZONING
TAMMY LUKE



DIRECTOR OF PUBLIC WORKS
GEORGE MIKHAEL, PE, MSCE



DIRECTOR OF ECONOMIC DEVELOPMENT
FRANK G. FINK



OFFICE OF HOMELAND SECURITY
AND EMERGENCY PREPAREDNESS
DUVAL H. ARTHUR, JR., LEM



FRANKLIN
(337) 828-4100

FAX (337) 828-4092

E-mail: admin@stmaryparishla.gov

OFFICE HOURS
8:00 A.M. TO 12:00 P.M.
1:00 P.M. TO 4:30 P.M.

May 15, 2018

Mr. Donald Pierson
Louisiana Economic Development
Secretary
P.O. Box 94185
Baton Rouge, LA 70804-9185

RE: ITEP RULE CHANGES

Dear Don:

St. Mary Parish in general supports the changes to the ITEP Process Rules particularly Exhibit A and the magnitude and term of the exception.

St. Mary Parish Government has approached all the taxing authorities and received their endorsement by resolution and letter for the Sheriff. As a rural parish the taxing authorities have agreed that the Parish President can use their authority to participate in the ITEP Program subject can to the following conditions:

1. The Parish Economic Development Department would run the economic impact model (IMPLAN) and if the benefits outweigh the incentives the Parish President must
2. Inform and discuss the outcome of the model with the taxing authority designees, in economic development terms, prior to forwarding the local endorsement of the Parish to LED.

The Parish process would be more efficient and cut off some 30-60 days of the process with Parish endorsements in hand prior to LED review. It will also allow the parish to give the potential applicant a 95% chance he can receive this ITEP for St. Mary Parish.

St. Mary Parish and other parishes that have already a process in place or will develop one in the near future would like you to consider a local option. In the St. Mary Parish case the local authority designees are fully on board via their project endorsements.

The parish is giving the incentive and the State receives benefits from income taxes, sales tax, etc.

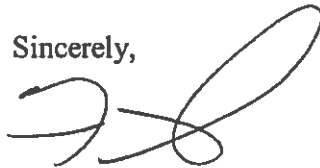
90% or more of the ITEP requests begin at the Parish level and are less than \$10 million in capital investments.

Some questions for LED

- ❖ Will LED perform the rigorous analysis of the IMPAN model? Or some other model? What will the model outputs look like?
- ❖ Will LED forward the detailed analysis to the C&I Board with recommendations to approve?
- ❖ What will the C&I Board send to the taxing authorities? A letter of approval?
- ❖ Don't you think it is important to explain the benefits of a project to the taxing authorities in economic development terms and not just sending a letter of approval for their consideration?
- ❖ Why not consider a capital improvement cut off \$10 million and below as a local option only?

St. Mary Parish would appreciate your endorsement of a local option.

Sincerely,



Frank G. Fink
St. Mary Parish Government
Director of Economic Development
ffink@stmaryparishla.gov

FGF/rml

May 22, 2018

The Honorable Don Pierson
Secretary
Louisiana Department of Economic Development
617 North Third Street
Baton Rouge, LA 70802

Dear Secretary Pierson:

We write in support of LED's proposed changes to the Industrial Tax Exemption Program (ITEP).

The World Trade Center of New Orleans (WTCNO) is a non-profit organization with approximately 1,000 corporate and individual members from a diverse range of industries and a collective mission to create jobs and wealth in Louisiana through international trade, economic development, and allied activities. That includes the recruitment, retention, and expansion of Louisiana-based international businesses.

The ITEP program is critical to attracting capital investment, job creation, and economic growth to the State of Louisiana. WTCNO commends the efforts of the administration, local officials, and other program stakeholders to improve consistency, transparency, and efficiency in the ITEP application review process, preserve the economic benefits of the program, and ensure a strong voice and decision-making authority at the local level. We believe the proposed changes represent a balanced and carefully crafted approach to streamlining this important program and urge their adoption.

Sincerely,



Thomas Spiers
Chairman, WTCNO



Eddy Hayes
Co-Chair, Policy Committee



Caitlin Cain
Executive Director, WTCNO



Ben Billings
Co-Chair, Policy Committee

Cc: Louisiana Board of Commerce & Industry



Didier Consultants, Inc.

TAX CONSULTING

May 16, 2018

Secretary Don Pierson
Louisiana Department of Economic Development
617 North 3rd Street
Baton Rouge, Louisiana
Sent By: Email

Reference: Support of Industrial Tax Rule Changes

Dear Sec. Pierson,

I want to thank you and your team at LED and the effort that has been made during the past two years concerning the Executive Order making changes to the Industrial Tax Program. It has been a difficult time for all involved; Industry, Local Governing Authorities, the Board of Commerce and Industry and your staff at LED.

I commend what has been done in proposing a revision to the ITE Rules which propose the best compromise to date. The revision allows for local input, allows the locals to start receiving return on the capital investment, gives companies some constancy trying to prepare financial models to show what the cost associated in locating and expanding in our State. These critical new facilities and expansion are critical to our economic growth.

Please express my avid support of this change to the members of the Board of Commerce and Industry. I will also be sending individual letters. Again, thank you for your continued efforts.

Sincerely,

Dare

Madison Parish Port Commission

P.O. Box 591, 1603 Felicia Dr.
Tallulah, LA 71284-0591

Phone (318)574-2181 Fax (318)574-2677

madisonport@bayou.com

Terry Murphy
Executive Director

Board of Commissioners

Kimmeka Epps
Secretary-Treasurer

Donald Frazier, Chairman
Charles Vining, Vice Chairman
Jim Tucker
Robert Charles Brown

Isaiah Ross
Harold Allen
Latasha Griffin

May 16, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson,

The Madison Parish Port would like to express our support for the proposed rules changes to the Industrial Tax Exemption Program (ITEP), and I urge the Board of Commerce and Industry to adopt these proposed rules as soon as possible.

The proposed rules changes will maintain accountability by making clearer the applicant's obligations for job creation/retention, payroll, and capital investment, preserve an attractive incentive tool for economic development while allowing local governments to place properties on the tax rolls immediately, and make the local approval process more efficient for everyone.

Changes to the ITEP process were instituted as a way to give local governments increased control over their own finances. These proposed changes improve the ITEP process for all parties involved while still meeting the original goal of increased local control. We commend you and Governor Edwards for taking these needed steps to improve business conditions in Louisiana, and we urge the adoption of the proposed rules changes by the Board of Commerce and Industry as soon as possible.

Sincerely,


Patrick Terry Murphy
Executive Director





South Louisiana Economic Council

Assumption • Lafourche • St. Mary • Terrebonne

May 16, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson,

The South Louisiana Economic Council is one of eight (8) regional economic development organizations in the State that has carefully reviewed the proposed ITEP rule changes and urge the Board of Commerce and Industry to adopt them. The proposed changes clearly provide a unified process that will be helpful in providing structure, particularly to those parishes that are struggling to come to local consensus on the ITEP process.

We are encouraged with how both LED and C&I provided open input from all parties in the development of the proposed rules and look forward to that continued open ended process as the new rules continue to evolve moving forward. For those favoring more of the Governor's 2016 Executive Order that allowed for "initial" ITEP launch at the local level, it is hoped that this type provision could be considered and offered as an option in rewarding those parishes that have achieved a well defined consensus process at the local level.

Summarily we hope that you accept this correspondence as nothing less than the strongest support of the new ITEP rules as proposed by LED.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Vic Lafont', with a long horizontal flourish extending to the right.

Vic Lafont
President/CEO



CADDO PARISH SCHOOL BOARD

POST OFFICE BOX 32000 • 1961 MIDWAY STREET • SHREVEPORT, LOUISIANA 71130-2000
AREA CODE 318 • TELEPHONE 603-6300 • FAX 631-5241

Theodis Lamar Goree, Ph.D.
Superintendent

May 15, 2018

Mr. Don Pierson, Secretary
Louisiana Department of Economic Development
617 North Third Street,
Baton Rouge, LA 70802-5239

Re: ITEP Proposed Rule Changes

The Caddo Parish School Board hereby supports rule changes to ITEP approval process.

Sincerely,

Steve Riall
President

/dcl



May 17, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, La 70802

Dear Secretary Pierson,

Solutions through Science is a partnership of chlorine and chlor-alkali producers and users in Louisiana. STS represents 61,000 employees with total wages of \$1.5 billion, paying \$33.6 million in state and local taxes each year.

We are writing to express support for the proposed new rules governing the state's industrial property tax exemption program. We ask that you convey our support to the entire Board of Commerce and Industry. The proposed changes to the rules will provide more certainty in the process and puts us in a better position for expansions and new projects in Louisiana.

STS members are BASF, Dow, MexiChem, Olin Corporation, Westlake, OxyChem, the Louisiana Chemical Association and the American Chemistry Council Chlorine Chemistry Division.

Thank you for proposing these new rules. Adoption of these rules are important to providing a more streamlined application process and providing certainty to industry seeking to qualify for this important exemption program.

Sincerely,

Judith Nordgren
Chairman
Solutions through Science



May 17, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, La 70802

Dear Secretary Pierson,

I am writing today on behalf of the Louisiana Ammonia Producers to express support for the proposed rule changes to the industrial property tax exemption program. We urge the Board of Commerce and Industry to adopt these proposed rules as soon as possible.

The Louisiana Ammonia Producers is composed of three Louisiana companies CF Industries, Nutrien (formally PCS Nitrogen) and Tampa Port Services, LLC, a subsidiary of the Mosaic company. ITEP is a vital component in our facilities ability to compete for expansions and jobs in Louisiana. These new proposed rules will put us on a better footing to meet competition with sister facilities in other states and countries. Currently, Louisiana's fertilizer industry supports more than 12,000 jobs across the state with an economic impact of nearly \$5.6 billion on the state economy.

Approval of these proposed rules are important in the future development of jobs in this industry in Louisiana.

Sincerely,

A handwritten signature in black ink that reads "M. Duane Lee".

Duane Lee
Chairman
Louisiana Ammonia Producers



May 17, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson,

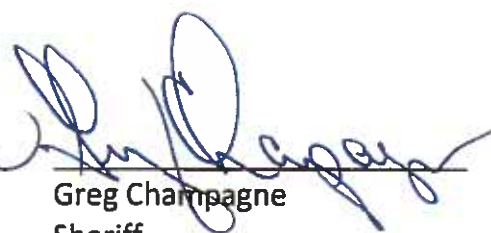
We are writing to express our support for your proposed rules changes to the Industrial Tax Exemption Program (ITEP) and urge the Board of Commerce and Industry to adopt them.

We believe the proposed changes will build upon previous enhancements to the program and preserve an essential incentive tool for economic development. The proposal importantly retains our ability to have control over our local Ad Valorem taxes, while making the local approval process more efficient for everyone. The recommended changes will also afford us the financial resources to better serve our constituencies and improve the stability and predictability of the program for its users.

Overall, we believe your proposal is good for manufacturers, St. Charles Parish, and the State of Louisiana. We thank you and Governor Edwards for taking these needed steps to improve business conditions in Louisiana, and we urge the Board of Commerce and Industry to approve your proposal as soon as possible.

Respectfully,


Felecia Gomez-Walker
Superintendent


Greg Champagne
Sheriff


Larry Cochran
Parish President



May 17, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North Third Street
Baton Rouge, LA 70802-5239

Dear Secretary Pierson:

The Hammond Area Economic & Industrial Development District has reviewed the proposed rule changes to the Industrial Tax Exemption Program (ITEP) and supports their adoption by the Board of Commerce and Industry.

The proposed rule changes will maintain accountability by making clearer the applicant's obligations for job creation/retention, payroll and capital investment. Additionally the proposed rule changes will preserve a critically important economic development incentive tool while allowing local governments to place properties on the tax rolls immediately and to make the local approval process more efficient and predictable for businesses and the various local governing authorities.

Louisiana Economic Development and Governor Edwards are to be commended for taking the necessary steps towards creating an environment that removes uncertainty for our businesses while providing a more effective and wieldy approval process for local government.

We urge the adoption of the proposed ITEP rule changes by the Board of Commerce and Industry as soon as possible.

Sincerely,

A handwritten signature in blue ink that reads "Michael H. Tomlinson". The signature is fluid and cursive, with a long horizontal line extending to the right.

Michael H. Tomlinson, Executive Director
Hammond Area Economic & Industrial Development District



May 17, 2018

The Honorable Don Pierson
Secretary
Louisiana Department of Economic Development
617 North Third Street
Baton Rouge, LA 70802

Dear Secretary Pierson:

I am writing to you to express support from the Port of South Louisiana Board of Commissioners for the proposed rule changes to the Industrial Tax Exemption Program (ITEP), and I urge the Board of Commerce and Industry to adopt these proposed rules.

The Port supports the LED proposal to return to an ITEP term of 10 years at up to an 80 percent property tax abatement level. This improvement will allow at least 20 percent of the assessed value of company assets to be placed on the tax rolls from the beginning of operations, providing tax revenues to parishes immediately.

These proposed changes improve the ITEP process for all parties involved while still meeting the original goal of increased local government control. We believe that what has been proposed is consistent with best practices and ensures Louisiana remains competitive for future investment opportunities. We commend you and Governor Edwards for proposing these changes to the Industrial Tax Exemption Program.

Sincerely,

Paul G. Aucoin
Executive Director

Cc: Louisiana Board of Commerce and Industry

————— *America's Largest Tonnage Port* —————



P.O. Box 909 LaPlace, Louisiana 70069-0909 855.SLA.PORT 985.652.9278 www.portsl.com

Globalplex Intermodal Terminal
147 Henderson Street Reserve, Louisiana 70084
globalplex@portsl.com

Administrative Office
171 Belle Terre Boulevard LaPlace, Louisiana 70068
info@portsl.com

Executive Regional Airport
355 Airport Road Reserve, Louisiana 70084
FBO X8512 psl-era@portsl.com



May 17, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson,

We are writing to you today to express our support for the proposed rules changes to the Industrial Tax Exemption Program (ITEP). The River Region Chamber of Commerce urges the Board of Commerce and Industry to adopt these proposed rules as soon as possible.

The River Region Chamber serves as the voice of business for the River Region. This opportunity aligns with our mission to "Grow, Strengthen and Unify businesses in St. James, St. John and St. Charles parishes." Representing approximately 300 businesses in the three-parish area, it's very evident that these changes will allow our region and state to remain competitive as well as serve as a catalyst for growth beyond the boundaries of the River parishes.

We strongly believe the proposed rules changes will maintain accountability by providing transparency to the applicant's obligations for job creation/retention, capital investment, preserve an attractive incentive tool for economic and workforce development, while allowing local governments to more authority to make the process more efficient for everyone.

Changes to the ITEP process were instituted to give local governments increased control over their own finances. These proposed changes improve the ITEP process for all parties involved while still meeting the original goal of increased local control. We commend you and Governor Edwards for taking these needed steps to improve business conditions in Louisiana. Thank you for your attention to this matter.

Sincerely,

Chassity McComack

Chassity McComack
Executive Director

Kim Bourgeois

Kim Bourgeois
2018 Chairman of the Board



May 17, 2018

2018
Board of
Directors

Rhonda Reap-
Curtel,
President

Mike
Tarrantino,
Vice-President

Larry Collins,
Secretary

Don Allison,
Treasurer

Jerry Bologna,
Past President

Amanda
Edge,
Director

Vic Lofoni,
Director

Clair Hebert
Marceau,
Director

David "Rocky"
Kocetti,
Director

Chris Kane,
Director

Rochel
Plenson-
DeJamin,
Director

Amy
Thibodeaux,
Director

Don
Plenson,
Ex-Officio
Member

Secretary Don Plenson
Louisiana Economic Development
617 North 3rd Street
11th Floor
Baton Rouge LA 70802

Delivered via email to: Tam Bourgeois at tam.bourgeois@la.gov

RE: Proposed Rules Changes, Industrial Tax Exemption Program (ITEP)

Dear Secretary Plenson-

On behalf of LIDEA, I thank you for the opportunity to provide comments regarding the recently announced changes to the Industrial Tax Exemption Program (ITEP) which are presently referred to as ITEP 2.0.

We recognize there are other concerns regarding the rules which currently govern the program, as well as some of the language included in the rules as published under the Notice of Intent. More importantly, we appreciate the efforts made by you and members of your staff to seek the Governor's support of the two main points presented under ITEP 2.0. We realize these points represent an opportunity to provide some security and sense of predictability in what has often times been viewed as a chaotic process with the release of the Governor's Executive Orders.

Economic developers, along with business and industry, and local governing authorities have struggled with the process in the midst of a challenging economic environment both on a national level as well as in our local board rooms. The ever-changing business environment in Louisiana has made everyone's role more important, as well as more difficult.

Rather than force a delay in the rule adoption process, and cost everyone an additional 18-24 months of waiting on rules to be adopted, as we recently suffered through, LIDEA offers its support of the proposed rules presented as ITEP 2.0.

Additionally, we ask for consideration to be provided to continue to work on concerns and issues regarding other areas of the program and other specific language in the rules as published. It is our goal, as we are sure is yours, along with the Board of Commerce and Industry, to have in place a process which is clear and that all parties have confidence meets the spirit of the Constitution.

Please feel free to reach out to me should you have any questions.

Respectfully submitted, on behalf of LIDEA, by

Rhonda Reap-Curtel, CECD
2018 President



May 18, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, La 70802

Dear Secretary Pierson,

Thank you for introducing the proposed new rules for the industrial property tax exemption program. They represent a return to a program that in the past has allowed Dow Louisiana to compete for expansions and new facilities in this state.

Please accept this letter as supportive of the proposed new rules. We believe they will offer stability and some predictability in a program that is fundamental to our continued growth in opportunities and jobs in Louisiana.

Dow Louisiana is the largest petrochemical company in the state, providing jobs for more than 6,000 Dow and contract employees, and pumping over \$1 billion into the state's economy each year. At six locations, we manufacture more than 100 basic and specialty chemicals that ship worldwide.

Sincerely,

A handwritten signature in black ink that reads "Tommy Faucheux". The signature is written in a cursive, flowing style.

Tommy Faucheux
Southeast U.S. State Government Affairs Leader at Dow Chemical

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 2:22 PM
To: LeBlanc, Mallory
Cc: Melissa Sorrell; Paine Gowen; Shawn Welcome
Subject: Re: Act Now to Support a More Predictable Business Climate in Louisiana

Thank you so much for this support communication. Greatly appreciated.
Please know we are seeking to support the EM expansion in Baton Rouge with full support and confidence. We appreciate ExxonMobil's leadership and demonstrated community support and know that this is the right moment for the state and community to step up and reciprocate. Our efforts will be full in support of that outcome.

Sent from my iPad

On May 18, 2018, at 2:08 PM, LeBlanc, Mallory <mallory.leblanc@exxonmobil.com> wrote:

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Mallory LeBlanc

Mallory LeBlanc
Contractor Safety Coordinator
ExxonMobil BRCX
EMPR 203
Cell: 225-397-5565
Phone: 225-540-0541
Email: mallory.leblanc@exxonmobil.com

ExxonMobil Fuels & Lubricants Company
P.O. Box 551
Baton Rouge, Louisiana 70821-0551

G. M. Moncada
Refinery Manager
Baton Rouge Refinery



May 21, 2018

Chairman Windham and Secretary Pierson:

As a Louisiana resident and plant manager of the ExxonMobil Baton Rouge Refinery, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for our company as we consider investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to continuing our partnership with Louisiana.

Sincerely,

A handwritten signature in black ink, appearing to read "G. Moncada".

Gloria Moncada



Didier Consultants, Inc.

TAX CONSULTING

May 18, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, Louisiana 70802
Sent via Email

RE: Support of Industrial Tax Exemption Program Rule Changes

Dear Secretary Pierson,

I am in support of the proposed changes to the Industrial Tax Exemption Program rules and encourage the Board of Commerce and Industry to adopt the changes proposed by Governor John Bel Edwards and presented by you at the April 25, 2018 Board of Commerce and Industry meeting.

The ITEP program is a vital tool used by the state to attract new projects. It encourages new companies to locate in Louisiana and equally as important, it encourages the state's existing manufacturers to continue to reinvest in their existing facilities.

I feel the proposed rule changes will provide more predictability for companies which will hopefully allow them to complete their financial models and ultimately decide to locate and/or expand in Louisiana. Attracting new projects and encouraging expansion of existing manufacturing facilities is critical to the state's continued economic growth.

Please express my avid support of this change to the members of the Board of Commerce and Industry. And, I would also like to express my gratitude to you and the staff at LED for your continued efforts.

Sincerely,

Rhonda K. Boatner
Director of Account Management

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 4:11 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: ACT NOW TO SUPPORT A MORE PREDICTABLE BUSINESS CLIMATE IN LOUISIANA

Support letter

Sent from my iPad

Begin forwarded message:

From: "Evans, Sherry" <sherry.evans@exxonmobil.com>
Date: May 18, 2018 at 2:34:37 PM CDT
To: "melissa.sorrell@la.gov" <melissa.sorrell@la.gov>, "don.pierson@la.gov" <don.pierson@la.gov>
Subject: ACT NOW TO SUPPORT A MORE PREDICTABLE BUSINESS CLIMATE IN LOUISIANA

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Sherry C. Evans
ExxonMobil Fuels and Lubricants
Baton Rouge Refinery
4045 Scenic Highway, RMO 5092
Baton Rouge, Louisiana 70805
225 540 0102 Tel
225 540 3112 Fax
sherry.evans@exxonmobil.com

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 4:02 PM
To: Paine Gowen; Tam Bourgeois
Subject: Fwd: Act Now to Support a More Predictable Business Climate in Louisiana

Support comment

Sent from my iPad

Begin forwarded message:

From: Jacob Talbot <jtalbo13@gmail.com>
Date: May 18, 2018 at 2:43:25 PM CDT
To: <melissa.sorrell@la.gov>, <don.pierson@la.gov>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Jacob Talbot

Sent from my iPhone

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 4:01 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Act Now to Support a More Predictable Business Climate in Louisiana
Attachments: image003.jpg

ExxonMobil Baton Rouge Complex

Sent from my iPad

Begin forwarded message:

From: "Moe, Meredith M" <meredith.m.moe@exxonmobil.com>
Date: May 18, 2018 at 2:43:30 PM CDT
To: "melissa.sorrell@la.gov" <melissa.sorrell@la.gov>, "don.pierson@la.gov" <don.pierson@la.gov>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

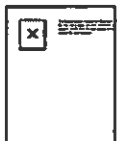
I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Meredith Moe, P.E.
Environmental Business Plan Coordinator

ExxonMobil Baton Rouge Complex
RMO 4031
P.O. Box 551
Baton Rouge, LA 70821
225-540-0273



Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 4:00 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Louisiana Industrial Tax Exemption Program- Support Revised Guidelines

Written comment ~ Supportive

Sent from my iPad

Begin forwarded message:

From: "Carter, Troy L" <troy.l.carter@exxonmobil.com>
Date: May 18, 2018 at 2:47:36 PM CDT
To: "don.pierson@la.gov" <don.pierson@la.gov>
Subject: Louisiana Industrial Tax Exemption Program- Support Revised Guidelines

Dear Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Troy L. Carter III

17 Hermitage Court
Destrehan, LA 70047
(985) 764-0982 Home
(832) 624-6173 Office
(504) 301-8458 Mobile



May 18, 2018

The Honorable Donald M. Pierson
Secretary, Louisiana Department of Economic Development
617 North 3rd Street
11th Floor
Baton Rouge, LA 70802

RE: Proposed Changes to the Louisiana Industrial Property Tax Exemption Program


Dear Mr. Secretary,

Advantous Consulting, L.L.C. is a professional consulting firm representing companies that are either considering or making significant investments in Louisiana. Our client base is very diverse. For example, some of our clients are constructing "greenfield" multi-billion-dollar manufacturing plants, others are reviving old manufacturing facilities that were shut down and turning them back into fully operational manufacturing plants, while others are expanding operations and product lines at existing plants. The size and purpose of each investment is unique to each project.

The Louisiana Industrial Property Tax Exemption Program (ITEP) is a key factor when manufacturers are deciding to invest in Louisiana. We cannot overstate the importance of ITEP for Louisiana's ability to continue to secure manufacturing projects. We appreciate, respect, and support Louisiana Economic Development's efforts to maintain ITEP as an effective tool for economic development.

Very truly yours,

Advantous Consulting, L.L.C.


James B. Leonard
Partner


Donald L. Allison
Partner

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 4:12 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Act Now to Support a More Predictable Business Climate in Louisiana

Support Letter

Sent from my iPad

Begin forwarded message:

From: "Ball, Trey" <trey.ball@exxonmobil.com>
Date: May 18, 2018 at 2:32:09 PM CDT
To: "melissa.sorrell@la.gov" <melissa.sorrell@la.gov>, "don.pierson@la.gov" <don.pierson@la.gov>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Trey Ball
Baton Rouge Plastics Plant
A-D Lines Operations SLS
Office: 225-977-6585 Cell 225-252-5403

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 5:06 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: ITEP
Attachments: image001.gif

Support

Sent from my iPad

Begin forwarded message:

From: Ron Smith <rsmith@ymcabr.org>
Date: May 18, 2018 at 5:04:02 PM CDT
To: "'melissa.sorrell@la.gov'" <melissa.sorrell@la.gov>, "'don.pierson@la.gov'" <don.pierson@la.gov>
Subject: ITEP



Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Ronald L. Smith
Board Chairman / Baton Rouge North Economic Development District

Paine Gowen

From: Don Pierson
Sent: Friday, May 18, 2018 5:54 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Support and More Stable and Predictable Business Climate in LA

Support
EBR Parish Resident

Sent from my iPad

Begin forwarded message:

From: Bill McMahan <wlmcmahan@gmail.com>
Date: May 18, 2018 at 5:52:41 PM CDT
To: <don.pierson@la.gov>
Subject: Support and More Stable and Predictable Business Climate in LA

Dear Secretary Pierson:

Subject Line: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

William L. McMahan
EBR Parish Resident



PARTNERS DRIVING PROGRESS
NORTHEAST LOUISIANA ECONOMIC ALLIANCE
AT LOUISIANA DELTA COMMUNITY COLLEGE
7500 MILLHAVEN ROAD, MONROE, LA 71203
AND
204 FAIR AVENUE
WINNSBORO, LA 71295
318 435 4865 OFFICE 318 435 4895 FAX

MAY 20, 2018

Secretary on Pierson
Louisiana Economic Development
Baton Rouge, Louisiana

Via E-Mail

Re: New ITEP rules

Dear Secretary Pierson:

Northeast Louisiana Economic Alliance is supportive of the hard work and advances made on the ITEP rules. We will continue to work with Louisiana Economic Development, our Parishes, our cities and towns, schoolboards and Sheriffs and our other stakeholders and partners to give weight to the Governor's program.

We will work within the framework of the rules and also help those stakeholders party to ITEP decisions to also work within the criteria of the new rules.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tana Trichel', is written over a light blue horizontal line.

Tana Trichel
President/CEO
ttrichel@nelea.us



804 E St. Mary Blvd. Lafayette, Louisiana 70503 // o 337.408.3664 // f 337 408 3664 // OneAcadiana.org

May 21, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Secretary Pierson,

I am writing to you today to express our full support for the proposed rule changes to the Industrial Tax Exemption Program (ITEP) and urge the Board of Commerce & Industry to swiftly adopt such proposed rules.

Businesses within the One Acadiana region have historically utilized the benefits of ITEP as a major component of their business strategy. ITEP is beneficial to new businesses entering our market and is an even more important tool for existing businesses to promote growth and expansion.

In accordance with the Executive Order, the new rules provide a more consistent process for local governments throughout all parishes, municipalities and sheriff's offices. These new rules maintain accountability of a company's responsibilities for capital investment and job retention or creation, while still incentivizing manufacturers to invest in Louisiana. The new rules also mark the continued evolution of this valuable economic development program and enhance the overall effort of improving Louisiana's business climate.

We commend you and Governor Edwards for your efforts to improve this vital program, and we urge the adoption of the proposed rules changes by the Board of Commerce and Industry as soon as possible.

Sincerely,

A handwritten signature in black ink, appearing to read 'Troy Wayman', with a long horizontal flourish extending to the right.

Troy Wayman, CEcD
President & CEO
One Acadiana



Follow

Please contact the Commerce and Industry Board members TODAY! opportunitylouisiana.com.../2016-c-i-board-membe... Please let them know that we need stability in ITEP (Industrial Tax Exemption Program) and to please vote FOR the newest rules proposed at tomorrow's meeting at 9 a.m.

8:22 AM - 21 May 2018

2 Likes



Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 1:42 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Protect Louisiana's Economic Baseline & Future!!
Attachments: image001.png

FYI

Sent from my iPad

Begin forwarded message:

From: Kyle Zeringue <kzeringue@iscgrp.com>
Date: May 21, 2018 at 1:16:48 PM CDT
To: Don Pierson <Don.Pierson@LA.GOV>, "melissa.sorrell@la.gov" <melissa.sorrell@la.gov>
Subject: Protect Louisiana's Economic Baseline & Future!!

Chairman Windham and Secretary Pierson:

As a Louisiana resident and professional with experience working industrial projects in BOTH the private and public sectors, I urge you to support the revised ITEP guidelines. I have managed numerous industrial projects for LED and the Baton Rouge Area Chamber over the past 7 years. Increased certainty, predictability and stability is critical for companies considering an investment in Louisiana and there are billions of dollars at risk, not including the opportunity cost resulting from early elimination.

ITEP has helped Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter. If my unique experience and knowledge can be of value in supporting your efforts, please do not hesitate to contact me.

Sincerely,

Kyle Zeringue
Vice President



iscgrp.com



SASOL

May 21, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, La 70802

Reference: Support of Industrial Tax Rule Changes

Dear Secretary Pierson,

Sasol greatly values our relationship with the state of Louisiana, and we appreciate LED's ongoing collaboration.

Sasol and the state entered into a partnership to bring our US\$11.13 billion mega project to Louisiana and we are proud to be delivering on the local jobs and revenues we promised. We are creating more than 700 full-time jobs and more than 7,000 temporary construction jobs. This project will establish our Lake Charles location as an integrated, multi-asset site that will enable growth for decades to come.

Sasol did have choices regarding where to site our U.S. mega projects, and the tax incentives granted to Sasol did heavily influence our decision making. Specifically, without the 10-year, 100 percent ITEP program, it is unlikely we would have chosen Louisiana.

We support the administration's ITEP return on investment evaluation—we have a great story to tell. We also support LED's recently proposed new ITEP rules. We believe the new rules meet the governor's objectives of accountability and local input while also providing improved certainty and a more streamlined approval process.

We appreciate the open dialogue you have enabled on this subject and we remain committed to advocating for the program's original 10 year, 100 percent valuation. For Sasol, this program will remain a key factor in our decision making to invest again in the state.

Sincerely,

Mike Thomas
Senior Vice President, North American Operations
Sasol

May 21, 2018

Secretary Don Pierson
Louisiana Economic Development
617 N 3rd St.
Baton Rouge, LA 70802

Dear Secretary Pierson:

On behalf of CLEDA (Central Louisiana Economic Development Alliance), I want to express to you our appreciation for the hard work you and the LED staff have done to prepare a new proposed set of guidelines to govern the Industrial Tax Exemption Program (ITEP).

We believe that the changes you have recommended are an important step towards improving the ITEP approval process. We urge and encourage the Board of Commerce and Industry to adopt the proposed rules at the earliest opportunity.

Further, CLEDA urges Louisiana Economic Development to immediately begin work on what has been referred to as ITEP 3.0. We believe that there are additional improvements and clarifications that should be considered to both fulfill the principles behind the original Executive Order that Governor Edwards issued on this matter and to make the ITEP program fair, stable and competitive.

As an organization, CLEDA is firmly committed to local engagement on exemption decisions that involve local taxes. We have actively engaged our municipalities, police juries, school boards, sheriffs and others. We pledge our full collaboration in the development of additional recommendations.

Again, thanks for all of your hard work and commitment.

Sincerely,



Jim Clinton, Chairman
President and CEO



info@tangipahoa.org

985-340-9028

www.tedf.org

May 18, 2018

Secretary Don Pierson
Louisiana Economic Development
617 N. Third St.
Baton Rouge, LA 70802-5239

Dear Secretary Pierson,

Tangipahoa Economic Development Foundation has reviewed the proposed rule changes to the Industrial Tax Exemption Program (ITEP) and supports their adoption by the Board of Commerce and Industry.

It is important to maintain this critical economic development incentive tool and the proposed rule changes will ensure accountability by making the applicant responsible for maintaining the promised job creation/retention, payroll and capital investments. Local government will also be allowed to place properties on the tax rolls immediately and allow for the local approval process to be more efficient and predictable for businesses at the local governing authorities

These proposed changes will provide the necessary steps needed to create an environment that will remove uncertainty for our businesses while providing a more effective process for local government. We respectfully urge the adoption of the proposed ITEP rule changes by the Board of Commerce and Industry as soon as possible.

Sincerely,

Ginger B. Cangelosi, Executive Director
Tangipahoa Economic Development Foundation

15485 West Club Deluxe Rd. Hammond, LA 70403



Louisiana Chemical Association

GREGORY M. BOWSER, PRESIDENT

May 22, 2018

Secretary Don Pierson
Department of Economic Development
617 North Third Street
Baton Rouge, Louisiana 70802

Dear Secretary Pierson:

I am writing this letter to you on behalf of the Louisiana Chemical Association (LCA) and its member companies. As you know, the LCA was formed in 1959 to promote a positive business climate for chemical manufacturing that ensures long-term economic growth for its 63 member companies that operate more than 100 sites throughout Louisiana.

The LCA and its members are asking you and the Board of Commerce and Industry to approve these proposed rule changes to the Industrial Tax Exemption Program (ITEP). While we believe the ITEP program needs many more changes in order to be competitive with other states, this proposed rule is a step in the right direction.

The proposed rule would add some clarity and certainty to the process for those applicants seeking to use the ITEP in Louisiana. This proposed rule should also provide a framework for local taxing authorities to use in their process of evaluating ITEP contracts.

We look forward to the continued opportunities to work with you and your department in improving this very important economic development incentive program.

Sincerely,

Gregory M. Bowser
President, Louisiana Chemical Association

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 3:42 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Act Now to Support a More Predictable Business Climate in Louisiana

FYI

From: Mike Kee [mailto:mkee@iscgrp.com]
Sent: Monday, May 21, 2018 2:53 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Michael A. Kee
ISC Constructors, LLC
225.756.7561 – direct
225.335.3900 – mobile
“Safety First Quality Second to None”



May 18, 2018

Tam Bourgeois
Department of Economic Development
617 North 3rd Street, 11th Floor
Baton Rouge, LA 70802

Dear Ms. Bourgeois:

The Ascension Economic Development Board of Directors supports the proposed changes to the ITE Program proposed under the Notice of Intent. While the proposed rules are not what we consider ideal for economic development, they are a positive change to the current program that exists under JBE 16-73.

We appreciate the more streamlined approach to the ITEP process with the proposed rule changes. The ability to recognize property tax revenue earlier in the incentive period while maintaining the integrity of the value of the incentive is a positive attribute for our local government.

We encourage the Board of Commerce and Industry to adopt these proposed rule changes as a step in the right direction of ensuring quality investment in the state of Louisiana.

Best regards,

A handwritten signature in blue ink, appearing to read "Kate MacArthur".

Kate MacArthur
President & CEO



May 18, 2018

Tam Bourgeois
Department of Economic Development
617 North 3rd Street, 11th Floor
Baton Rouge, LA 70802

Dear Ms. Bourgeois:

The Ascension Economic Development Corporation suggests clarification and changes to the proposed rules for the ITE Program. While we have submitted a letter of support we feel there is still work to be done to keep the ITEP incentive tool competitive, predictable, and simplified for both businesses seeking a manufacturing location and local governing authorities working to build a solid tax base.

Items for clarification

- What happens if not all local governing authorities approve the exemption?
- 501.C.3 Application dates for participation under different program rules are overlapping and need clarification
- 502.7.1 Mega-Project. Should read "500 jobs or greater".
- 537.B. Typo on percentage exempted. Should read "up to 20 percent of the taxes shall be collected thereon during the period of exemption"
- 503H.2. Clarification on reasonable local guidelines.
- ROI Example: Does this include indirect impact or just direct property and sales tax revenue?

Items we would recommend changing (If they comply with the Louisiana constitution, Article 7, Section 21F):

- 503.E.2. Delete "no more than" before five years.
- 503.E.3. Delete "no more than" before five years.
- 503.E.2. Delete "may" and replace with "shall" before provide for an ad valorem exemption.
- 503.E.3. Delete "may" and replace with "shall" before provide for an ad valorem exemption.
- 529.A. Delete "no more than" before five years (making renewals consistent with original 5-year exemption period language).
- 529.C. Suggest changing the language to allowing the Board to submit renewal application to the local governmental entities only if the project has failed to complete its commitments in the initial 5-year term.



-
- Remove the full application process of renewal at the end of 5-years to add more certainty to the incentive program.

Thank you for your consideration and for your efforts on keeping Louisiana competitive for manufacturing investments.

Best regards,

A handwritten signature in blue ink, appearing to read "K. MacArthur".

Kate MacArthur
President & CEO

REAL

Regional Economic Alliance of Louisiana

May 21, 2018

Secretary Don Pierson
Louisiana Economic Development
617 N 3rd St.
Baton Rouge, LA 70802

Dear Secretary Pierson:

On behalf of REAL (Regional Economic Alliance of Louisiana), we want to express to you our appreciation for the hard work you and the LED staff have done to prepare a new proposed set of guidelines to govern the Industrial Tax Exemption Program (ITEP).

REAL believes that the changes you have recommended are an important step towards improving the ITEP approval process. We urge and encourage the Board of Commerce and Industry to adopt the proposed rules at the earliest opportunity.

Further, REAL urges Louisiana Economic Development to immediately begin work on what has been referred to as ITEP 3.0. We believe that there are additional improvements and clarifications that should be considered to both fulfill the principles behind the original Executive Order that Governor Edwards issued on this matter and to make the ITEP program fair, stable and competitive.

As an organization, REAL is firmly committed to local engagement on exemption decisions that involve local taxes. We have individually and collectively engaged our municipalities, police juries, school boards, sheriffs and others. We pledge our full collaboration in the development of additional recommendations.

Again, thanks for all of your hard work and commitment.

Sincerely,



Jim Clinton, Chairman
Regional Economic Alliance of Louisiana

REAL Membership:

Baton Rouge Area Chamber
Central Louisiana Economic Development Authority
Greater New Orleans, Inc.
North Louisiana Economic Partnership
Northeast Louisiana Economic Alliance
One Acadiana/Lafayette Economic Development Authority
South Louisiana Economic Council
Southwest Louisiana Chamber

May 21, 2018

Mr. Don Pierson
Secretary, Louisiana Economic Development
617 North Third Street
Baton Rouge, LA 70802-5239

Dear Secretary Pierson,

Thank you for the opportunity to weigh in regarding the proposed rule changes that will affect your department's administration of the ITEP. LABI believes these changes offer some improvement to the program's operation. We would urge the Board of Commerce and Industry, acting as a rules committee of the whole, to adopt them.

That said, LABI, like you and the Board, will monitor the affect these changes will have on our state's manufacturing activity. We noted with great disappointment that the national Bureau of Economic Analysis reported Louisiana's GDP for nondurable goods manufacturing last year fell .9 percent, the worst decline of any state. In the same period, GDP for durable goods grew a meager .04 percent, leaving Louisiana lagging all but 7 other states.

Louisiana's struggles in these sectors occurred at a time when most states enjoyed generally robust GDP growth in both categories. Our ability to join the rest of the nation in the current economic recovery will turn in large measure on our ability to attract new manufacturing establishments along with new projects to existing plants. LABI believes it is critical that the state's ITEP be the economic development tool it was intended to be. Therefore, we further urge you and the Board to continue to work on enhancing the ITEP rules in other respects going forward.

The difficulties that beset the ITEP last year discouraged some companies from giving Louisiana proper consideration for their projects. Indeed, some chose to shelve their projects altogether or to situate them at plants they have operating in other states. We will never know how many company executives excluded Louisiana from any consideration at all in reaction to the complications that followed in the wake of the changes made to the program in 2016. Hitting the reset button is a welcome development, but we insist that the job is not finished, and further refinement of the new approaches to the ITEP's operation is very much needed.

Again, thank you for allowing us to provide our perspective on the proposed rule changes. LABI looks forward to the continued opportunity to work with you and your department for the benefit of this important economic development tool.

Sincerely,


Stephen Waguespack
President & CEO

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 3:54 PM
To: Paine Gowen; Tam Bourgeois
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

FYI

From: Kee, Pam H [mailto:pam.h.kee@exxonmobil.com]
Sent: Monday, May 21, 2018 12:19 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,
PHK

Pam H. Kee
Global Project Accounting & Controls
Baton Rouge Area Capital Projects

ExxonMobil Downstream Business Services
4999 Scenic Highway, CPMO 474
Baton Rouge, LA 70805
225-540-5254

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:07 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Kimberly Paul [mailto:Kimberly.Paul.116284837@p2a.co]
Sent: Monday, May 21, 2018 5:06 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Kimberly Paul
11027 Landfair Ave
Baton Rouge, LA 70818 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:07 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Herbert Van Horn [mailto:Herbert.VanHorn.116284701@p2a.co]
Sent: Monday, May 21, 2018 5:04 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Herbert Van Horn
18585 Red Oak Dr
Prairieville, LA 70769 .

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 6:10 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

FYI

From: Chasen Campbell [mailto:Chasen.Campbell.56993846@p2a.co]
Sent: Monday, May 21, 2018 5:13 PM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Chasen Campbell
3056 Gourrier Ave
Baton Rouge, LA 70820

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:08 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Richard Tullos [mailto:Richard.Tullos.12201464@p2a.co]
Sent: Monday, May 21, 2018 4:56 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Richard Tullos
14434 Waterloo Dr
Ventress, LA 70783

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 6:18 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

FYI

From: Jillian Schuller [mailto:Jillian.Schuller.116280741@p2a.co]
Sent: Monday, May 21, 2018 4:37 PM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Jillian Schuller
Tower Dr
Baton Rouge, LA 70803

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:08 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Earl Himel [mailto:Earl.Himel.116282073@p2a.co]
Sent: Monday, May 21, 2018 4:50 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Earl Himel
26525 Todd Dr
Denham Springs, LA 70726

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:08 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Matthew Hammond [mailto:Matthew.Hammond.116281920@p2a.co]
Sent: Monday, May 21, 2018 4:48 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Matthew Hammond
10720 Hillrose Ave
Baton Rouge, LA 70810 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:09 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Dillon Kramer [mailto:Dillon.Kramer.116281894@p2a.co]
Sent: Monday, May 21, 2018 4:46 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Dillon Kramer
1720 Nicholson Dr
Baton Rouge, LA 70802 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:09 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Jonah Lee [mailto:Jonah.Lee.116281803@p2a.co]
Sent: Monday, May 21, 2018 4:44 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Jonah Lee
5281 Timber Cove St
Baton Rouge, LA 70808 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:09 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Ryan Gunnell [mailto:Ryan.Gunnell.116281704@p2a.co]
Sent: Monday, May 21, 2018 4:42 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Ryan Gunnell
1219 Americana Blvd
Zachary, LA 70791

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:09 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Donna Rea [mailto:Donna.Rea.116281461@p2a.co]
Sent: Monday, May 21, 2018 4:40 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Donna Rea
3925 Berkley Hills Ave
Baton Rouge, LA 70809 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:09 PM
To: Paine Gowen
Subject: FW: Act Now to Support a More Predictable Business Climate in Louisiana

Melissa Davis Sorrell
Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Andrew Thompson [mailto:athompson@iscgrp.com]
Sent: Monday, May 21, 2018 4:14 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Cc: Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,

Andrew Thompson, PE , MBA

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:10 PM
To: Paine Gowen
Subject: FW: Act Now to Support a More Predictable Business Climate in Louisiana

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Beckmann, Barbara K [mailto:barbara.k.beckmann@exxonmobil.com]
Sent: Monday, May 21, 2018 8:53 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident and ExxonMobil employee for 56 years, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe (know) that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,
Barbara K. Beckmann
Senior Economic Advisor

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:10 PM
To: Paine Gowen
Subject: FW: Act Now to Support a More Predictable Business Climate in Louisiana

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398

F 225-342-0142

www.OpportunityLouisiana.com

From: Istre, Chad L [mailto:chad.l.istre@exxonmobil.com]
Sent: Monday, May 21, 2018 8:48 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,
Chad L. Istre

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:10 PM
To: Paine Gowen
Subject: FW: Act Now to Support a More Predictable Business Climate in Louisiana

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Valenciano, Eric M [mailto:eric.m.valenciano@exxonmobil.com]
Sent: Monday, May 21, 2018 7:50 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a born and raised Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Eric Valenciano
Facilities Improvement Section Supervisor

ExxonMobil Chemical Company
Baton Rouge Polyolefins Plant
12875 Scenic Highway
Baton Rouge, LA 70807
225-977-9222 Tel
225-364-1790 mobile

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:10 PM
To: Paine Gowen
Subject: FW: Proposed Industrial Incentive Rules Provide Needed Predictability

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398

F 225-342-0142

www.OpportunityLouisiana.com

From: Begue, John L [mailto:john.l.begue@exxonmobil.com]
Sent: Monday, May 21, 2018 7:09 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Proposed Industrial Incentive Rules Provide Needed Predictability

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

John Begue

ExxonMobil Chemical

Application Engineer – Baton Rouge Polyolefins

(225) 977-9434 office

(225) 335-2136 mobile

John.L.Begue@ExxonMobil.com

"You can observe quite a bit just by watching" – Yogi Berra

UIC >> IC

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 6:08 PM
To: Tam Bourgeois; Paine Gowen
Subject: Please Support Changes to the ITEP Guidelines

fyi

From: Scott Brown [mailto:Scott.Brown.116294953@p2a.co]
Sent: Monday, May 21, 2018 5:23 PM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice--attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Scott Brown
70817 Happy Ln
Saint Amant, LA 70774

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 6:09 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

fyi

From: Daniel Boullion [mailto:Daniel.Boullion.116293116@p2a.co]
Sent: Monday, May 21, 2018 5:21 PM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Daniel Boullion
2941 Rue Dauphine
Baton Rouge, LA 70810

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 6:09 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

From: Douglas Melancon [mailto:Douglas.Melancon.116290290@p2a.co]
Sent: Monday, May 21, 2018 5:19 PM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Douglas Melancon
2313 Ebony Ave
Baton Rouge, LA 70808

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 6:10 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Subject Line: Act Now to Support a More Predictable Business Climate in Louisiana

fyi

From: Ryan Whittington [mailto:rwhittington@iscgrp.com]
Sent: Monday, May 21, 2018 5:19 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Subject Line: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,
Ryan Whittington

ExxonMobil Chemical Company
Baton Rouge Chemical Plant
4999 Scenic Highway, Baton Rouge, Louisiana 70805
P. O. Box 241, Baton Rouge, Louisiana 70821-0241

May 21, 2018

ExxonMobil
Chemical

Chairman Windham and Secretary Pierson:

As a life-long Louisiana resident and manager of several ExxonMobil facilities, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for our company as we consider investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

As you are aware, we are considering a potential expansion project at the Baton Rouge Polyolefins Plant. The investment would provide 60 new jobs with a direct employee payroll of \$38.5 million and an onsite contractor payroll of \$15.5 million. Before the facility is even operational, the community will benefit from about \$449 million in construction expenditures for the new facilities. Construction alone is expected to support 600 jobs at peak, with a payroll of about \$163 million per year. We believe this project can significantly grow our local economy, provide partnership opportunities to benefit the community, and pave the way for future investment in the Louisiana.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to continuing our partnership with Louisiana.

Sincerely,



J. Charles Dabadie

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:16 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Jason Ansley [mailto:Jason.Ansley.116285205@p2a.co]
Sent: Monday, May 21, 2018 5:10 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Jason Ansley
8815 LA-105
Melville, LA 71353 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:16 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Stephanie Cargile [mailto:Stephanie.Cargile.116285133@p2a.co]
Sent: Monday, May 21, 2018 5:08 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Stephanie Cargile
6144 Riverbend Blvd
Baton Rouge, LA 70820

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:07 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Dustin Specht [mailto:Dustin.Specht.73236379@p2a.co]
Sent: Monday, May 21, 2018 5:02 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Dustin Specht
18162 Old Reserve Dr
Prairieville, LA 70769 .

Paine Gowen

From: Melissa Sorrell
Sent: Monday, May 21, 2018 5:08 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Stephanie Campbell [mailto:Stephanie.Campbell.116284332@p2a.co]
Sent: Monday, May 21, 2018 5:00 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Stephanie Campbell
4010 Yardley Dr
Slaughter, LA 70777 .

Paine Gowen

From: Don Pierson
Sent: Monday, May 21, 2018 11:34 PM
To: Paine Gowen; Tam Bourgeois
Subject: Fwd: Please Support Changes to the ITEP Guidelines

FYI

Don Pierson
Sent from my iPhone

Begin forwarded message:

From: Kevin Bergeron <Kevin.Bergeron.116422626@p2a.co>
Date: May 21, 2018 at 21:36:22 CDT
To: Don Pierson <don.pierson@la.gov>
Subject: Please Support Changes to the ITEP Guidelines
Reply-To: <kevin.bergeron@classicindustrial.us>

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Kevin Bergeron
14455 Chenal Rd
Jarreau, LA 70749

Baton Rouge Polyolefins Plant
12875 Scenic Highway (70807)
P. O. Box 53006
Baton Rouge, LA 70892-3006



May 21, 2018

Chairman Windham and Secretary Pierson:

As a Louisiana native and plant manager of the ExxonMobil Baton Rouge Polyolefins Plant, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for our company and others as we consider investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

As you are aware, we are evaluating a potential expansion project at the Baton Rouge Polyolefins Plant. The investment would provide 60 new jobs with a direct employee payroll of \$38.5 million and an onsite contractor payroll of \$15.5 million. Before the facility is even operational, the community will benefit from about \$449 million in construction expenditures for the new facilities. Construction alone is expected to support 600 jobs at peak, with a total project payroll of about \$650 million. If we are successful in securing this investment in our Baton Rouge facility, this project can significantly grow our local economy, provide partnership opportunities to benefit the community, and pave the way for future investment in Louisiana.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state, or watch the business investment and jobs go elsewhere.

I look forward to continuing our partnership with Louisiana.

Sincerely,

A handwritten signature in black ink that reads "Angela Zerfingue". The signature is fluid and cursive, with the first name being particularly prominent.

Angela Zerfingue
Manager, Baton Rouge Polyolefins Plant

ExxonMobil Chemical Company

Baton Rouge Plastics Plant
11675 Scotland-Zachary Highway
P.O. Box 1607
Baton Rouge, LA 70821-1607
225 977 6211 Telephone
225 977 6304 Facsimile

May 21, 2018

ExxonMobil
Chemical

Chairman Windham and Secretary Pierson

As a Louisiana resident and plant manager of the ExxonMobil Baton Rouge Plastics Plants, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for our company as we consider investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

I have worked most of my career in Texas and much of that time in our many different businesses. I have first hand knowledge of the very competitive landscape and how investment decisions are made. I truly believe it is a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to continuing our partnership with Louisiana.

Sincerely,



Jennifer Dunphy

ExxonMobil Chemical Company
4999 Scenic Hwy.
Baton Rouge, LA 70805
225 540 5242 Tel

David A. Luecke
Site Manager
Baton Rouge Chemical Plant



May 21, 2018

Chairman Windham and Secretary Pierson:

As a Louisiana resident and plant manager of the ExxonMobil Baton Rouge Chemical Plant, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for our company as we consider investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to continuing our partnership with Louisiana.

Sincerely,

A handwritten signature in black ink, appearing to read "DA Luecke".

Dave

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 7:17 AM
To: Paine Gowen; Tam Bourgeois
Subject: FW: Please Support Changes to the ITEP Guidelines

Don Pierson

Secretary

Louisiana Economic Development

T 225.342.5388

F 225.342.5349

www.opportunitylouisiana.com

From: Kathy Galiano [Kathy.Galiano.116422671@p2a.co]
Sent: Monday, May 21, 2018 9:36 PM
To: Don Pierson
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Kathy Galiano

270 Canvas Back Dr
Princeton, LA 71067

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 7:16 AM
To: Paine Gowen; Tam Bourgeois
Subject: FW: Please Support Changes to the ITEP Guidelines

Don Pierson

Secretary

Louisiana Economic Development

T 225.342.5388

F 225.342.5349

www.opportunitylouisiana.com

From: Leo Chappelle [Leo.Chappelle.56033599@p2a.co]
Sent: Monday, May 21, 2018 9:36 PM
To: Don Pierson
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Leo Chappelle

619 Cypress Rd
Jonesville, LA 71343

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 7:16 AM
To: Paine Gowen; Tam Bourgeois
Subject: FW: Please Support Changes to the ITEP Guidelines

Don Pierson

Secretary

Louisiana Economic Development

T 225.342.5388

F 225.342.5349

www.opportunitylouisiana.com

From: Cliff Mount [Cliff.Mount.116422572@p2a.co]
Sent: Monday, May 21, 2018 9:17 PM
To: Don Pierson
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Cliff Mount

2408 Terrace Ave
Baton Rouge, LA 70806

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 7:16 AM
To: Paine Gowen; Tam Bourgeois
Subject: FW: Please Support Changes to the ITEP Guidelines

Don Pierson

Secretary

Louisiana Economic Development

T 225.342.5388

F 225.342.5349

www.opportunitylouisiana.com

From: Jody Britt [Jody.Britt.115088728@p2a.co]
Sent: Monday, May 21, 2018 9:17 PM
To: Don Pierson
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Jody Britt

10 Arn-How Farm Rd
Fitchburg, MA 01420

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 7:16 AM
To: Tam Bourgeois; Paine Gowen
Subject: RE: Please Support Changes to the ITEP Guidelines

FYI

Don Pierson

Secretary

Louisiana Economic Development

T 225.342.5388

F 225.342.5349

www.opportunitylouisiana.com

From: Michael Copeskey [Michael.Copeskey.116281948@p2a.co]
Sent: Monday, May 21, 2018 9:17 PM
To: Don Pierson
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Michael Copeskey

5733 Larch St
Lake Charles, LA 70605

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 7:15 AM
To: Paine Gowen; Tam Bourgeois
Subject: FW: Please Support Changes to the ITEP Guidelines

FYI

Don Pierson

Secretary

Louisiana Economic Development

T 225.342.5388

F 225.342.5349

www.opportunitylouisiana.com

From: James LeBlanc [James.LeBlanc.116422608@p2a.co]
Sent: Monday, May 21, 2018 9:17 PM
To: Don Pierson
Subject: Please Support Changes to the ITEP Guidelines

Dear Secretary, Louisiana Economic Development Don Pierson

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
James LeBlanc

6314 Government St
Baton Rouge, LA 70806

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 10:11 AM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Act Now to Support a More Predictable Business Climate in Louisiana

Sent from my iPad

Begin forwarded message:

From: Cory Chustz <cchustz@iscgrp.com>
Date: May 22, 2018 at 7:46:38 AM CDT
To: "melissa.sorrell@la.gov" <melissa.sorrell@la.gov>, "don.pierson@la.gov" <don.pierson@la.gov>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Cory Chustz

Engineering Manager
ISC Engineering

Direct: (225) 754-3648
cchustz@iscgrp.com
www.iscgrp.com

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 22, 2018 2:27 PM
To: Paine Gowen; Tam Bourgeois
Subject: Fwd: ITEP

FYI

Sent from my iPad

Begin forwarded message:

From: borg769 <borg769@aol.com>
Date: May 22, 2018 at 12:15:49 PM CDT
To: <don.pierson@la.gov>
Subject: ITEP

I support the revised ITEP guidelines.

Marvin Borgmeyer
Community Volunteer

Sent via the Samsung GALAXY S@4, an AT&T 4G LTE smartphone

Paine Gowen

From: Melissa Sorrell
Sent: Tuesday, May 22, 2018 5:09 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Chara Lyons [mailto:Chara.Lyons.116422617@p2a.co]
Sent: Monday, May 21, 2018 9:36 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear LA Board of Commerce & Industry Chair Steven Windham

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Regards,
Chara Lyons
34733 Clinton Allen Rd
Denham Springs, LA 70706 •

LMOGA

LOUISIANA MID-CONTINENT
OIL AND GAS ASSOCIATION

730 NORTH BOULEVARD, BATON ROUGE, LOUISIANA 70802 • TELEPHONE (225) 387-3205 FAX (225) 344-5502

May 22, 2018

Don Pierson, Secretary
Department of Economic Development
617 North Third Street
Baton Rouge, LA 70802

Dear Secretary Pierson:

Please adopt the proposed rule changes to improve our state's Industrial Tax Exemption Program.

For decades, the Industrial Tax Exemption Program (ITEP) has been Louisiana's most powerful and important economic development tool. After nearly two years of uncertainty and confusion, these proposed rules are a step in the right direction to encourage companies to expand or build new projects here in Louisiana. Even more important, these proposed rules will help Louisiana-based facilities and businesses maintain, or add, good paying jobs that have been created over the last 50 years through the use of ITEP.

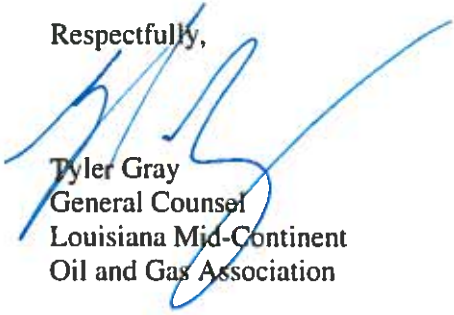
When we grow business investment and bring new jobs here, we grow Louisiana.

When Louisiana has a competitive business climate, we attract projects and investment creating opportunities for everyone in a parish, from facility workers and school teachers to restaurateurs, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. While there is more to do, these proposed rules are the first step in putting Louisiana on the right path.

LMOGA will submit additional comments to supplement this submission prior to the deadline provided through the Administrative Procedure Act.

Respectfully,



Tyler Gray
General Counsel
Louisiana Mid-Continent
Oil and Gas Association

Paine Gowen

From: Melissa Sorrell
Sent: Wednesday, May 23, 2018 2:05 PM
To: Paine Gowen
Subject: FW: Act Now to Support a More Predictable Business Climate in Louisiana

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Morales, Carlos E /C [mailto:carlos.e.morales@exxonmobil.com]
Sent: Wednesday, May 23, 2018 12:37 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>; Don Pierson <Don.Pierson@LA.GOV>
Subject: Act Now to Support a More Predictable Business Climate in Louisiana

Chairman Windham and Secretary Pierson:

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere. I look forward to learning what action you take on this matter.

Sincerely,

Carlos E. Morales | JACOBS | Project Controls | ExxonMobil CPMO Rm.297B & CDI UP-III 1st Floor | 225.540-5922 or 225.663.4799 | carlos.e.morales@exxonmobil.com or carlos.morales@jacobs.com



BRANDY D. CHRISTIAN
PRESIDENT & CEO

PORT OF NEW ORLEANS
1350 PORT OF NEW ORLEANS PLACE
NEW ORLEANS, LA 70130
O: 504.528.3232
E: CHRISTIANB@PORTNO.COM

May 15, 2018

Louisiana Board of Commerce and Industry
PO Box 94185
Baton Rouge, LA 70804-91854

Chairman Steven L. Windham,

The Port of New Orleans is an independent political subdivision of the State of Louisiana and one of the state's largest economic engines. In addition to providing many Louisiana companies with access to worldwide markets, the Port industry is both directly and indirectly responsible for many good paying jobs throughout the region and the state. The port industry, though, is very competitive, and the Port of New Orleans must generate its own operating revenues, unlike many ports in competing states which receive public funds for operations. What allows the Port of New Orleans to succeed in such a competitive environment is the industrial and manufacturing base in Louisiana which is responsible for much of the cargo moving across Port wharves. For that reason, the Port of New Orleans supports the new Industrial Tax Exemption Program (ITEP) rules.

The new rules proposed by the Louisiana Department of Economic Development will provide an element of clarity and certainty to the entire process. To be clear, the Port does not participate in ITEP, but many companies which ship cargo through our facilities do. Companies wishing to avail themselves to ITEP will benefit from a streamlined application procedure which is consistent across the entire state. As an entity which does business with companies throughout the state, and which works to attract new industry to Louisiana, the Port wholeheartedly supports the proposed revisions to ITEP.

On behalf of the Port of New Orleans and all the companies which presently do, or one day will, ship cargo through our facilities, I request the Board of Commerce and Industry adopt the proposed changes to ITEP.

Sincerely,

A handwritten signature in blue ink that reads "Brandy D. Christian".

Brandy D. Christian

Cc: Don Pierson

May 22, 2018

Don Pierson, Secretary
Department of Economic Development
617 North Third Street
Baton Rouge, LA 70802

Re: Industrial Tax Exemption Program

Dear Secretary Pierson:

I am writing to express my appreciation for your recent efforts, including proposing rule changes, to improve our state's Industrial Tax Exemption Program (ITEP).

For decades, ITEP has been Louisiana's most powerful and important economic development tool. When we grow business investment and bring new jobs here, we grow Louisiana. When Louisiana has a competitive business climate, we attract projects and investment creating opportunities for everyone in a parish, from facility workers and school teachers to restaurateurs, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. While there is more to do, these proposed rules are the first step in putting Louisiana on the right path.

Accordingly, I support your efforts to adopt the proposed rules. After nearly two years of uncertainty, these proposed rules are a step in the right direction to encourage companies to expand or build new projects here in Louisiana. Even more important, these proposed rules will help Louisiana-based facilities and businesses maintain, or add, good paying jobs that have been created over the last 50 years through the use of ITEP.

May 22, 2018
Page 2

Kindest Regards,

A handwritten signature in black ink that reads "Angela W. Adolph". The signature is written in a cursive style with a large initial 'A' and a long, sweeping tail.

Angela W. Adolph

AWA/smp

Paine Gowen

From: Don Pierson
Sent: Thursday, May 24, 2018 3:59 PM
To: Paine Gowen
Subject: FW: Proposed ITEP Rule Changes

Fyl

From: Scot Byrd [mailto:scot@gonzalesla.com]
Sent: Thursday, May 24, 2018 8:18 AM
To: Tam Bourgeois <Tam.Bourgeois@la.gov>
Cc: Don Pierson <Don.Pierson@LA.GOV>; mikeolivier@c100la.org; swindham@vrbatonrouge.com
Subject: Proposed ITEP Rule Changes

To: Louisiana Economic Development
Tam Bourgeois
617 North 3rd Street, 11th Floor
Baton Rouge, LA 70802

Re: Proposed ITEP Rule Changes

Tam,

Please note that I fully recommend these rule changes. The fundamental rule of business development is being business friendly. We can best do that by simplifying and providing stability to the process of tax incentives. These rule changes will significantly improve the effectiveness of this tax incentive by reducing uncertainty, while protecting the needs of local communities to provide needed services, which is a win/win for both the business entity and the local community.

As a former director of economic development for one of our parishes in the capital region, program manager for the state's economic development certification program and resource team member for USDA Rural Development's regional economic development planning efforts, this policy is in keeping with best practices in tax incentive policy. Currently, I am the chief administrative officer for one of the fastest growing cities in our state, and I also applaud the consideration the Department has given in these new rules to providing needed resources for local communities to serve the new businesses and employees who will live in our communities.

I strongly urge the members of the Board of Commerce and Industry to approve and adopt these new rules.

Scot

Scot Byrd, CLED
Chief Administrative Officer/City Clerk
City of Gonzales
120 S. Irma Avenue
Gonzales, LA 70737
(225) 647-9551 Office
(225) 647-9557 Fax
(225) 425-2563 Cell
scot@gonzalesla.com

Paine Gowen

From: Don Pierson
Sent: Tuesday, May 29, 2018 7:29 PM
To: Tam Bourgeois; Paine Gowen
Subject: Please Adopt the Proposed Pule Changes to Improve our State's Industrial Tax Exemption Program.

Please capture

Don Pierson
Sent from my iPhone

Begin forwarded message:

From: Katie Wright <katie.k.wright@gmail.com>
Date: May 29, 2018 at 19:14:19 CDT
To: <don.pierson@la.gov>
Subject: Please Adopt the Proposed Pule Changes to Improve our State's Industrial Tax Exemption Program.
Reply-To: <katie.k.wright@gmail.com>

Dear Secretary Don Pierson:

Please adopt the proposed rule changes to improve our state's Industrial Tax Exemption Program.

For decades, the Industrial Tax Exemption Program (ITEP) has been Louisiana's most powerful and important economic development tool. After nearly two years of uncertainty and confusion, these proposed rules are a step in the right direction to encourage companies to expand or build new projects here in Louisiana. Even more important, these proposed rules will help Louisiana-based facilities and businesses maintain, or add, good paying jobs that have been created over the last 50 years through the use of ITEP.

When we grow business investment and bring new jobs here, we grow Louisiana.

When Louisiana has a competitive business climate, we attract projects and investment creating opportunities for everyone in a parish, from facility workers and school teachers to restaurateurs, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. While there is more to do, these proposed rules are the first step in putting Louisiana on the right path.

Sincerely,
Katie Wright
8721 Oak Leaf Dr
Alexandria, VA 22309-4032

Paine Gowen

From: Tam Bourgeois
Sent: Wednesday, May 30, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Assessors Assn and ITEP Changes (proposed) conversation

Please make sure this gets added to the written comments collection.

Best, Tam
225-342-0124

From: Bobby Edmiston [mailto:bedmiston@bossierparish.org]
Sent: Wednesday, May 23, 2018 11:36 AM
To: Tam Bourgeois <Tam.Bourgeois@la.gov>
Cc: Don Pierson <Don.Pierson@LA.GOV>; 'Aguillard, Wendy' <wcaguillard@calcasieuassessor.org>; 'James Laurent, Jr.' <jimmypca@att.net>; 'Lucien J. Gauff, III' <ljg3@stjohnassessor.org>; 'Eddington, Brian' <belaw@bellsouth.net>; Paine Gowen <Paine.Gowen@LA.GOV>
Subject: RE: Assessors Assn and ITEP Changes (proposed) conversation

Thank you again Mrs. Bourgeois. We are just trying to get people to understand that this is not as easy as everyone else seems to think it is. Could an Ocean Liner be launch into Lake Ivan (you will have to google that)??? Absolutely!! But it could not be done very easily or quickly and it would have very little purpose. These issues with ITEP are not simple. We can't just do them for only these properties. The whole process would have to be changed to accommodate assessments for a minor number of properties.

I do appreciate you moving these concerns up the chain of command. Please let us know if there is anything that we can help with.

Bobby

From: Tam Bourgeois <Tam.Bourgeois@la.gov>
Sent: Tuesday, May 22, 2018 3:43 PM
To: Bobby Edmiston <bedmiston@bossierparish.org>
Cc: Don Pierson <Don.Pierson@LA.GOV>; 'Aguillard, Wendy' <wcaguillard@calcasieuassessor.org>; 'James Laurent, Jr.' <jimmypca@att.net>; 'Lucien J. Gauff, III' <ljg3@stjohnassessor.org>; 'Eddington, Brian' <belaw@bellsouth.net>; Paine Gowen <Paine.Gowen@LA.GOV>
Subject: RE: Assessors Assn and ITEP Changes (proposed) conversation

Mr. Edmiston,

Thank you for following up the concerns voiced on our recent call in writing. LED legal's role with regard to the ITEP proposed rules is to gather comments on the rules and explain how we anticipate those rules being implemented in practice. I believe we answered the questions you had on the call and please know that we also documented and reported your concerns to Executive Staff, including Secretary Pierson. These concerns will also be passed along to the members of the Board of Commerce and Industry who will ultimately determine if the proposed rules will be adopted, as written or with amendment. You have been heard and your comments received, which will be considered.

Best,

Tam Catherine Bourgeois
Executive Counsel
Louisiana Economic Development
T 225.342.0124
www.opportunitylouisiana.com

From: Bobby Edmiston [<mailto:bedmiston@bossierparish.org>]
Sent: Monday, May 21, 2018 4:22 PM
To: Tam Bourgeois <Tam.Bourgeois@la.gov>
Cc: Don Pierson <Don.Pierson@LA.GOV>; 'Aguillard, Wendy' <wcaguillard@calcasieuassessor.org>; 'James Laurent, Jr.' <jimmypca@att.net>; 'Lucien J. Gauff, III' <ljl3@stjohnsessor.org>; 'Eddington, Brian' <belaw@bellsouth.net>; Paine Gowen <Paine.Gowen@LA.GOV>
Subject: RE: Assessors Assn and ITEP Changes (proposed) conversation

Thanks Mrs. Bourgeois. I do appreciate you listening to our concerns, however, it was the overall opinion that we were not heard. There seemed to be very little response other than "you are just going to have to live with it." It begs the question, what is the purpose of public meetings and written comments, if the concerns are not going to be considered?

As of right now, the Assessors have only one main concern, that a company can be partially exempt in one sense and not exempt at all in another. The scenario where all of the "Big 3" act in the same manner, either granting the exemption or not granting it, does not really concern us. Yes, we will have to do some software and procedural changes to make this work, but we can do that. And are more than willing to do that. It is the scenario where one or more of the "Big 3" grant the exemption and others do not that really concerns us. That is both a major software change and procedural change, and cannot be accomplished overnight.

As of right know, Assessors are working on the ITEP situation on two fronts, the LED front (rules and regulations) and the Louisiana Tax Commission front (reporting the exemption and dollars exempted). It is a momentous task.

I am going to attempt to explain the Assessors thoughts, in layman's terms, in hopes that a light bulb will come on and someone (other than Assessors) says "I get it." Most people who don't do what we do, assume that the property taxes are calculated on the "Assessed Value." They are not. They are calculated on the "Taxable Value." Sometimes they are one in the same, sometime they are not. When there is no exemption of any kind, the "Assessed Value" and the "Taxable Value" are one in the same. I will give you two simple examples as it would appear on a tax roll:

Assessed Value:	\$30,000.00	Assessed Value:	\$30,000.00
<u>Exemption:</u>	<u>\$7,500.00</u>	<u>Exemption:</u>	<u>\$00.00</u>
Taxable Value:	\$22,500.00	Taxable Value:	\$30,000.00

All Millage Rates that apply to an assessment point at ONE "Taxable Value," for each assessment, to generate the amount of taxes that are going to be paid. In the scenario that is in the current LED rules, there could be multiple "Taxable Values" for one assessment. This creates a significant problem in programming. And will create an equally significant problem in reporting the numbers to the LTC in a format where it can be figured what is exempt and how much money is being exempted.

I personally have over 20 taxing bodies, about twice that in separate millage rates (many have more than one). Many Assessors have many more taxing bodies than I do. We will have to program a scenario of either applying the exemption or not applying it for each one of these, and every possible combination that could occur. For me, it will be in the hundreds. For example, I have eight different Fire Districts. I will have to program the possibility of any one of them having an exemption of 80%-20% exemption or no exemption at all. That in and of itself is 16 different combinations that would have to be created, just in case the exemption occurs in that Fire District. I can't just sit back and wait for the

possibility that it might, I have to be prepared if it does. May I point out, that all of this has to be done, for a handful of properties (in comparison to the rest of the properties) in most parishes.

Thank you again for listening to us.

Paine Gowen

From: Don Pierson
Sent: Thursday, May 31, 2018 2:10 PM
To: Tam Bourgeois; Paine Gowen
Subject: FW: Please Adopt Proposed Rule Changes to the Industrial Tax Exemption Program (ITEP)

Please capture

-----Original Message-----

From: Lori Davis [mailto:Ldavis@rigchem.com]
Sent: Thursday, May 31, 2018 10:48 AM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Adopt Proposed Rule Changes to the Industrial Tax Exemption Program (ITEP)

Dear Secretary Pierson,

Dear Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

I am writing today to voice my strong support for the proposed rule changes to Louisiana's Industrial Tax Exemption Program (ITEP). I urge you to adopt the new rules as soon as possible to drive new economic growth and job creation across our state.

Resolving this issue is especially important to me as a member of our state's energy sector. Louisiana has a thriving energy industry, but we also have the potential for greater growth and job creation. Our location on the Gulf and our geology provide tremendous opportunities, but we need a favorable business climate to make the most of these opportunities. Updating ITEP represents an important step in the right direction.

I recognize that ITEP has long been a core driver of economic development in the state. It has encouraged investment that fostered years of growth in our state's energy sector. The proposed changes to ITEP will help Louisiana facilities maintain and, in some cases, expand operations---and add jobs.

The benefits of ITEP of course reach well beyond my industry---and into Louisiana communities. When Louisiana has a competitive business climate, we attract projects and investment that create opportunities for everyone in a parish---from factory workers and school teachers to restauranters, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. The proposed rule changes to ITEP will put Louisiana on the right path.

Thank you for your consideration of my views. Please let me know what actions you take on this matter.

Sincerely,
Lori Davis
1107 Verret St

Houma, LA 70360-4641

Paine Gowen

From: Don Pierson
Sent: Thursday, May 31, 2018 1:31 PM
To: Paine Gowen; Tam Bourgeois
Subject: FW: Please Adopt Proposed Rule Changes to the Industrial Tax Exemption Program (ITEP)

FYI Please capture

-----Original Message-----

From: Bill Brandner [mailto:bilbil@charter.net]
Sent: Thursday, May 31, 2018 11:53 AM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Adopt Proposed Rule Changes to the Industrial Tax Exemption Program (ITEP)

Dear Secretary Pierson,

Dear Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

I am writing today to voice my strong support for the proposed rule changes to Louisiana's Industrial Tax Exemption Program (ITEP). I urge you to adopt the new rules as soon as possible to drive new economic growth and job creation across our state.

Resolving this issue is especially important to me as a member of our state's energy sector. Louisiana has a thriving energy industry, but we also have the potential for greater growth and job creation. Our location on the Gulf and our geology provide tremendous opportunities, but we need a favorable business climate to make the most of these opportunities. Updating ITEP represents an important step in the right direction.

I recognize that ITEP has long been a core driver of economic development in the state. It has encouraged investment that fostered years of growth in our state's energy sector. The proposed changes to ITEP will help Louisiana facilities maintain and, in some cases, expand operations---and add jobs.

The benefits of ITEP of course reach well beyond my industry---and into Louisiana communities. When Louisiana has a competitive business climate, we attract projects and investment that create opportunities for everyone in a parish---from factory workers and school teachers to restauranteurs, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. The proposed rule changes to ITEP will put Louisiana on the right path.

Thank you for your consideration of my views. Please let me know what actions you take on this matter.

Sincerely,
Bill Brandner
71505 North St

Covington, LA 70433-8885

Paine Gowen

From: Don Pierson
Sent: Thursday, May 31, 2018 10:10 AM
To: Tam Bourgeois; Paine Gowen
Subject: Please Adopt the Proposed Pule Changes to Improve our State's Industrial Tax Exemption Program.

Capture please

-----Original Message-----

From: Corey MacMahon [mailto:corey.macmahon@aol.com]
Sent: Thursday, May 31, 2018 9:23 AM
To: Don Pierson <Don.Pierson@LA.GOV>
Subject: Please Adopt the Proposed Pule Changes to Improve our State's Industrial Tax Exemption Program.

Dear Secretary Don Pierson:

Please adopt the proposed rule changes to improve our state's Industrial Tax Exemption Program.

For decades, the Industrial Tax Exemption Program (ITEP) has been Louisiana's most powerful and important economic development tool. After nearly two years of uncertainty and confusion, these proposed rules are a step in the right direction to encourage companies to expand or build new projects here in Louisiana. Even more important, these proposed rules will help Louisiana-based facilities and businesses maintain, or add, good paying jobs that have been created over the last 50 years through the use of ITEP.

When we grow business investment and bring new jobs here, we grow Louisiana.

When Louisiana has a competitive business climate, we attract projects and investment creating opportunities for everyone in a parish, from facility workers and school teachers to restaurateurs, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. While there is more to do, these proposed rules are the first step in putting Louisiana on the right path.

Sincerely,
Corey MacMahon

, LA 70119

Quinton Davis

From: Jeremy Davis <jeremydavis@chevron.com>
Sent: Thursday, May 31, 2018 10:47 AM
To: Tam Bourgeois
Subject: Please Adopt Proposed Rule Changes to the Industrial Tax Exemption Program (ITEP)

Dear Executive Counsel Bourgeois,

Dear Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

I am writing today to voice my strong support for the proposed rule changes to Louisiana's Industrial Tax Exemption Program (ITEP). I urge you to adopt the new rules as soon as possible to drive new economic growth and job creation across our state.

Resolving this issue is especially important to me as a member of our state's energy sector. Louisiana has a thriving energy industry, but we also have the potential for greater growth and job creation. Our location on the Gulf and our geology provide tremendous opportunities, but we need a favorable business climate to make the most of these opportunities. Updating ITEP represents an important step in the right direction.

I recognize that ITEP has long been a core driver of economic development in the state. It has encouraged investment that fostered years of growth in our state's energy sector. The proposed changes to ITEP will help Louisiana facilities maintain and, in some cases, expand operations---and add jobs.

The benefits of ITEP of course reach well beyond my industry---and into Louisiana communities. When Louisiana has a competitive business climate, we attract projects and investment that create opportunities for everyone in a parish---from factory workers and school teachers to restaurateurs, retailers and real estate agents.

I want jobs, opportunities and tax revenues that come with these investments to stay in Louisiana. The proposed rule changes to ITEP will put Louisiana on the right path.

Thank you for your consideration of my views. Please let me know what actions you take on this matter.

Sincerely,
Jeremy Davis
7551 Texas Hwy

Many, LA 71449-5349



NORTH LOUISIANA ECONOMIC PARTNERSHIP

June 11, 2018

Secretary Don Pierson
Louisiana Economic Development
617 N 3rd Street
Baton Rouge, LA 70802

Dear Secretary Pierson:

On behalf of North Louisiana Economic Partnership (NLEP), we want to express to you our appreciation for the hard work you and the LED staff have done to prepare a new set of guidelines to govern the Industrial Tax Exemption Program (ITEP).

We believe it is important that guidelines be adopted as soon as possible to put Louisiana back onto a course that is simple to understand and a process that is straightforward to follow. The changes you have recommended are a good step towards simplifying the ITEP approval process.

As a regional economic development organization, we still have the challenge of communicating to companies what property tax incentive our communities will approve. Lacking that, our parishes and LED are unable to market our parishes effectively to manufacturing companies. Even after the adoption of these changes Louisiana still lacks predictability and consistency. Manufacturers have the benefit of clarity and predictability from competing states about what they will receive as incentives if they choose their communities. That is not so in Louisiana without clear, local-established criteria, and we request your help in working towards that even beyond the proposed revision. As you know, statutory incentives without clear and specific rules are subject to abuse and leave serious uncertainty for the manufacturers and for the communities.

NLEP has from the outset been an active supporter of the principles behind Governor Edwards' Executive Order action: local input and program transparency. We remain committed to those principles. We do, however, feel that neither the initial rules nor the proposed revisions go far enough in achieving stability, predictability, and a strong effective process for local buy-in. However, we do believe the adoption of the new rules is a positive step in that direction.

We urge the Board of Commerce and Industry to adopt the proposed changes as prelude to a more complete overhaul of the process. As always, we appreciate your leadership, and earnest consideration of this matter.

Sincerely,

Scott Martinez, CEcD
NLEP President

ECONOMIC DEVELOPMENT • WORKFORCE • ADVOCACY

Regions Tower, 333 Texas Street, Suite 411 • Shreveport, LA 71101 • 318.677.2536 | Premier Plaza, 1900 North 18th Street, Suite 501 • Monroe, LA 71201 • 318.387.0787

www.nlep.org

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Tuesday, June 12, 2018 11:28 AM
To: Mark Lance
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Lance,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 11, 2018, at 6:01 PM, Mark Lance <gospelpr@cox.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job

creation in the energy sector. We should support jobs in this industry, which pay higher on average than other sectors.

Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Mark Lance
2912 Palmisano Blvd

Chalmette, LA 70043-3628

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Tuesday, June 12, 2018 10:50 AM
To: David Stott
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Stott,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 12, 2018, at 4:59 AM, David Stott <DStott@dow.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job

creation in the energy sector. We should support jobs in this industry, which pay higher on average than other sectors.

Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
David Stott
Comite Drive

Baker, LA 70714

Paine Gowen

From: Tam Bourgeois
Sent: Wednesday, June 13, 2018 10:10 AM
To: Paine Gowen
Subject: FW: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

For capture

Best, Tam
225-342-0124

From: Steve Windham [mailto:swindham@vrbatonrouge.com]
Sent: Wednesday, June 13, 2018 10:05 AM
To: Lynn Usie <lynn.usie@seadrill.com>
Cc: Tam Bourgeois <Tam.Bourgeois@la.gov>
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

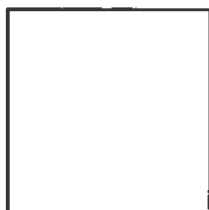
Lynn,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

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Steven L. Windham, CEcD, CPA Inactive



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VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

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On Jun 11, 2018, at 4:09 PM, Lynn Usie <lynn.usie@seadrill.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job creation in the energy sector. We should support jobs in this industry, which pay higher on average than other sectors.

Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Lynn Usie
978 Bull Run Rd

Schriever, LA 70395-3216

Quinton Davis

From: Ryan Gunnell <Ryan.Gunnell.116281704@actnow.io>
Sent: Thursday, June 14, 2018 9:49 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Ryan Gunnell
1219 Americana Blvd
Zachary, LA 70791

Quinton Davis

From: Lamar Picou <Lamar.Picou.117608845@actnow.io>
Sent: Thursday, June 14, 2018 9:49 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Lamar Picou

Quinton Davis

From: Lenard Tillery <Lenard.Tillery.117608854@actnow.io>
Sent: Thursday, June 14, 2018 9:52 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Lenard Tillery

Quinton Davis

From: David McKey <David.McKey.117609178@actnow.io>
Sent: Thursday, June 14, 2018 10:31 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
David McKey

Quinton Davis

From: Donald Sims <Donald.Sims.10918146@actnow.io>
Sent: Thursday, June 14, 2018 10:28 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Donald Sims
204 Jennifer Ave
Carmi, IL 62821

Quinton Davis

From: William Smith <William.Smith.117609132@actnow.io>
Sent: Thursday, June 14, 2018 10:25 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
William Smith

Quinton Davis

From: Stephanie Campbell <Stephanie.Campbell.116284332@actnow.io>
Sent: Thursday, June 14, 2018 10:20 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Stephanie Campbell
4010 Yardley Dr
Slaughter, LA 70777

Quinton Davis

From: tyler dickinson <tyler.dickinson.117609169@actnow.io>
Sent: Thursday, June 14, 2018 10:30 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
tyler dickinson

Quinton Davis

From: Glenn Landry <Glenn.Landry.117609141@actnow.io>
Sent: Thursday, June 14, 2018 10:27 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Glenn Landry

Quinton Davis

From: Randall Devall <Randall.Devall.117609123@actnow.io>
Sent: Thursday, June 14, 2018 10:24 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Randall Devall

Quinton Davis

From: Rory Denicola <Rory.Denicola.117609105@actnow.io>
Sent: Thursday, June 14, 2018 10:22 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Rory Denicola

Quinton Davis

From: Stephen Fuller <Stephen.Fuller.117609150@actnow.io>
Sent: Thursday, June 14, 2018 10:29 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Stephen Fuller

Quinton Davis

From: Ej Middleton <Ej.Middleton.111323252@actnow.io>
Sent: Thursday, June 14, 2018 10:26 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Ej Middleton
1409 Smoking Tree St
Moore, OK 73160

Quinton Davis

From: Marguerite Moffatt <Marguerite.Moffatt.117609114@actnow.io>
Sent: Thursday, June 14, 2018 10:23 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Marguerite Moffatt

Quinton Davis

From: Lana Bourgoyne <Lana.Bourgoyne.117609097@actnow.io>
Sent: Thursday, June 14, 2018 10:21 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

Chairman Windham and Secretary Pierson,

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Regards,
Lana Bourgoyne

Quinton Davis

From: Ronald McCarter <Ronald.McCarter.117609196@actnow.io>
Sent: Thursday, June 14, 2018 10:36 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Ronald McCarter

Quinton Davis

From: Wayne Clifton <Wayne.Clifton.17280101@actnow.io>
Sent: Thursday, June 14, 2018 10:38 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Wayne Clifton
410 1/2 W Front St
Clearfield, PA 16830

Quinton Davis

From: Zackary Ory <Zackary.Ory.117609231@actnow.io>
Sent: Thursday, June 14, 2018 10:41 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Zackary Ory

Quinton Davis

From: Justin Bowman <Justin.Bowman.117609277@actnow.io>
Sent: Thursday, June 14, 2018 10:44 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Justin Bowman

Quinton Davis

From: Diana Thomas <Diana.Thomas.21312993@actnow.io>
Sent: Thursday, June 14, 2018 10:35 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Diana Thomas
713 Elaliah St
San Juan, TX 78589

Quinton Davis

From: Phyllis Napper <Phyllis.Napper.35152275@actnow.io>
Sent: Thursday, June 14, 2018 10:39 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Phyllis Napper
6440 Outer Loop
Louisville, KY 40228

Quinton Davis

From: Dustin Switzer <Dustin.Switzer.117609259@actnow.io>
Sent: Thursday, June 14, 2018 10:42 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Dustin Switzer

Quinton Davis

From: Orlando Vargas <Orlando.Vargas.117609286@actnow.io>
Sent: Thursday, June 14, 2018 10:45 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Orlando Vargas

Quinton Davis

From: Fred Dillon <Fred.Dillon.117609204@actnow.io>
Sent: Thursday, June 14, 2018 10:37 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Fred Dillon

Quinton Davis

From: Patricia Weyl <Patricia.Weyl.117609222@actnow.io>
Sent: Thursday, June 14, 2018 10:40 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Patricia Weyl

Quinton Davis

From: Ryan Watts <Ryan.Watts.117609268@actnow.io>
Sent: Thursday, June 14, 2018 10:43 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Ryan Watts

Quinton Davis

From: Katherine Dye <Katherine.Dye.64234641@actnow.io>
Sent: Thursday, June 14, 2018 10:46 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Katherine Dye
480 Condra Rd
Whitwell, TN 37397

Quinton Davis

From: Allen Olesen <Allen.Olesen.117609529@actnow.io>
Sent: Thursday, June 14, 2018 11:22 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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Regards,
Allen Olesen

Quinton Davis

From: Ted Hidell <Ted.Hidell.117609501@actnow.io>
Sent: Thursday, June 14, 2018 11:19 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Ted Hidell

Quinton Davis

From: Debbie Taylor <Debbie.Taylor.84974026@actnow.io>
Sent: Thursday, June 14, 2018 11:16 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Debbie Taylor
512 Prairie Ln
Cissna Park, IL 60924

Quinton Davis

From: Bill Wright <Bill.Wright.117609466@actnow.io>
Sent: Thursday, June 14, 2018 11:13 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Bill Wright

Quinton Davis

From: Sandra Camping <Sandra.Camping.59180197@actnow.io>
Sent: Thursday, June 14, 2018 11:21 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Sandra Camping
881 Hillside Ln
Norco, CA 92860

Quinton Davis

From: Chad Sherman <Chad.Sherman.117609493@actnow.io>
Sent: Thursday, June 14, 2018 11:18 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Chad Sherman

Quinton Davis

From: Robby Sattin <Robby.Sattin.117609484@actnow.io>
Sent: Thursday, June 14, 2018 11:15 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Robby Sattin

Quinton Davis

From: Cheryl Grey <Cheryl.Grey.117609457@actnow.io>
Sent: Thursday, June 14, 2018 11:12 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Cheryl Grey

Quinton Davis

From: Debra Heywood <Debra.Heywood.62462875@actnow.io>
Sent: Thursday, June 14, 2018 11:17 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Debra Heywood
73 Wood Cedar Dr
Palm Coast, FL 32164

Quinton Davis

From: Ashley Cross <Ashley.Cross.117609475@actnow.io>
Sent: Thursday, June 14, 2018 11:14 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Ashley Cross

Quinton Davis

From: Greg Cox <Greg.Cox.67329373@actnow.io>
Sent: Thursday, June 14, 2018 11:11 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Greg Cox
1190 London Rd
Thomasville, AL 36784

Quinton Davis

From: Drew Breisch <Drew.Breisch.12053496@actnow.io>
Sent: Thursday, June 14, 2018 11:25 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Drew Breisch
28533 State Highway 34
Sharon, OK 73857

Quinton Davis

From: Craig Reaser <Craig.Reaser.117609574@actnow.io>
Sent: Thursday, June 14, 2018 11:26 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Craig Reaser

Quinton Davis

From: Ike DePottey <Ike.DePottey.16756230@actnow.io>
Sent: Thursday, June 14, 2018 11:24 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Ike DePottey
10900 N 83rd Ave
Peoria, AZ 85345

Quinton Davis

From: Caroline Edwards <Caroline.Edwards.117609583@actnow.io>
Sent: Thursday, June 14, 2018 11:27 AM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Caroline Edwards

ACADIA PARISH CHAMBER OF COMMERCE

June 15, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North 3rd Street
Baton Rouge, LA 70802

Secretary Pierson,


On behalf of the Acadia Parish Chamber of Commerce, I thank you for the opportunity to provide comments regarding the recently announced changes to the Industrial Tax Exemption Program (ITEP) which are presently referred to as ITEP 2.0. I am writing to you today to express our full support for the proposed rule changes to ITEP and urge the Board of Commerce & Industry to swiftly adopt such proposed rules.

Businesses in Acadia Parish have historically utilized the benefits of IT EP as a major component of their business strategy. ITEP is beneficial to new businesses entering our market and is an even more important tool for existing businesses to promote growth and expansion.

In accordance with the Executive Order, the new rules provide a more consistent process for local governments throughout all parishes, municipalities and sheriff's offices. These new rules maintain accountability of a company's responsibilities for capital investment and job retention or creation, while still incentivizing manufacturers to invest in Louisiana. The new rules also mark the continued evolution of this valuable economic development program and enhance the overall effort of improving Louisiana's business climate.

We commend you and Governor Edwards for your efforts to improve this vital program, and we urge the adoption of the proposed rules changes by the Board of Commerce and Industry as soon as possible.

Sincerely,



Amy S. Thibodeaux
President & CEO

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Monday, June 18, 2018 1:13 PM
To: Mark Lance
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Lance,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 18, 2018, at 12:18 AM, Mark Lance <gospelpr@cox.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job

creation in the energy sector. We should support jobs in this industry, which pay higher on average than other sectors.

Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Mark Lance
2912 Palmisano Blvd

Chalmette, LA 70043-3628

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Monday, June 18, 2018 1:14 PM
To: George Williams
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Williams,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 17, 2018, at 1:31 AM, George Williams <afa@georgekennison.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

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T have many La. Relatives They want the work.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
George Williams
PO Box 177

Twin Peaks, CA 92391-0177

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Monday, June 18, 2018 1:14 PM
To: Rama Bissell
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Bissell,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
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Baton Rouge, Louisiana 70808
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VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone@

On Jun 17, 2018, at 4:35 PM, Rama Bissell <busysuel@hotmail.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

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Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Rama Bissell
405 Highway 270

Mena, AR 71953-8586

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Monday, June 18, 2018 1:15 PM
To: Jorge Caravia
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Caravia,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
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On Jun 15, 2018, at 9:26 PM, Jorge Caravia <jc@caravia.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job

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Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Jorge Caravia
700 E Lake Dr
Unit 125
Orange, CA 92866-2763



2018
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Director

Vic
Lafont,
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Amy
Thibodeaux,
Director

Don
Pierson,
Ex-Officio
Member

June 20, 2018

Secretary Don Pierson
c/o Tam Bourgeois
Executive Counsel
Louisiana Economic Development
617 North Third Street
Baton Rouge LA 70802

delivered via email: Tam.Bourgeois@la.gov

RE: Public Comments, Notice of Intent to Adopt Rules, Industrial Tax Exemption Program

Dear Secretary Pierson:

On behalf of the members of LIDEA, we ask the following comments be taken into consideration with respect to the Notice of Intent to Adopt Rules regarding the Industrial Tax Exemption Program as published in the Louisiana Register, Volume 44, Number 5, on May 20, 2018.

Section 502. Definitions.

Point Z the new definition of "Job" includes a reference to a basic health benefits plan, yet there is no definition of the term "basic health benefits plan." We would like to suggest the use of the following definition:

"Basic Health Benefits Plan" – a health benefits plan meeting the requirements of any federally mandated benefit plan. Should no federal mandate exist, the plan shall provide coverage for basic hospital care and coverage for physician care, as well as coverage for healthcare.

Section 503. Advance Notification: Application

Under **Point A**, change first sentence to read:

- A. ***"An advance notification of intent to apply for the Industrial Tax Exemption (ITE) ... " for the sake of consistency since this is how the program is listed on the form.***

Additionally under **Point A**, there is a statement indicating the advance notification will expire and become void if no application is filed within 12 months of the estimated project ending date. Yet **Point C**, provides for an extension of the application period. This establishes a conflict. An application cannot be filed if the advance notification is void. We would like to recommend clarifying language be included under the advance notification section, referencing the permitted extension and providing for the advance notification to remain active beyond the 12-month period.

Under **Point C. 3**, there is reference to an annual status report which is not defined, nor is the information required in the report listed. For clarity purposes, we believe these items should be included in the rules.

Louisiana Industrial Development Executives Association
9270 Siegen Lane, Building 301 Baton Rouge, LA 70810 (225) 448-5404 www.lidea.org


LIDEA is a statewide professional trade organization whose mission is to increase the effectiveness of individuals involved in the practice of economic development in Louisiana through professional development, public policy advocacy, networking, and collaboration with community and business stakeholders. More information can be found at www.lidea.org.

Under **Point F. 2. F.** We have concerns regarding the sharing of financial information and the ability of the Department to maintain confidentiality of the information provided. Sharing implies the information provided may be sent beyond the Department and could potentially harm the applicant. We would like to suggest consideration be given to a process that would provide for a financial review while maintaining the confidentiality of the applicant and their information.

Section 537. Reporting to the Parish Assessor

Point B. We believe there is a typographical error in this section. As proposed under **Section 503.E.2.**, 20 percent of the property would become taxable, while 80 percent would be exempt and 7 percent taxable with 93 percent exempt for mega projects. The current wording of this section indicates the opposite and does not provide guidance for mega projects. We request a correction to indicate 20 percent of the taxes due will be collected and language be included for mega project reporting.

We appreciate your consideration of the comments we have provided and look forward to continuing to work with the Department and the Board of Commerce and Industry as we move forward with the proposed rules and their implementation. Should you need additional information regarding any of the comments we have provided, please feel free to contact us.

Respectfully submitted for LIDEA by,

Rhonda Reap-Cunha
President

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Wednesday, June 20, 2018 9:00 AM
To: Weldon Fitch
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes


Mr. Fitch,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive

 **Steven L. Windham, CEcD, CPA Inactive**
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
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On Jun 19, 2018, at 7:40 PM, Weldon Fitch <fitch.w@hotmail.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

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Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Weldon Fitch
11612 Wolf Creek Dr

Bastrop, LA 71220-6860

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Wednesday, June 20, 2018 8:59 AM
To: carol picard
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Ms. Picard,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

Steven L. Windham, CECd, CPA Inactive



Steven L. Windham, CECd, CPA Inactive
Owner/Partner
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Baton Rouge, Louisiana 70808
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On Jun 19, 2018, at 10:59 PM, carol picard <carolandeddie@hotmail.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

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Sincerely,
carol picard
2432 Demosthene Rd

Erath, LA 70533-5717

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Wednesday, June 20, 2018 9:00 AM
To: Adrian Brunson
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes


Adrian,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Steven L. Windham, CECd, CPA Inactive

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Owner/Partner
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On Jun 19, 2018, at 8:54 PM, Adrian Brunson <adrbru@cox.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

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Sincerely,
Adrian Brunson
45465 Gold Place Rd

Saint Amant, LA 70774-3706

Quinton Davis

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Wednesday, June 20, 2018 8:59 AM
To: Paul Johnson
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Johnson,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

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Owner/Partner
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Baton Rouge, Louisiana 70808
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VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

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On Jun 20, 2018, at 1:40 AM, Paul Johnson <paul5911@hotmail.com> wrote:

Dear Mr.. Windham,

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Sincerely,
Paul Johnson
107 Miranda Dr

Vidalia, LA 71373-3602

Paine Gowen

From: Earl Himel <Earl.Himel.120186408@actnow.io>
Sent: Thursday, June 21, 2018 7:32 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Earl Himel

Paine Gowen

From: Janice Cullen <Janice.Cullen.67666234@actnow.io>
Sent: Thursday, June 21, 2018 7:30 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Janice Cullen
PO Box 5263
Pahrump, NV 89041

Paine Gowen

From: Scott Willson <Scott.Willson.56633665@actnow.io>
Sent: Thursday, June 21, 2018 7:30 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Scott Willson
2624 Meadowview Dr
Parkersburg, WV 26104

Paine Gowen

From: Alice Amaro <Alice.Amaro.120185571@actnow.io>
Sent: Thursday, June 21, 2018 7:29 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Alice Amaro

Paine Gowen

From: Lynda Parker <Lynda.Parker.120185436@actnow.io>
Sent: Thursday, June 21, 2018 7:28 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Lynda Parker

Paine Gowen

From: Donna Todd <Donna.Todd.70297861@actnow.io>
Sent: Thursday, June 21, 2018 7:27 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Donna Todd
110 S Skyline Dr
Jackson, MO 63755

Paine Gowen

From: Dave Luecke <Dave.Luecke.120185120@actnow.io>
Sent: Thursday, June 21, 2018 7:26 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Dave Luecke

Paine Gowen

From: Ruth Vaughan <Ruth.Vaughan.39272179@actnow.io>
Sent: Thursday, June 21, 2018 7:29 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Ruth Vaughan
118 W Grove Dr
Murray, KY 42071

Paine Gowen

From: Anne Alison <Anne.Alison.120185409@actnow.io>
Sent: Thursday, June 21, 2018 7:28 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Anne Alison

Paine Gowen

From: Mike Cook <Mike.Cook.120185229@actnow.io>
Sent: Thursday, June 21, 2018 7:27 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Mike Cook

Paine Gowen

From: Cynthia Bowman <Cynthia.Bowman.120185030@actnow.io>
Sent: Thursday, June 21, 2018 7:26 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Cynthia Bowman

Paine Gowen

From: J Hampton <J.Hampton.120185454@actnow.io>
Sent: Thursday, June 21, 2018 7:28 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
J Hampton

Paine Gowen

From: Debbie Carver <Debbie.Carver.120185355@actnow.io>
Sent: Thursday, June 21, 2018 7:28 PM
To: Tam Bourgeois
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I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Debbie Carver

Paine Gowen

From: Darren Fontenot <Darren.Fontenot.120185238@actnow.io>
Sent: Thursday, June 21, 2018 7:27 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Darren Fontenot

Paine Gowen

From: Robert Maynard <Robert.Maynard.12196335@actnow.io>
Sent: Thursday, June 21, 2018 7:25 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Robert Maynard
208 Ridgewood Dr
Linwood, NC 27299

Paine Gowen

From: Diana Campbell <Diana.Campbell.120184798@actnow.io>
Sent: Thursday, June 21, 2018 7:25 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Diana Campbell

Paine Gowen

From: Larry Slaton <Larry.Slaton.120184572@actnow.io>
Sent: Thursday, June 21, 2018 7:23 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Larry Slaton

Paine Gowen

From: Gina Moise <Gina.Moise.120184248@actnow.io>
Sent: Thursday, June 21, 2018 7:21 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Gina Moise

Paine Gowen

From: Tony Hudgins <Tony.Hudgins.120184699@actnow.io>
Sent: Thursday, June 21, 2018 7:24 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Tony Hudgins

Paine Gowen

From: Kwan Kuh <Kwan.Kuh.120184419@actnow.io>
Sent: Thursday, June 21, 2018 7:22 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Kwan Kuh

Paine Gowen

From: Jody Jacobson <Jody.Jacobson.120184167@actnow.io>
Sent: Thursday, June 21, 2018 7:20 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Jody Jacobson

Paine Gowen

From: Mike Czapski <Mike.Czapski.120181782@actnow.io>
Sent: Thursday, June 21, 2018 7:04 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Mike Czapski

Paine Gowen

From: Terry Littlemyer <Terry.Littlemyer.120184653@actnow.io>
Sent: Thursday, June 21, 2018 7:23 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Terry Littlemyer

Paine Gowen

From: mike kull <mike.kull.120184329@actnow.io>
Sent: Thursday, June 21, 2018 7:21 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
mike kull

Paine Gowen

From: Carol Fullerton <Carol.Fullerton.96400966@actnow.io>
Sent: Thursday, June 21, 2018 7:03 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Carol Fullerton

Redmond, OR 97756

Paine Gowen

From: Wandless Remme <Wandless.Remme.120189829@actnow.io>
Sent: Thursday, June 21, 2018 7:47 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Wandless Remme

Paine Gowen

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Friday, June 22, 2018 11:46 AM
To: James Rapp`
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Rapp,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 22, 2018, at 6:33 AM, James Rapp` <rappster@comcast.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job

creation in the energy sector. We should support jobs in this industry, which pay higher on average than other sectors.

Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
James Rapp`
698 Park Rd

Ambridge, PA 15003-2419

Paine Gowen

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Friday, June 22, 2018 11:47 AM
To: Rose Bezett
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Ms. Bezett,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
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Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 18, 2018, at 5:56 PM, Rose Bezett <avongrl@cox.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

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Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Rose Bezett
1212 Bajat Rd

Carencro, LA 70520-5521

Paine Gowen

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Friday, June 22, 2018 11:46 AM
To: Richard Parker
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Parker,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

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Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
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Since 1979...VR has sold more businesses in the world than anyone®

On Jun 22, 2018, at 6:57 AM, Richard Parker <richardparker2@cox.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

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Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Richard Parker
56260 Highway 404

White Castle, LA 70788-4316

Paine Gowen

From: Steve Windham <swindham@vrbatonrouge.com>
Sent: Friday, June 22, 2018 11:48 AM
To: Katie Wright
Cc: Tam Bourgeois
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Ms. Wright,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

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Best regards,

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Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
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VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 14, 2018, at 12:21 PM, Katie Wright <kkoenen81@hotmail.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

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Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Katie Wright
101 Main Street

New Orleans, LA 70114

Paine Gowen

From: Tam Bourgeois
Sent: Friday, June 22, 2018 12:48 PM
To: Paine Gowen; Don Pierson
Subject: FW: ITEP Process Improvements Support Letter
Attachments: 20180622_113219.pdf

Another for the roster.

Best, Tam
225-342-0124

From: Barker Dirmann [mailto:bdirmann@ascensionchamber.com]
Sent: Friday, June 22, 2018 11:31 AM
To: Tam Bourgeois <Tam.Bourgeois@la.gov>
Subject: ITEP Process Improvements Support Letter

Tam,

Please find the attached ITEP process improvements support letter. If you need a physical copy, I can have it hand delivered before the end of the day.

Thanks,
Barker

Barker Dirmann
President/CEO
Ascension Chamber of Commerce
1006 W Highway 30, Gonzales 70737
(o) 225.647.7487 | (c) 985.630.4696





1006 W. Highway 30
Gonzales, Louisiana 70737
P.O. Box 1204
Gonzales, Louisiana 70707-1204
PHONE: (225) 647-7487
FAX: (225) 647-5124
www.ascensionchamber.com

June 22, 2018

Tam Bourgeois, Executive Counsel
Department of Economic Development
617 North Third Street
Baton Rouge LA 70802

Dear Ms. Bourgeois,

On behalf of the Ascension Chamber of Commerce, I am writing to express our support for the Industrial Tax Exemption Program (ITEP) and the proposed ITEP process improvements to be considered by the Board of Commerce and Industry next Thursday, June 27, 2018.

Ascension Parish has experienced unprecedented population and economic growth over the last several years, largely attributable to a thriving manufacturing industry. To see that this economic development momentum is not only sustained, but built upon, we must strengthen every economic competitive advantage we have. While we recognize Ascension Parish is extremely fortunate to be located along the Mississippi River where thousands of acres of developable land lie along its banks, it is economic development incentives like ITEP that give us a true economic advantage over neighboring states we are in constant competition with for manufacturing projects.

Since the issuance of Governor Edward's ITEP Executive Order, and the subsequent ITEP rule changes, the program has been in a state of confusion and uncertainty. Ascension Parish has been able to navigate these turbulent ITEP waters better than most thanks to excellent parish and regional economic development organizations and local government officials who understand how important industry is to our parish economy and our community. With that said, improvements can and must be made.

The proposed ITEP process improvements will address two critical factors that have been raised by both industry and local government officials – streamlining the approval process and creating more predictability and certainty for companies looking to apply for ITEP. If these rule changes are adopted, I believe ITEP will stabilize resulting in an uptick in capital intensive manufacturing investments throughout the state.

Sincerely,

A handwritten signature in black ink, appearing to read 'B. Dirmann', with a horizontal line extending to the right.

Barker Dirmann
President/CEO

It was moved by Lee Dragna and seconded by Deborah Garber that the following Resolution be adopted:

RESOLUTION

BE IT RESOLVED, by the Board of Commissioners of the Morgan City Harbor and Terminal District ("District"), that it hereby supports the proposed rule changes to the Industrial Ad Valorem Tax Exemption Program, with the option for "initial" ITEP launch at the local level by parishes that have achieved a well-defined consensus process at the local level.

WHERE UPON the motion was put to a vote and the vote thereon was as follows:

YEAS: Gary Duhon, Deborah Garber, Joseph Cain, Thomas Ackel, Lee Dragna, Adam Mayon, Tim Matthews, Sr.,

NAYS: None


ABSENT AND NOT VOTING: Ben Adams and Duane Lodrigue

And the Resolution was declared adopted on this 11th day of June 2018.

CERTIFICATE

I, hereby certify that the above and foregoing resolution is a true and exact copy adopted at a regular meeting of the Morgan City Harbor and Terminal District on the 11th day of June, 2018, in which a quorum was present and voting, and that the resolution adopted is still in effect and has not been rescinded or modified and that is now in full force and effect.

IN TESTIMONY WHEREOF, I have hereunto set my hand and the seal of said Morgan City Harbor and Terminal District this 22nd day of June, 2018.


THOMAS M. ACKEL, Secretary
Morgan City Harbor and Terminal District

Paine Gowen

From: Richard Maloney <Richard.Maloney.120294336@actnow.io>
Sent: Friday, June 22, 2018 2:34 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Richard Maloney

Paine Gowen

From: Tony Rose <Tony.Rose.26550877@actnow.io>
Sent: Friday, June 22, 2018 2:35 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Tony Rose
11368 IN-250
Vevay, IN 47043

Paine Gowen

From: Jordan Joyner <Jordan.Joyner.120295191@actnow.io>
Sent: Friday, June 22, 2018 2:38 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Jordan Joyner

Paine Gowen

From: Michael Abrams <Michael.Abrams.110355096@actnow.io>
Sent: Friday, June 22, 2018 2:41 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Michael Abrams

Houston, TX 77056

Paine Gowen

From: Edward Williams <Edward.Williams.13045908@actnow.io>
Sent: Friday, June 22, 2018 2:33 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Edward Williams
23515 Cox Rd
Petersburg, VA 23803

Paine Gowen

From: Randy Breaux <Randy.Breaux.120295100@actnow.io>
Sent: Friday, June 22, 2018 2:36 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Randy Breaux

Paine Gowen

From: Barbara Green <Barbara.Green.95815499@actnow.io>
Sent: Friday, June 22, 2018 2:39 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Barbara Green
927 Crestmont Way
Greenville, SC 29615

Paine Gowen

From: Ronnie Irvin <Ronnie.Irvin.30901458@actnow.io>
Sent: Friday, June 22, 2018 2:42 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Ronnie Irvin
116 Railroad Alley
Gibson, LA 70356

Paine Gowen

From: David Schafranka <David.Schafranka.12274752@actnow.io>
Sent: Friday, June 22, 2018 2:32 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
David Schafranka
4505 E Montecito Ave
Phoenix, AZ 85018

Paine Gowen

From: Ray Parton <Ray.Parton.120295155@actnow.io>
Sent: Friday, June 22, 2018 2:37 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Ray Parton

Paine Gowen

From: Richard Carrillo <Richard.Carrillo.30631719@actnow.io>
Sent: Friday, June 22, 2018 2:40 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Richard Carrillo
104 Langston Rd
Woodworth, LA 71485

Paine Gowen

From: Gene Simonsen <Gene.Simonsen.37061850@actnow.io>
Sent: Friday, June 22, 2018 2:43 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Gene Simonsen
1315 Winding Oaks Cir E
Vero Beach, FL 32963

Paine Gowen

From: Tyler Dickinson <Tyler.Dickinson.117609169@actnow.io>
Sent: Friday, June 22, 2018 2:44 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Tyler Dickinson

Paine Gowen

From: Thomas Lunceford <Thomas.Lunceford.97358459@actnow.io>
Sent: Friday, June 22, 2018 2:47 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Thomas Lunceford
7775 S State Hwy 75
Huntsville, TX 77340

Paine Gowen

From: Jack Holton <Jack.Holton.120295605@actnow.io>
Sent: Friday, June 22, 2018 2:45 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Jack Holton

Paine Gowen

From: Thomas Blagg <Thomas.Blagg.120295740@actnow.io>
Sent: Friday, June 22, 2018 2:48 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Thomas Blagg

,

Paine Gowen

From: Jerzyk Samoraj <Jerzyk.Samoraj.85580365@actnow.io>
Sent: Friday, June 22, 2018 2:46 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Jerzyk Samoraj
5550 S Chaparral Terrace
Inverness, FL 34452

Paine Gowen

From: Stephen Woods <Stephen.Woods.120295812@actnow.io>
Sent: Friday, June 22, 2018 2:49 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Stephen Woods

Paine Gowen

From: Darren Preussler <Darren.Preussler.120295975@actnow.io>
Sent: Friday, June 22, 2018 2:51 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Darren Preussler

Paine Gowen

From: Phyllis Baker <Phyllis.Baker.116422680@actnow.io>
Sent: Friday, June 22, 2018 2:53 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Phyllis Baker

Paine Gowen

From: Julian Galindo <Julian.Galindo.120295867@actnow.io>
Sent: Friday, June 22, 2018 2:50 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Julian Galindo

Paine Gowen

From: Myrtis Reed <Myrtis.Reed.120296145@actnow.io>
Sent: Friday, June 22, 2018 2:54 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
Myrtis Reed

Paine Gowen

From: J Huddleston <J.Huddleston.120296037@actnow.io>
Sent: Friday, June 22, 2018 2:52 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
J Huddleston

Paine Gowen

From: Tam Bourgeois
Sent: Friday, June 22, 2018 1:59 PM
To: Paine Gowen
Subject: FW: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Best, Tam
225-342-0124

From: Steve Windham [mailto:swindham@vrbatonrouge.com]
Sent: Friday, June 22, 2018 1:28 PM
To: Danny Benoit <danny.benoit@valero.com>
Cc: Tam Bourgeois <Tam.Bourgeois@la.gov>
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr Benoit,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.

Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 22, 2018, at 1:19 PM, Danny Benoit <danny.benoit@valero.com> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

Louisiana benefits when we maintain tax policies that support business growth and job creation. For decades, the Industrial Tax Exemption Program (ITEP) played an important role in encouraging investment and economic growth.

I now urge you to fix and modernize ITEP by adopting proposed rule changes.

New, clarified ITEP rules will drive economic growth across the state and across major industries. Notably, the changes will renew the state's commitment to promoting growth and job creation in the energy sector. We should support jobs in this industry, which pay higher on average than other sectors.

Every parish should have the opportunity to promote new local growth. With changes in place, ITEP will once again become a primary driver of economic development. Industrial growth will also lead to downstream growth in many other sectors, such as services, retailing, and hospitality.

Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Danny Benoit
5720 Cormier Rd

Vinton, LA 70668-6317

Paine Gowen

From: Tam Bourgeois
Sent: Friday, June 22, 2018 3:29 PM
To: Paine Gowen; Quinton Davis
Subject: FW: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Missed a straggler in my inbox...

Best, Tam
225-342-0124

From: Steve Windham [mailto:swindham@vrbatonrouge.com]
Sent: Wednesday, June 20, 2018 11:16 AM
To: Larry Schexnaydre <ljschex@att.net>
Cc: Tam Bourgeois <Tam.Bourgeois@la.gov>
Subject: Re: Fix Industrial Tax Exemption Program (ITEP) with proposed changes

Mr. Schexnaydre,

Thank you for your thoughts and comments on proposed changes to the ITEP. They will be taken into full consideration as we move forward to provide predictability for those using this particular program. I absolutely recognize the value of stability in the program for both companies and communities looking to increase capital investment and maintain or grow employment opportunities in Louisiana. This is one of the primary tools used by economic developers in all of our communities as we promote Louisiana as the place to invest for businesses.

Please note, I have included LED executive counsel as she is the custodian for public comments on proposed rules and I want to ensure their receipt as appropriate.
Best regards,

Steven L. Windham, CEcD, CPA Inactive



Steven L. Windham, CEcD, CPA Inactive
Owner/Partner
VR Business Sales | Mergers & Acquisitions
6160 Perkins Rd., Suite 205
Baton Rouge, Louisiana 70808
T 225.663.5999 | M 225.772.7794
VRBatonRouge.com | Facebook
Twitter | LinkedIn | Google+

Since 1979...VR has sold more businesses in the world than anyone®

On Jun 20, 2018, at 11:08 AM, Larry Schexnaydre <ljschex@att.net> wrote:

Dear Mr.. Windham,

To Governor Edwards and Members of the Louisiana Board of Commerce and Industry:

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Thank you for reviewing my comments. I look forward to hearing soon that ITEP's proposed rule changes have been adopted.

Sincerely,
Larry Schexnaydre
160 Murray Hill Dr

Destrehan, LA 70047-3518

Paine Gowen

From: Darren Preussler <Darren.Preussler.120295975@actnow.io>
Sent: Friday, June 22, 2018 2:51 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I look forward to your upcoming hearing on June 25th, and hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Darren Preussler

Paine Gowen

From: Phyllis Baker <Phyllis.Baker.116422680@actnow.io>
Sent: Friday, June 22, 2018 2:53 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Phyllis Baker

Paine Gowen

From: Julian Galindo <Julian.Galindo.120295867@actnow.io>
Sent: Friday, June 22, 2018 2:50 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

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In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Julian Galindo

Paine Gowen

From: Myrtis Reed <Myrtis.Reed.120296145@actnow.io>
Sent: Friday, June 22, 2018 2:54 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Myrtis Reed

Paine Gowen

From: J Huddleston <J.Huddleston.120296037@actnow.io>
Sent: Friday, June 22, 2018 2:52 PM
To: Tam Bourgeois
Subject: Please Support Changes to the ITEP Guidelines

Chairman Windham and Secretary Pierson,

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Regards,
J Huddleston



Baton Rouge General

June 11, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North Third Street
Baton Rouge, LA 70802

Re: Proposed Changes to Industrial Tax Exemption Program Rules

Dear Secretary Pierson,

We are writing to express support for the proposed changes to the Industrial Tax Exemption Program (ITEP) rules, which were presented to the Louisiana Board of Commerce and Industry on April 25, 2018. While there are improvements and clarifications that should be considered at a future date, the proposed rules represent a significant improvement over the rules currently in effect.

As members of the Baton Rouge business community, we can attest to the importance of this program to the area's economy. The program's positive impact is not limited to manufacturing, but includes industries that directly and indirectly support manufacturing. Because of the current level of uncertainty regionally and across the state concerning ITEP, we urge the Board of Commerce and Industry to approve these rules and ensure their adoption at the earliest date possible.

Thank you for your continued efforts to improve this program and ensure that the state and region enjoy continued economic success.

Sincerely,

Edgardo J. Tenreiro
President and Chief Executive Officer

An affiliate of Tulane University School of Medicine



Baton Rouge General Medical Center • BRGeneral.org

Mid City: 3600 Florida Boulevard (70806) • PO Box 2511 (70821-2511) • Baton Rouge, Louisiana • 225-387-7000
Bluebonnet: 8585 Picardy Avenue (70809) • PO Box 2511 (70821-2511) • Baton Rouge, Louisiana • 225-763-4000

June 18, 2018

Secretary Don Pierson
Louisiana Economic Development
617 North Third Street
Baton Rouge, LA 70802

Re: Proposed Changes to Industrial Tax Exemption Program Rules

Dear Secretary Pierson:

We are writing to express support for the proposed changes to the Industrial Tax Exemption Program (ITEP) rules, which were presented to the Louisiana Board of Commerce and Industry on April 25, 2018. While there are improvements and clarifications that should be considered at a future date, the proposed rules represent a significant improvement over the rules currently in effect.

As members of the Baton Rouge business community, we can attest to the importance of this program to the area's economy. The program's positive impact is not limited to manufacturing, but includes industries that directly and indirectly support manufacturing. Because of the current level of uncertainty regionally and across the state concerning ITEP, we urge the Board of Commerce and Industry to approve these rules and ensure their adoption at the earliest date possible.

Thank you for your continued efforts to improve this program and ensure that the state and region enjoy continued economic success.

Sincerely,



Harry J. Phillips, Jr.

HJP/srb

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Gail Spahn [mailto:Gail.Spahn.121747350@p2a.co]
Sent: Tuesday, June 26, 2018 3:44 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Gail Spahn

••

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Gary Tauzin [mailto:Gary.Tauzin.121747332@p2a.co]
Sent: Tuesday, June 26, 2018 3:42 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Gary Tauzin

• •

Quinton Davis

From: Don Pierson
Sent: Tuesday, June 26, 2018 3:37 PM
To: Tam Bourgeois; Paine Gowen
Subject: Fwd: Please Support Changes to the ITEP Guidelines

Outside the time requirement

Don Pierson
Sent from my iPhone

Begin forwarded message:

From: Patrick Lott <Patrick.Lott.121747233@p2a.co>
Date: June 26, 2018 at 15:35:11 CDT
To: Don Pierson <don.pierson@la.gov>
Subject: Please Support Changes to the ITEP Guidelines
Reply-To: <lottpf@hotmail.com>

Dear Secretary Don Pierson

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Patrick Lott

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398

F 225-342-0142

www.OpportunityLouisiana.com

From: John Henneberry [mailto:John.Henneberry.115275928@p2a.co]
Sent: Tuesday, June 26, 2018 3:38 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
John Henneberry

Douglas, MI 49406 .

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:37 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Scott Barron [mailto:Scott.Barron.121747251@p2a.co]
Sent: Tuesday, June 26, 2018 3:36 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Scott Barron

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:36 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398

F 225-342-0142

www.OpportunityLouisiana.com

From: Walter Brazelton [mailto:Walter.Brazelton.57651358@p2a.co]
Sent: Tuesday, June 26, 2018 3:32 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Walter Brazelton
7351 127th Pl SE
Newcastle, WA 98056 .

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Maria Bolger [mailto:Maria.Bolger.63304013@p2a.co]
Sent: Tuesday, June 26, 2018 3:50 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Maria Bolger
1212 Seminole St
Los Alamos, NM 87544 .

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Ben Otto [mailto:Ben.Otto.62533164@p2a.co]
Sent: Tuesday, June 26, 2018 3:46 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Ben Otto
212 Bodcau Loop
Bossier City, LA 71112

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Susie Mader [mailto:Susie.Mader.121747396@p2a.co]
Sent: Tuesday, June 26, 2018 3:48 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Susie Mader

••

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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T 225-342-5398
F 225-342-0142

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From: Gary Tauzin [mailto:Gary.Tauzin.121747332@p2a.co]
Sent: Tuesday, June 26, 2018 3:42 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Gary Tauzin

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Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 3:58 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Camilla Hamrick [mailto:Camilla.Hamrick.121747495@p2a.co]
Sent: Tuesday, June 26, 2018 3:56 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Camilla Hamrick

••

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:15 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Wes Plaisance [mailto:Wes.Plaisance.121747666@p2a.co]
Sent: Tuesday, June 26, 2018 4:14 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Wes Plaisance

, ■

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:14 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Mikel Hillman [mailto:Mikel.Hillman.121747611@p2a.co]
Sent: Tuesday, June 26, 2018 4:10 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Mikel Hillman

..

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:12 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Katherine Yuricic [mailto:Katherine.Yuricic.111043668@p2a.co]
Sent: Tuesday, June 26, 2018 4:06 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Katherine Yuricic
2380 NW 46th Court Rd
Ocala, FL 34482 .

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:17 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Bill Collins [mailto:Bill.Collins.121747684@p2a.co]
Sent: Tuesday, June 26, 2018 4:16 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Bill Collins

..

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:14 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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T 225-342-5398
F 225-342-0142

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From: Jimmy Moore [mailto:Jimmy.Moore.121747657@p2a.co]
Sent: Tuesday, June 26, 2018 4:12 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Jimmy Moore

, "

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:13 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Joe Sheldon [mailto:Joe.Sheldon.121747594@p2a.co]
Sent: Tuesday, June 26, 2018 4:08 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Joe Sheldon

••

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From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:12 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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F 225-342-0142

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From: James Mink [mailto:James.Mink.121747558@p2a.co]
Sent: Tuesday, June 26, 2018 4:04 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
James Mink

, *

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:12 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Wendell Ladner [mailto:Wendell.Ladner.121747549@p2a.co]
Sent: Tuesday, June 26, 2018 4:02 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Wendell Ladner

»

Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:12 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Marty Minetto [mailto:Marty.Minetto.121747521@p2a.co]
Sent: Tuesday, June 26, 2018 4:00 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Marty Minetto

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Quinton Davis

From: Melissa Sorrell
Sent: Tuesday, June 26, 2018 4:11 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: David Roney [mailto:David.Roney.121747503@p2a.co]
Sent: Tuesday, June 26, 2018 3:58 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
David Roney

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Samuel Baird [mailto:Samuel.Baird.121748232@p2a.co]
Sent: Tuesday, June 26, 2018 5:10 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Samuel Baird

••

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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T 225-342-5398
F 225-342-0142

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From: Farrell Herren [mailto:Farrell.Herren.121748269@p2a.co]
Sent: Tuesday, June 26, 2018 5:14 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Farrell Herren

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Clay Cashio [mailto:Clay.Cashio.121748584@p2a.co]
Sent: Tuesday, June 26, 2018 5:18 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Clay Cashio

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Carl Rygg [mailto:Carl.Rygg.121748593@p2a.co]
Sent: Tuesday, June 26, 2018 5:22 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Carl Rygg

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Glenn Courtney [mailto:Glenn.Courtney.95066428@p2a.co]
Sent: Tuesday, June 26, 2018 5:12 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Glenn Courtney
2013 County Rd 235
Alvin, TX 77511 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

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F 225-342-0142

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From: Curt Stinson [mailto:Curt.Stinson.121748566@p2a.co]
Sent: Tuesday, June 26, 2018 5:16 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Curt Stinson

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To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Jeff Clark [mailto:Jeff.Clark.117154281@p2a.co]
Sent: Tuesday, June 26, 2018 5:20 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Jeff Clark

Lufkin, TX 75904 .

Quinton Davis

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Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Mary Reece [mailto:Mary.Reece.121748223@p2a.co]
Sent: Tuesday, June 26, 2018 5:08 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Mary Reece

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To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: Roland Wiborg [mailto:Roland.Wiborg.121748197@p2a.co]
Sent: Tuesday, June 26, 2018 5:04 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Roland Wiborg

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To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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T 225-342-5398
F 225-342-0142

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From: James West [mailto:James.West.121748205@p2a.co]
Sent: Tuesday, June 26, 2018 5:06 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
James West

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:49 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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T 225-342-5398
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From: John Graham [mailto:John.Graham.121748179@p2a.co]
Sent: Tuesday, June 26, 2018 5:02 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
John Graham

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To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Wilson Chouest [mailto:Wilson.Chouest.121748656@p2a.co]
Sent: Tuesday, June 26, 2018 5:26 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Wilson Chouest

Quinton Davis

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To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Michael O'Donnell [mailto:Michael.ODonnell.121748674@p2a.co]
Sent: Tuesday, June 26, 2018 5:30 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Michael O'Donnell

Quinton Davis

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To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398

F 225-342-0142

www.OpportunityLouisiana.com

From: Ken Plante [mailto:Ken.Plante.59272050@p2a.co]
Sent: Tuesday, June 26, 2018 5:34 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Ken Plante
4241 E Lewis Ave
Phoenix, AZ 85008 .

Quinton Davis

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Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: Carla Makifolven [mailto:Carla.Makifolven.121748728@p2a.co]
Sent: Tuesday, June 26, 2018 5:38 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

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Regards,
Carla Makifolven

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Quinton Davis

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Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Jack Holton [mailto:Jack.Holton.120295605@p2a.co]
Sent: Tuesday, June 26, 2018 5:28 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Jack Holton

..

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: KDonald Frasier [mailto:KDonald.Frasier.115984868@p2a.co]
Sent: Tuesday, June 26, 2018 5:32 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
KDonald Frasier
3850 N.CIVIC DR. APT 7123
86314, AZ .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: Joseph Segarra [mailto:Joseph.Segarra.121748719@p2a.co]
Sent: Tuesday, June 26, 2018 5:36 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Joseph Segarra

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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F 225-342-0142

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From: Oralia Lira [mailto:Oralia.Lira.60144230@p2a.co]
Sent: Tuesday, June 26, 2018 5:40 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Oralia Lira
216 Olive St
El Campo, TX 77437 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: Michael Ordoyne [mailto:Michael.Ordoyne.121748629@p2a.co]
Sent: Tuesday, June 26, 2018 5:24 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Michael Ordoyne

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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F 225-342-0142

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From: Cheryl Stillwell [mailto:Cheryl.Stillwell.121748746@p2a.co]
Sent: Tuesday, June 26, 2018 5:42 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Cheryl Stillwell

•

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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From: Kirk Kinnett [mailto:Kirk.Kinnett.121748809@p2a.co]
Sent: Tuesday, June 26, 2018 5:46 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Kirk Kinnett

..

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: Keith Hoffman [mailto:Keith.Hoffman.121748836@p2a.co]
Sent: Tuesday, June 26, 2018 5:50 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Keith Hoffman

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: John Mabile [mailto:John.Mabile.121748872@p2a.co]
Sent: Tuesday, June 26, 2018 5:54 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
John Mabile

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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F 225-342-0142

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From: James Van Housen [mailto:James.VanHousen.121748944@p2a.co]
Sent: Tuesday, June 26, 2018 5:58 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
James Van Housen

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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From: Kent Hatfield [mailto:Kent.Hatfield.87659582@p2a.co]
Sent: Tuesday, June 26, 2018 5:48 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Kent Hatfield

Webster, NY 14580 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Pam Lawrence [mailto:Pam.Lawrence.121748854@p2a.co]
Sent: Tuesday, June 26, 2018 5:52 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Pam Lawrence

••

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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Business Incentives

T 225-342-5398
F 225-342-0142

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From: Benjamin Woods [mailto:Benjamin.Woods.121748917@p2a.co]
Sent: Tuesday, June 26, 2018 5:56 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Benjamin Woods

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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F 225-342-0142

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From: Rudolph Hargrove [mailto:Rudolph.Hargrove.121748962@p2a.co]
Sent: Tuesday, June 26, 2018 6:00 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Rudolph Hargrove

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:48 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

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F 225-342-0142

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From: Hector Lira [mailto:Hector.Lira.121748791@p2a.co]
Sent: Tuesday, June 26, 2018 5:44 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Hector Lira

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Mike Cook [mailto:Mike.Cook.120185229@p2a.co]
Sent: Tuesday, June 26, 2018 6:02 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Mike Cook

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:46 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Shirley Kurburski [mailto:Shirley.Kurburski.121749169@p2a.co]
Sent: Tuesday, June 26, 2018 6:20 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Shirley Kurburski

..

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Barbara Marion [mailto:Barbara.Marion.121749024@p2a.co]
Sent: Tuesday, June 26, 2018 6:06 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Barbara Marion

, "

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Kelly Allen [mailto:Kelly.Allen.121749060@p2a.co]
Sent: Tuesday, June 26, 2018 6:10 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Kelly Allen

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:46 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

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From: Larry DAntoni [mailto:Larry.DAntoni.121749114@p2a.co]
Sent: Tuesday, June 26, 2018 6:14 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Larry DAntoni

Quinton Davis

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Sent: Thursday, June 28, 2018 3:46 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

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From: Robert McCarter [mailto:Robert.McCarter.10915103@p2a.co]
Sent: Tuesday, June 26, 2018 6:22 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Robert McCarter
37 Oakley Dr
Destrehan, LA 70047 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Ervin Medearis [mailto:Ervin.Medearis.121749051@p2a.co]
Sent: Tuesday, June 26, 2018 6:08 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Ervin Medearis

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:46 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Julia Forney [mailto:Julia.Forney.79567583@p2a.co]
Sent: Tuesday, June 26, 2018 6:12 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Julia Forney
1547 Hodges Ave
Glen Burnie, MD 21060 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:46 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Debra Bellott [mailto:Debra.Bellott.121749123@p2a.co]
Sent: Tuesday, June 26, 2018 6:16 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Debra Bellott

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:47 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Barri Purdy [mailto:Barri.Purdy.121749006@p2a.co]
Sent: Tuesday, June 26, 2018 6:04 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Barri Purdy

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:46 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Dawna Todd [mailto:Dawna.Todd.121749141@p2a.co]
Sent: Tuesday, June 26, 2018 6:18 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Dawna Todd

..

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Troy Hebert [mailto:Troy.Hebert.121749178@p2a.co]
Sent: Tuesday, June 26, 2018 6:24 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Troy Hebert

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Patrick Kennedy [mailto:Patrick.Kennedy.121749187@p2a.co]
Sent: Tuesday, June 26, 2018 6:28 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Patrick Kennedy

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Glenn Rhees [mailto:Glenn.Rhees.121749240@p2a.co]
Sent: Tuesday, June 26, 2018 6:32 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Glenn Rhees

, *

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Tommy Myers [mailto:Tommy.Myers.121785132@p2a.co]
Sent: Wednesday, June 27, 2018 8:45 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Tommy Myers

,"

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Robert Skove [mailto:Robert.Skove.62926564@p2a.co]
Sent: Tuesday, June 26, 2018 6:26 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Robert Skove
1431 Hunting Wood Rd
Annapolis, MD 21403 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

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F 225-342-0142

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From: Delbert Wait [mailto:Delbert.Wait.93239068@p2a.co]
Sent: Tuesday, June 26, 2018 6:30 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Delbert Wait
5112 Holmesville Rd
Jesup, GA 31545 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Jerry Reed [mailto:Jerry.Reed.121749268@p2a.co]
Sent: Tuesday, June 26, 2018 6:34 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Jerry Reed

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Roy Joyner [mailto:Roy.Joyner.121785169@p2a.co]
Sent: Wednesday, June 27, 2018 8:47 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Roy Joyner

..

Quinton Davis

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Sent: Thursday, June 28, 2018 3:45 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: William Muir [mailto:William.Muir.121785204@p2a.co]
Sent: Wednesday, June 27, 2018 8:51 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
William Muir

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Erica Stamps [mailto:Erica.Stamps.121785484@p2a.co]
Sent: Wednesday, June 27, 2018 9:07 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Erica Stamps

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Monta Hymes [mailto:Monta.Hymes.57898878@p2a.co]
Sent: Wednesday, June 27, 2018 9:09 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Monta Hymes
4520 Mile 9 Rd N
Mercedes, TX 78570 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Kelly Hulbert [mailto:Kelly.Hulbert.112547866@p2a.co]
Sent: Wednesday, June 27, 2018 9:03 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Kelly Hulbert
2029 Nebraska St
Blair, NE 68008 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:43 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Francis Hilliard [mailto:Francis.Hilliard.40267678@p2a.co]
Sent: Wednesday, June 27, 2018 9:05 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Francis Hilliard
365 Lester Rd
Somerville, TN 38068 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:44 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Joseph Aceves [mailto:Joseph.Aceves.121785448@p2a.co]
Sent: Wednesday, June 27, 2018 9:01 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Joseph Aceves

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:44 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Mikly Miller [mailto:Mikly.Miller.121785376@p2a.co]
Sent: Wednesday, June 27, 2018 8:59 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Mikly Miller

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:44 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Tracey Harteau [mailto:Tracey.Harteau.121785277@p2a.co]
Sent: Wednesday, June 27, 2018 8:57 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

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It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Tracey Harteau

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:44 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Harry. McCarty [mailto:Harry.McCarty.41730465@p2a.co]
Sent: Wednesday, June 27, 2018 8:55 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Harry. McCarty
953 Weber Dr
Morrisville, PA 19067 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:44 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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T 225-342-5398
F 225-342-0142

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From: Rodney Tietjen [mailto:Rodney.Tietjen.113694484@p2a.co]
Sent: Wednesday, June 27, 2018 8:53 AM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Rodney Tietjen
713 N 9th St
Klamath Falls, OR 97601

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Lee Shafer [mailto:Lee.Shafer.121747693@p2a.co]
Sent: Tuesday, June 26, 2018 4:18 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Lee Shafer

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Robert Nicholson [mailto:Robert.Nicholson.121747756@p2a.co]
Sent: Tuesday, June 26, 2018 4:22 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Robert Nicholson

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Robert Stearn [mailto:Robert.Stearn.55783183@p2a.co]
Sent: Tuesday, June 26, 2018 4:26 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Robert Stearn
1857 Yorktowne Blvd
Toms River, NJ 08753

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Paul Howard [mailto:Paul.Howard.121747828@p2a.co]
Sent: Tuesday, June 26, 2018 4:30 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Paul Howard

, *

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Marla Andrews [mailto:Marla.Andrews.121747710@p2a.co]
Sent: Tuesday, June 26, 2018 4:20 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Marla Andrews

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Edward Werner [mailto:Edward.Werner.60004442@p2a.co]
Sent: Tuesday, June 26, 2018 4:24 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Edward Werner
525 Paddle Dr
Crowley, TX 76036 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:52 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Miguel Colón [mailto:Miguel.Colon.121747792@p2a.co]
Sent: Tuesday, June 26, 2018 4:28 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Miguel Colón

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Richard Aberle [mailto:Richard.Aberle.121747855@p2a.co]
Sent: Tuesday, June 26, 2018 4:32 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Richard Aberle

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Christopher Linzey [mailto:Christopher.Linzey.121747945@p2a.co]
Sent: Tuesday, June 26, 2018 4:36 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Christopher Linzey

••

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Howard Taka [mailto:Howard.Taka.121748016@p2a.co]
Sent: Tuesday, June 26, 2018 4:42 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Howard Taka

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Boyd Trahan [mailto:Boyd.Trahan.121748034@p2a.co]
Sent: Tuesday, June 26, 2018 4:44 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Boyd Trahan

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Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: George Price [mailto:George.Price.121748089@p2a.co]
Sent: Tuesday, June 26, 2018 4:48 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
George Price

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Rick Gilhousen [mailto:Rick.Gilhousen.121747954@p2a.co]
Sent: Tuesday, June 26, 2018 4:38 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Rick Gilhousen

»

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Peter Doty [mailto:Peter.Doty.80589352@p2a.co]
Sent: Tuesday, June 26, 2018 4:40 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
Peter Doty
6319 Flagstone Ct
Fulton, MO 65251 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

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From: Rodney Bushnell [mailto:Rodney.Bushnell.121748061@p2a.co]
Sent: Tuesday, June 26, 2018 4:46 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Rodney Bushnell

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Quinton Davis

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Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: Bill Benevage [mailto:Bill.Benevage.63860944@p2a.co]
Sent: Tuesday, June 26, 2018 4:50 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Bill Benevage
6745 Plainview Rd
Florien, LA 71429 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
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T 225-342-5398
F 225-342-0142

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From: Todd Brown [mailto:Todd.Brown.121748133@p2a.co]
Sent: Tuesday, June 26, 2018 4:54 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
Todd Brown

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Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

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T 225-342-5398
F 225-342-0142

www.OpportunityLouisiana.com

From: John Hall [mailto:John.Hall.19699259@p2a.co]
Sent: Tuesday, June 26, 2018 4:52 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

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Regards,
John Hall
108 S Market St
Bondville, IL 61815 .

Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:50 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

T 225-342-5398
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www.OpportunityLouisiana.com

From: John Loden [mailto:John.Loden.121748160@p2a.co]
Sent: Tuesday, June 26, 2018 4:58 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

As a Louisiana resident, I urge you to support the revised ITEP guidelines that provide increased certainty, predictability and stability for companies who are considering investments in Louisiana and, more specifically, in the metro Baton Rouge region.

I believe that ITEP has helped our Louisiana facilities compete and prosper in a competitive, worldwide market. ITEP is a critical economic development tool that helps bring additional long-term benefits to state and local governments by building a sustainable sales and property tax base.

It's a simple choice—attract new business investment and encourage capital reinvestment to grow existing businesses in our state or watch the business investment and jobs go elsewhere.

I hope that you will support the revised ITEP guidelines and continued economic development in Louisiana.

Regards,
John Loden

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Quinton Davis

From: Melissa Sorrell
Sent: Thursday, June 28, 2018 3:51 PM
To: Paine Gowen
Subject: FW: Please Support Changes to the ITEP Guidelines

Melissa Davis Sorrell

Louisiana Economic Development
Business Incentives

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From: Brandon Johnson [mailto:Brandon.Johnson.121748142@p2a.co]
Sent: Tuesday, June 26, 2018 4:56 PM
To: Melissa Sorrell <Melissa.Sorrell@LA.GOV>
Subject: Please Support Changes to the ITEP Guidelines

Dear Chairman Steven Windham

In light of the public hearing you held on Tuesday, May 22nd regarding changes to the Industrial Tax Exemption Program, I'm contacting you to voice my support for the revised guidelines.

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Regards,
Brandon Johnson

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